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**Sedgwick Press announces the Twentieth Edition of  
*The Directory of Hospital Personnel***

Sedgwick Press, an imprint of Grey House Publishing, is proud to announce the Twentieth Edition of *The Directory of Hospital Personnel*.

This comprehensive reference work profiles nearly 6,000 U.S. hospitals and includes important contact information for more than 120,000 key hospital personnel. Compiled with an emphasis on usability and accuracy, *The Directory of Hospital Personnel* makes research on U.S. hospitals and their key decision-makers easier than ever by providing the most current information available in an easy-to-use format.

While hospitals continue to consolidate, most have joined local systems, rather than national networks. This 2008 edition is evidence of that consolidation with a number of fewer listings. Emphasis is on connections to local community, and being a leader in specialized technology. By establishing themselves as the go-to facility for a specific specialty, such as cardiovascular, orthopedic, respiratory, women's health, etc, hospitals are attempting to reduce the effects of increasing competition from doctors who are doing more diagnostic and treatment services in their own offices or surgical centers.

The hospital listings in this *The Directory of Hospital Personnel* are arranged first by state, then alphabetically by city and hospital name. You will find crucial contact information, and valuable facility statistics, including certification, type, specialty, educational/purchasing affiliations, and insurance plans accepted.

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The core of each profile contains up to 70 key decision-makers, including Chief of Staff, Director of Purchasing, Supervising Nurse, and Director of Outpatient Services. Names and titles are logically arranged first by top administrators, then alphabetically by title, including direct phone numbers and e-mail addresses, when provided. Within specific departments, like Emergency or Human Resources for example, the name given is that of the top contact person.

Research for current data has included thousands of phone calls, faxes, and hours on the Internet. From this detailed effort you'll find extremely vital information on:

- Number of beds: including **number of each bed type** (staffed, acute, obstetric, etc.);
- Number of rooms: including **number of each room type** (ICU; CCU, emergency, etc.);
- More statistical data: including **length of stays** and **number of births**.

Three indexes are provided for easy access to the valuable information in each listing:

- Hospital Name Index: Alphabetical listing of hospitals with city & state.
- Personnel Index: Alphabetical listing of personnel with their affiliated hospital.
- Bed Size Index: Hospitals by number of licensed beds, high to low.

With more names, more titles and more hard-to-find hospital information than ever, the 2008 edition of *The Directory of Hospital Personnel* is the most current and comprehensive resource on the U.S. hospital industry on the market place today, and is a must-have research tool for anyone looking for information on U.S. hospitals.

Praise for previous editions:

“... the major strength of this resource is the lists of key personnel... Ease of use of the *Directory of Hospital Personnel* gives it a strong advantage over other similar resources... Overall, this is a useful guide to hospitals by state and city and includes information that would be helpful to physicians, nurses, insurance companies, referring agencies and to the general public.”

- *American Reference Books Annual*

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