
Introduction

This thirty-third edition of *Directory of Mail Order Catalogs* represents Grey House Publishing's longest-running annual reference directory. Again this year, the American Catalog Mailers Association (AMCA) offers valuable need-to-know tips to grow your business through print catalogs, including:

- Grab attention of busy consumers with images;
- Recognize the valuable symbiotic relationship between print and email;
- Customize catalogs to your customers' needs;
- Refresh your mailing list.

In addition, the ACMA calls out five catalog marketing myths:

1. The digital age is rendering catalogs obsolete.

False: The catalog business is booming, according to a recent report by *CBS News*.

2. Social media needs to be your primary marketing channel.

False: A well-rounded omni-channel marketing strategy proves more successful.

3. Advertisers are spending less on direct mail mail than ever before.

False: By 2020, total spend on ad mail will increase from 11% to 12%, according to the Boston Reporting Group.

4. Eco-savvy marketers steer clear of print catalogs.

False: Catalogs can “green up” your marketing strategy with environmental practices from recycling to environmentally friendly ink.

5. Catalogs can't compete with revenue produced by other channels.

False: The Boston Reporting Group says that direct mail campaigns are a leading ROI, with one major retailer reporting earnings of \$4 for every \$1 spent on catalog marketing.

The above information is reflected in this edition of *Directory of Mail Order Catalogs*, with 213 new catalogs throughout the chapters. And we continue to remain true to our mission—no online-only catalogs.

Directory of Mail Order Catalogs is two distinct directories. **Section One, Consumer Catalogs** arranged in 43 major chapters, from Animals to Travel & Leisure. These 43 chapters are further defined into 220 subcategories. **Section Two, Business Catalogs**, is aimed at the business buyer, listing catalogs in 39 major chapters, from Agriculture to Work Apparel.

These sections are separated by a colorful divider card for easy reference, and the Table of Contents is a helpful guide to the directory's listings. Many catalogs are included in more than one chapter, and five indexes allow you to search by catalog name, company name, geographical location, and product.

Each listing includes dozens of important, updated data points, from basic contact information—11,493 key executive names, 5,074 fax numbers, 5,847 web sites and 4,278 e-mails to more specific fields, including company size, sales and the catalog's physical features.

The *Directory of Mail Order Catalogs* has five indexes:

- Consumer Catalog & Company: Consumer catalogs and catalog companies.
- Business Catalog & Company: Business catalogs and catalog companies.
- Consumer Geographical Index: Consumer catalog companies by state.
- Business Geographical Index: Business catalog companies by state.
- Product Index: Catalogs in more than 5,000 product categories.

For even easier access to data, *Directory Mail Order Catalogs* is available on our online database platform, <http://gold.greyhouse.com>. Subscribers have access to all of this business-building detail, and can search by geographic area, printing information, key contacts, sales volumes, employee size, keyword and so much more. Plus, subscribers can download contact sheets to create their own mailing list of sales leads. Visit the site or call 800-562-2139 to set up a demo of the online database.

Animals & Animal Products
Pet Accessories & Gifts

1 Bass Equipment Company
Bass Equipment Company
PO Box 352
Monett, MO 65708
417-235-7557
800-798-0150
Fax: 417-235-4312
sales@bassequipment.com
www.bassequipment.com

Rabbit and kennel supplies

President: Gary Bass
Number of Employees: 20
Sales Volume: \$1.4 Million

2 Birds Choice
Birds Choice, Inc.
477 Vogt Ln.
Chilton, WI 53014
800-817-8833
Fax: 920-849-4415
www.birdschoice.com

Bird feeders, baths, houses and accessories.

President: Dan Bloedorn, Co-Owner
Co-owner: Ruth Bloedorn

3 Brisky Pet Products Speciality Catalog
Brisky Pet Products
PO Box 186
Franklinville, NY 14737
716-557-2464
800-462-2464
sales@brisky.com
www.brisky.com

Exotic pet products

President: Jeffrey Brisky
Credit Cards: AMEX MasterCard
Catalog Cost: Free

4 Cherrybrook Chris Christensen Catalog
Cherrybrook Premium Pet Supplies
165 Howard Street
Phillipsburg, NJ 08865
908-689-7979
800-524-0820
Fax: 908-689-7988
support@cherrybrook.com
www.cherrybrook.com

Pet products for dogs and cats such as supplements, foods, treats, grooming supplies, accessories and gifts; also an international supplier of dogshow products

President: Claudia and Roy Loomis
Co-Owner: Roy Loomis
Co-Owner: Claudia Loomis
Catalog Cost: Free
In Business: 45 years

5 Doctors Foster & Smith
Doctors Foster & Smith
2253 Air Park Rd.
Rhineland, WI 54501
715-369-0312
800-381-7179
customerservice@drsfostersmith.com
www.drsfostersmith.com

Wide range of products and supplies for pets.

