

Food and Beverage Market Place Mailing List & Database

With over 46,000 companies listed and more than 88,000 key contacts, this database is a necessary marketing tool for any company that has a product or service to market to the Food and Beverage Industry.

Industry Selections

Manufacturers	14,110
Executives	26,625
Suppliers	13,478
Executives	25,990
Wholesalers/Distributors	5,882
Executives	23,950
Brokers	1,290
Executives	34,339
Importers	2,877
Executives	22,455
Exporters	7,589
Executives	23,735
Warehouses	1,045
Executives	21,838
Transportation Firms	705
Executives	21,681

Executives

President	32,215
Vice President	8,189
Marketing	5,214
CEO	7,465
CFO	5,993
Operations	5,390
Production Manager	1,750
Plant Manager	2,096
Public Relations	6,103
Purchasing Director	1,785
Research & Development	2,151
Sales Manager	7,517
Quality Control & Assurance	1,781

Pricing

Base Price	\$150/M
Minimum	\$450 plus delivery
Source	Directory Files
Updates	Continuous

Delivery Options

PS Labels	\$10/M
Diskette, Email, or FTP	\$50/F

Selection Charges

Employee Size	\$8/M
Sales Volume	\$8/M

Additional Data Fields*

Additional Contacts	\$150/M each
All Available Contacts	\$75/M
Phone Numbers	\$ 30/M
Key Coding	\$5/M

**Standard File Layout includes: company name, complete mailing address, and (1) contact with title. We do not rent email addresses.*

Additional Mailings

Each Additional	30% of original order
Unlimited mailings	\$300/M

Multiple-User Licensing and Pricing are available upon request.

Terms & Conditions

All names ordered are for one-time mailing usage only, unless ordering additional mailings. Lists can be used for one year from invoice date. Sample Mailing Piece and List Rental Agreement required for all orders. Prepayment is required. Please allow 3-5 working days for list fulfillment. Cancellations after mail date are fully due. Broker discounts are available on base rate and selections with the exception of pressure-sensitive labels.

To place an order or inquire about counts, please contact the List Manager at Grey House Publishing at (800) 562-2139 X118

Grey House Publishing ♦ 4919 Route 22 ♦ PO Box 56 ♦ Amenia, NY 12501
(518) 789-8700 ♦ (800) 562-2139 x118 ♦ FAX (518) 789-0556 ♦ nambery@greyhouse.com ♦ www.greyhouse.com

Manufacturing Product Selections

Baby Foods	17	Jams, Jellies & Spreads	353
Baked Goods	1,609	Meats & Meat Products	1,353
Beverages	2,821	Nuts & Nut Butter	461
Candy & Confections	1,114	Oils & Shortenings	402
Cereal & Grains, Rice & Flour	612	Organic Foods	454
Cheese & Cheese Products	512	Pasta & Noodles	270
Dairy Products	971	Prepared Foods	993
Doughs, Mixes & Fillings	545	Relishes & Pickled Products	268
Eggs & Egg Products	92	Sauces, Dips & Dressings	1,274
Ethnic Foods	471	Snack Foods	673
Fish & Seafood	1,041	Specialty & Organic Foods	1,328
Fruit & Vegetables	1,540	Specialty & Processed Foods	1,065
General Grocery	124	Spices, Seasoning & Seeds	754
Ingredients, Flavors & Additives	1,385	Sugar, Syrups, & Sweeteners	454

Supplier Selections

Building Equipment and Supplies	697	Instrumentation and Lab. Equipment	737
Clothing and Protective Equipment	270	Packaging Materials	2,418
Consultants & Services	1,907	Refrigeration and Cooling	395
Equipment and Machinery	4,349	Safety and Security	209
Food Prep Equipment & Supplies	763	Sanitation Equipment	1,065
Food Service Equipment & Supplies	1,911	Transportation & Storage	1,511

Employee Size Selections

1-4	4,669
5-9	4,629
10-19	4,691
20-49	5,752
50-99	3,348
100-249	2,866
250-499	984
500-999	414
1000-4999	490
5000-9999	109
10,000+	264

Sales Volume Selections

Under \$500,000	2,095
\$500,000 - \$1 million	1,890
\$1 million - \$2.5 million	4,326
\$2.5 million - \$5 million	4,334
\$5 million- \$10 million	3,973
\$10 million - \$20 million	3,349
\$20 million - \$50 million	3,058
\$50 million - \$100 million	754
\$100 million - \$500 million	545
\$500 million - \$1 billion	84
\$1 billion plus	351

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