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Grey House Publishing Announces the 2020 Edition of the *Guide to U.S. HMOs & PPOs*

This 32nd edition of the *Guide to U.S. HMOs & PPOs* profiles 857 managed care organizations in the United States, with current, comprehensive information for HMO, PPO, POS, and Vision & Dental Plans. Comprehensive coverage—from state listings to consolidations in the health insurance industry—is the cornerstone of this new edition. All entries have been reviewed and updated, including over 100 brand new entries.

In addition to detailed profiles of Managed Healthcare Organizations, this edition includes:

- A 27-page report on Health Insurance Coverage— National Health Interview Survey, 2018— with maps, charts, tables, including insurance trends and state comparisons
- Small Area Health Insurance Estimates: 2017— Twelve pages of maps, charts and statistics from the U.S. Census Bureau
- State Statistics and Rankings section with state-by-state numbers of individuals covered by type of health plans, and state ranking by number of individuals enrolled in health plans.

Plan profiles are arranged alphabetically by state. The first page of each state chapter is a State Summary chart of Health Insurance Coverage Status and Type of Coverage by Age. This chart includes a number of categories, from “Covered by some type of health insurance” to “Not covered at any time during the year.” Directly following the State Summary, plan listings provide crucial contact information, including key executives, often with direct phones and e-mails where available, fax numbers, web sites and hundreds of e-mail addresses. Each profile provides a detailed summary of the plan, including the following:

- Type of Plan, including Specialty and Benefits
- Type of Coverage
- Type of Payment Plan
- Subscriber Information

- Financial History
- Average Compensation Information
- Employer References
- Current Member Enrollment
- Hospital Affiliations
- Number of Primary Care and Specialty Physicians
- Federal Qualification Status
- For Profit Status
- Specialty Managed Care Partners
- Regional Business Coalitions
- Employer References
- Peer Review Information
- Accreditation Information

In addition to the detailed front matter, state statistics, and comprehensive plan profiles, the *Guide to U.S. HMOs & PPOs* includes two Appendices and five Indexes.

- Appendix A: **Glossary of Health Insurance Terms**—Includes more than 150 terms such as Aggregate Indemnity, Diagnostic Related Groups, Non-participating Provider, and Waiting Period.
- Appendix B: **Industry Web Sites**—Contains dozens of the most valuable health care web sites and a detailed description, from Alliance of Community Health Plans to National Society of Certified Healthcare Business Consultants.
- Plan Index: Alphabetical **list of insurance plans** by seven plan types: HMO; PPO; HMO/PPO; Dental; Vision; Medicare; and Multiple.
- Personnel Index: Alphabetical **list of all executives** listed, with their affiliated organization.
- **Membership Enrollment Index:** List of organizations by member enrollment.
- **Primary Care Physician Index:** List of organizations by their number of primary care physicians.
- **Referral/Specialty Care Physician Index:** List of organizations by their number of referral and specialty care physicians.

To broaden its availability, the *Guide to U.S. HMOs & PPOs* is also available for subscription online at <https://gold.greyhouse.com>. Subscribers can search by plan details, geographic area, number of members, personnel name, title and much more. Users can print out prospect sheets or download data into their own spreadsheet or database. This database is a must for anyone in need of immediate access to contacts in the US managed care marketplace. Plus, buyers of the print directory get a free 30-day subscription to the online database. Call (800) 562-2139 x118 for more information.

The *Guide to U.S. HMOs and PPOs* is an invaluable resource for anyone within the healthcare industry, a much-used marketing tool for companies who provide materials and services to the managed care industry, and a useful reference for consumers seeking education and information about the world of managed care. This one-stop source has proven to be the premier guide in its field, containing an unprecedented amount of up-to-date information in a clear and easy-to-use format.

The *Guide to U.S. HMOs and PPOs 2020 Edition*

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