Co-Founder: Race Foster
Co-Founder: Marty Smith
Merchandising Manager: Brenda Reinhard
Credit Cards: AMEX MasterCard
Catalog Cost: Free
Printing Information: 160 pages in 4 colors on Glossy Stock
Binding: Saddle Stitched
In Business: 35 years
Number of Employees: 617

6 Dog.com
Dog.com
395 Oakhill Rd.
Suite 210
Mountain Top, PA 18707
800-367-3647
www.dog.com

One-stop shop for dog supplies from beds and toys to food and healthcare products.

7 Farriers' Greeting Cards
Farriers' Greeting Cards-Hoofprints
13849 N 200 E
Alexandria, IN 46001
765-724-7004
800-741-5054
Fax: 765-724-4632
gina@hoofprints.com
www.hoofprints.com

Unique products for the Equine and Canine enthusiast

President: Gina Keesling
Catalog Cost: Free
In Business: 25 years
Number of Employees: 2
Sales Volume: \$97,000

8 Goober Pet Direct
Goober Pet Direct
220 S. Mulberry St.
Mesa, AZ 85202
480-668-4994
Fax: 480-668-5052
www.gooberpetdirect.com

Pet grooming supplies, food, supplements, treats, toys and accessories

9 Gr8 Dogs
Gr8 Dogs
414 West St.
PO Box 947
Berlin, MD 21811
877-478-3647
Fax: 410-641-1504
www.gr8-dogs.com

Apparel, gifts and accessories for dogs

10 Hoover's Hatchery
Hoover's Hatchery
PO Box 200
Rudd, IA 50471
641-395-2730
800-247-7014
Fax: 641-395-2208
www.hoovershatchery.com

Poultry equipment and medications

President: Mary Halstead
Credit Cards: MasterCard
Printing Information: in 4 colors
In Business: 71 years
Sales Volume: \$500M to \$1MM

11 Horse.com
Horse.com
395 Oak Hill Rd.
#210
Wilkes Barre, PA 18707-2148
570-384-5555
888-653-0026
Fax: 888-262-3655
www.horse.com

Horse equipment

Credit Cards: MasterCard
Catalog Cost: Free
In Business: 38 years

12 Howell Book House
Wiley, Inc.
10475 Crosspoint Boulevard
Indianapolis, IN 46256-3386
317-572-3000
877-762-2974
Fax: 317-572-4000
info@wiley.com

Dog and equestrian books

Chairman: Peter Booth Wiley
President: Stephen M. Smith

CFO: John Kritzmacher
EVP, Human Resources: MJ O'Leary
SVP and Corporate Controller: Edward J. Melando
EVP/General Counsel: Gary M. Rinck
Credit Cards: AMEX MasterCard Visa
In Business: 49 years

13 In the Company of Dogs
In The Company of Dogs
P.O. Box 6529
Chelmsford, MA 01824-0929
877-757-3477
800-544-4595
Fax: 800-866-3235
www.inthecompanyofdogs.com

Gifts for canines and their best friends including personalized collars, tags, and feeding bowls, doghouses, custom leashes, cages, crates, and covers, chew toys and treats, pet beds and furniture.

Chairman: Mark A. Kirk
President: Greg Sweeney
Credit Cards: AMEX MasterCard Visa
Catalog Cost: Free
In Business: 24 years
Sales Volume: \$500M to \$1MM

14 Jeffers Pet
Jeffers
310 W. Saunders Rd.
Dothan, AL 36301
334-793-6257
800-533-3377
Fax: 334-793-5179
customerservice@jefferspet.com
www.jefferspet.com

Items, gifts, and health and wellness products for domestic animals such as dog and cats.

