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Sedgwick Press announces the Fifteenth Edition of *The Directory of Health Care Group Purchasing Organizations*

Sedgwick Press, an imprint of Grey House Publishing, is proud to announce the Fifteenth Edition of *The Directory of Health Care Group Purchasing Organizations*. This unique reference work provides comprehensive coverage of health care purchasing entities, including 660 Group Purchasing Organizations and Health Care Purchasing Entities, 14,645 Member Institutions (1,892 more than last edition). Compiled with an emphasis on usability and accuracy, *The Directory of Health Care Group Purchasing Organizations* provides information and resources for a wide variety of users in an easy-to-use format.

The Directory of Health Care Group Purchasing Organizations is designed to offer valuable information on the group purchasing organizations and integrated delivery networks that are estimated to have saved hospitals up to $38.7 billion in the year 2004 alone. In researching this new 2006 edition, we found that a major trend in the last several years of individual hospitals, nursing homes and medical offices combining to create integrated delivery networks and increase purchasing power has continued to grow, and it is now estimated that by 2009, the GPO marketplace will have reached $287 billion.

The Directory of Health Care Group Purchasing Organizations offers basic contact information (address, phone, fax, e-mail, website) as well as organization information such as: number of purchasing and proprietary member institutions, type of member institutions, number of member beds and number of outpatient visits. Also included in the listings are key executives, 12,462 in all, along with membership fees, group affiliations, alternate sites and member institution information (city, contact name, phone number).

The profiles are arranged alphabetically by name, and the member institutions are arranged by state and then alphabetically by name.

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The Directory of Health Care Group Purchasing Organizations includes five indices: Expanded Services, offering an alphabetical list of organizations, falling into categories such as information systems consulting, clinical outcomes analysis assistance and managed care consulting; Geographic, organizing the listings within the directory by state; Key Personnel, an alphabetical listing of all key contacts; Member Institutions, an alphabetical listing of all member institutions included in the directory, with basic contact information; Organization Type, an alphabetical listing of all organizations, divided into categories such as group purchasing organizations, provider management company, and integrated delivery network.

To broaden the availability of data, *The Directory of Health Care Group Purchasing Organizations* is also available in an **Online Database**. Using powerful search and retrieval software, this interactive **Online Database** accesses, in just seconds, all the information and resources included in the print directory. Users can search the **Online Database** by dozens of criteria. Visit www.greyhouse.com for a free search.

Featuring more new listings and member institutions than ever before, the 2006 edition of *The Directory of Health Care Group Purchasing Organizations* is the most current and comprehensive resource on group purchasing organizations and integrated delivery networks.

The Directory of Health Care Group Purchasing Organizations, 2006

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