Chairman: Dorothy Jeffers
President: Jennifer Martin
CFO: Michael Hawke
Purchasing Director/VP of Marketing: Ruth Jeffers
Catalog Cost: Free
In Business: 43 years
Number of Employees: 215
Sales Volume: \$55 Million

15 King Wholesale Pet Supplies
King Wholesale Pet Supplies
4013 Colusa Hwy.
Yuba City, CA 95993
800-825-4647
888-554-5464
Fax: 530-674-9341
kingwholesale.com

Pet supplies.

Catalog Cost: Free
Catalog Circulation: Mailed 2 time(s) per year
Printing Information: 168 pages in 4 colors

16 Lafeber Pet Bird Food Catalog
Lafeber Company
24981 North 1400 E. Rd
Cornell, IL 61319
815-358-2301
800-842-6445
info1@lafebermail.com

Bird food catalog, veterinary resources

17 Light Livestock Equipment
Light Livestock Equipment
697 Glen Road
Jay, NY 12941
866-999-2821
Fax: 518-946-2188
info@lightlivestockequipment.com
www.lightlivestockequipment.com

Livestock equipment and supplies.

- 18 Marine Depot**
 Marine Depot Aquarium Supplies
 14271 Corporate Drive
 Garden Grove, CA 92843
 714-385-0080
 800-566-3474
 Fax: 714-385-0180
 www.marinedepot.com
- Aquarium equipment and accessories, nutrition and supplements for fish**
- 19 Northwest Pack Goats & Supplies**
 Northwest Pack Goats & Supplies
 147 Wilson Creek Road
 Weippe, ID 83553
 208-435-4614
 888-ACK-OAT
 Fax: 208-435-4374
 sales@northwestpackgoats.com
 www.northwestpackgoats.com
- Pack goat equipment and supplies**
 President: Terri Summerfield
 Co-Owner: Rex Summerfield
 Credit Cards: AMEX MasterCard
 Catalog Cost: Free
 Catalog Circulation: to 1500
 Printing Information: 24 pages
 In Business: 20 years
 Number of Employees: 2
 Sales Volume: \$130,000
- 20 Pet Castle**
 Armeria LLC
 890 W 23rd Street
 San Pedro, CA 90731
 323-522-4156
 Fax: 310-832-2026
 info@rotocast.com
 www.rotocast.com
- Pet shelters**
 CFO: Randy Morris
 In Business: 48 years
- 21 Pet Catalog**
 Valley Vet Supply
 1118 Pony Express Hwy.
 Marysville, KS 66508
 800-419-9524
 Fax: 800-446-5597
 service@valleyvet.com
 www.valleyvet.com
- Animal supply and care, nutritional health supplements and products for household pets.**
 President: Ray Shultz
 Marketing Manager: Rebecca Pierce
 Credit Cards: AMEX MasterCard Visa
 Catalog Cost: Free
 In Business: 32 years
 Sales Volume: \$50MM to \$100MM
- 22 Pet Doors USA**
 Pet Doors USA Inc
 4523 30th Street W
 #E502
 Bradenton, FL 34207-1072
 941-758-1951
 800-749-9609
 Fax: 941-758-0274
 sales@dogdoors.co.uk
 www.dogdoors.com
- Pet doors, kennel doors and cat doors**
 President: Joe Ambrose
 Marketing Manager: Deidre Ambrose
 SVP Marketing
 Credit Cards: MasterCard
 Catalog Cost: Free
 Mailing List Information: Names for rent
 In Business: 31 years
 Number of Employees: 9
 Sales Volume: \$1.2 Million
- 23 Pet Solutions**
 Pet Solutions
 802 N Orchard Lane
 Beavercreek, OH 45434
 800-737-3868
 Fax: 937-320-4310
 petinfo@petsolutions.com
 www.petsolutions.com
- Aquarium supplies, live fish and reptiles, dog, cat and bird supplies**
 Credit Cards: AMEX MasterCard
 Catalog Cost: Free
 In Business: 65 years
 Number of Employees: 70
- 24 PetEdge**
 PetEdge Inc.
 PO Box 1000
 Beverly, MA 01915-701
 800-738-3343
 800-638-5754
 Fax: 800-329-6372
 support@petedge.com
 www.petedge.com
- Pet care products and equipment for petcare professionals**
 President: Andrew S Katz
 Founder: Loeb Katz
 Credit Cards: AMEX MasterCard
 Catalog Cost: Free
 In Business: 59 years
 Sales Volume: \$10MM to \$20MM
- 25 PetSolutions**
 802 N. Orchard Lane
 Beavercreek, OH 45434
 800-737-3868
 Fax: 937-320-4310
 petinfo@petsolutions.com
 www.petsolutions.com
- Pet products and supplies**
 Live Deliveries Manager: John Flynn
- 26 Powder River Ranch, Cattle & Livestock Equipment**
 Powder River
 PO Box 50758
 Provo, UT 84605
 800-453-5318
 Fax: 801-377-6927
 www.powderriver.com
- Ranch, cattle and livestock equipment.**
- 27 Pure Country Pet Boutique**
 22796 SW Lincoln Street
 Sherwood, OR 97140
 Fax: 626-657-2910
- Country pet supplies**
 Co-Owner: Dean
 Co-Owner: Wendy
- 28 R2P Pet**
 R2P Group Inc.
 5880 W. Las Positas Blvd.
 Suite 31
 Pleasanton, CA 94588
 877-858-4321
 Fax: 619-241-8325
 info@r2ppet.com
 r2ppet.com
- Pet supplies for cats and dogs.**
 President: Nick Yerton
 Marketing Manager: Flynn Baglin
 In Business: 11 years
- 29 Rock N Pooches**
 Rock N Pooches
 238 Austin Street
 New Bedford, MA 02740
 508-993-0341
 Fax: 508-993-0341
 rocknpooches@hotmail.com
- Coats, blouses, hoodies, shirts, pants and dresses for your dog**
 Credit Cards: MasterCard
 Catalog Cost: \$1
- 30 Showing & Grooming**
 Nasco Arts & Crafts Store
 901 Janesville Avenue
 PO Box 901
 Fort Atkinson, WI 53538-0901
 800-558-9595
 Fax: 800-372-1236
 custserv@enasco.com
 www.enasco.com
- Products for showing and grooming livestock; halters, clippers and blades, grooming chutes, show boxes, hoof care products, barn fans, blowers, dryers, vaccums, sham-poops and soaps, curry combs.**
 Credit Cards: AMEX MasterCard
 Catalog Cost: Free
 Catalog Circulation: to 25000
 Printing Information: 84 pages
 In Business: 77 years
 Number of Employees: 540
- 31 SkyMail**
 Skymall Holdings, LLC
 2 Bergen Turnpike
 Ridgefield Park, NJ 07660
 800-759-6255
 Fax: 602-254-6075
 customerservice@skymall.com
 www.skymall.com
- Pet travel and pet care items, pet treats and comfy and stylish beds for both dogs and cats**
 President: Christine Aguilera
 CFO: Scott Wiley
 Marketing Manager: Theresa McMullan, VP
 Credit Cards: AMEX MasterCard
 Catalog Cost: Free
 In Business: 26 years
 Number of Employees: 33
- 32 UPCO Wholesale Pet Supplies**
 UPCO
 3705 Pear Street
 PO Box 969
 St Joseph, MO 64503-969
 816-233-8800
 800-254-8726
 Fax: 816-233-9696
 sales@upco.com
 www.upco.com
- Supplies for dogs, cats, horses, reptiles, small animals and birds**
 Chairman: Frank J Evans
 President: Walter J Evans
 General Manager: Kyle Evans
 Founder: Charles Evans
 Credit Cards: AMEX MasterCard
 Catalog Cost: Free
 Printing Information: 200 pages
 Binding: Perfect Bound
 In Business: 63 years
 Number of Employees: 28
 Sales Volume: \$2.9 Million
- 33 Wildlife Control Supplies**
 PO Box 538
 East Granby, CT 06026
 877-684-7262
 Fax: 860-413-9831
 sales@wildlifecontrolsupplies.com
 www.wildlifecontrolsupplies.com
- Bird and animal controls and traps.**

Animal Health Care

- 34 Animal Medic**
 Animal Medic
 3910 North George Street
 PO Box 575
 Manchester, PA 17345
 717-266-5611
 800-767-5611
 Fax: 717-266-2594
 amedicor@animalmedic.com
 www.animalmedic.com
- Animal health, pet, farm and home supplies**

- President:* Jay Miller
amedicjm@animalmedic.com
Vice President: Barry Noll
amedicbn@animalmedic.com
Vice President: Tom Borders
borders_tom@yahoo.com
Business Manager: Sharon St. Hart
sharon@animalmedic.com
Catalog Circulation: Mailed 2 time(s) per year
Printing Information: 64 pages
In Business: 45 years
Number of Employees: 48
Sales Volume: \$13.7 Million
- 35 Cherrybrook Chris Christensen Catalog**
 Cherrybrook Premium Pet Supplies
 165 Howard Street
 Phillipsburg, NJ 08865
 908-689-7979
 800-524-0820
 Fax: 908-689-7988
support@cherrybrook.com
www.cherrybrook.com
- Pet products for dogs and cats such as supplements, foods, treats, grooming supplies, accessories and gifts; also an international supplier of dogshow products**
President: Claudia and Roy Loomis
Co-Owner: Roy Loomis
Co-Owner: Claudia Loomis
Catalog Cost: Free
In Business: 45 years
- 36 Equine Catalog**
 Valley Vet Supply
 1118 Pony Express Hwy.
 Marysville, KS 66508
 800-419-9524
 Fax: 800-446-5597
service@valleyvet.com
www.valleyvet.com
- Complete line of products and services for horses.**
President: Ray Schultz
Marketing Manager: Rebecca Pierce
Credit Cards: AMEX MasterCard Visa
Catalog Cost: Free
Mailing List Information: Names for rent
In Business: 32 years
Sales Volume: \$50MM to \$100MM
- 37 Farm & Ranch Catalog**
 Valley Vet Supply
 1118 Pony Express Hwy.
 Marysville, KS 66508
 800-419-9524
 Fax: 800-446-5597
service@valleyvet.com
www.valleyvet.com
- Over 2,000 animal health care products for cattle, swine and sheep.**
President: Ray Schultz
Marketing Manager: Rebecca Pierce
Credit Cards: AMEX MasterCard Visa
Catalog Cost: Free
In Business: 32 years
Sales Volume: \$50MM to \$100MM
- 38 Goober Pet Direct**
 Goober Pet Direct
 220 S. Mulberry St.
 Mesa, AZ 85202
 480-668-4994
 Fax: 480-668-5052
www.gooberpetdirect.com
- Pet grooming supplies, food, supplements, treats, toys and accessories**
- 39 Gr8 Dogs**
 Gr8 Dogs
 414 West St.
 PO Box 947
 Berlin, MD 21811
 877-478-3647
 Fax: 410-641-1504
www.gr8-dogs.com
- Apparel, gifts and accessories for dogs**
- 40 Heartland Veterinary Supply & Pharmacy**
 Heartland Veterinary Supply & Pharmacy
 401 W 33rd Street
 Hastings, NE 68901
 800-934-9398
 Fax: 888-424-0484
info@heartlandvetsupply.com
www.heartlandvetsupply.com
- Horse, dog and cat products, supplements**
President: David Behl
Catalog Cost: Free
In Business: 34 years
- 41 Jeffers Equine**
 Jeffers
 310 W. Saunders Rd.
 Dothan, AL 36301
 334-793-6257
 800-533-3377
 Fax: 334-793-5179
customerservice@jefferspet.com
www.jefferspet.com
- Horse supplies.**
Chairman: Dorothy Jeffers
President: Jennifer Martin
CFO: Michael Hawke
Purchasing Director/VP of Marketing: Ruth Jeffers
Catalog Cost: Free
In Business: 43 years
Number of Employees: 215
Sales Volume: \$55 Million
- 42 Jeffers Pet**
 Jeffers
 310 W. Saunders Rd.
 Dothan, AL 36301
 334-793-6257
 800-533-3377
 Fax: 334-793-5179
customerservice@jefferspet.com
www.jefferspet.com
- Items, gifts, and health and wellness products for domestic animals such as dog and cats.**
Chairman: Dorothy Jeffers
President: Jennifer Martin
CFO: Michael Hawke
Purchasing Director/VP of Marketing: Ruth Jeffers
Catalog Cost: Free
In Business: 43 years
Number of Employees: 215
Sales Volume: \$55 Million
- 43 KV Supply**
 KV Supply, Inc.
 3190 North Rd.
 David City, NE 68632
 402-367-6047
 800-423-8211
www.kvsupply.com
- Vet, pet, and equine supplies and equipment at wholesale prices, livestock supplements, supplies and equipment at wholesale prices.**
President: Raymond Metzner
Credit Cards: AMEX MasterCard Visa
Catalog Cost: Free
Catalog Circulation: Mailed 1 time(s) per year
Mailing List Information: Names for rent
In Business: 39 years
Sales Volume: \$20.8 million
- 44 Lambert Vet Supply**
 Lambert Vet Supply
 714 5th Street
 Fairbury, NE 68352
 800-344-6337
 Fax: 866-787-1177
cservice@lambertvetsupply.com
www.lambertvetsupply.com
- Pet pharmacy, pet medications, pet medical supplies and supplies for dogs, cats, small animals, cattle horse swine and sheep**
President: Douglas Lambert
Marketing Manager: Nels Sorensen
Credit Cards: AMEX MasterCard
- Catalog Cost:* Free
In Business: 21 years
Number of Employees: 92
Sales Volume: \$14 Million
- 45 Omaha Vaccine Company/Pet Supplies Delivered**
 CSR Company Inc.
 11701 Centennial Road
 Suites 2 & 3
 La Vista, NE 68128
 800-367-4444
 Fax: 800-242-9447
- Kennel and pet supplies for all animals**
Chairman: Scott Remington
President: C. Remington
Credit Cards: MasterCard Visa
Catalog Cost: Free
Catalog Circulation: Mailed 1 time(s) per year to 1.6MM
Printing Information: 150 pages in 4 colors
Mailing List Information: Names for rent
List Company: Total Media Concepts
 222 Cedar Lane, Suite 201
 Teaneck, NJ 07666
 201-692-0018
In Business: 401 years
Number of Employees: 200
- 46 PBS Animal Health**
 PBS Animal Health
 2780 Richville Dr. SE
 Massillon, OH 44646
 330-834-9252
 800-321-0235
 Fax: 330-830-2762
email@pbsanimalhealth.com
www.pbsanimalhealth.com
- Distributor of animal health products & livestock pharmaceuticals.**
President: Robert Matthews
Credit Cards: AMEX MasterCard Visa
Catalog Cost: Free
Printing Information: 296 pages in 4 colors
Sales Volume: \$20MM to \$50MM
- 47 Pet Catalog**
 Valley Vet Supply
 1118 Pony Express Hwy.
 Marysville, KS 66508
 800-419-9524
 Fax: 800-446-5597
service@valleyvet.com
www.valleyvet.com
- Animal supply and care, nutritional health supplements and products for household pets.**
President: Ray Shultz
Marketing Manager: Rebecca Pierce
Credit Cards: AMEX MasterCard Visa
Catalog Cost: Free
In Business: 32 years
Sales Volume: \$50MM to \$100MM
- 48 Pet Edge**
 Pet Edge
 PO Box 1000
 Beverly, MA 01915-0701
 800-738-3343
 800-698-9062
 Fax: 800-329-6372
support@petedge.com
www.petedge.com
- Pet care products and equipment for petcare professionals**
President: Andrew S Katz
Credit Cards: MasterCard
Catalog Cost: Free
Printing Information: 124 pages in 4 colors on Glossy Stock
Binding: Saddle Stitched
In Business: 59 years

- 49 Pet Supplies Delivered**
 CSR Company Inc
 11701 Centennial Rd La Vista
 Omaha, NE 68128-2332 800-367-4444
 Fax: 800-242-9447
 customerservice@omahavaccine.com
- Vaccines, pharmaceuticals, flea and tick control, dental & health care, grooming, training aids, bedding, toys and rawhide treats for dogs, cats, birds, ferrets and small animals**
- President:* C S Remington
CFO: Tammy O'Donnell
Marketing Manager: Chris Mazza
Credit Cards: MasterCard
Catalog Circulation: to 7
Printing Information: 128 pages
In Business: 50 years
Number of Employees: 65
Sales Volume: \$9 Million
- 50 PetEdge**
 PetEdge Inc.
 PO Box 1000
 Beverly, MA 01915-701 800-738-3343
 800-638-5754
 Fax: 800-329-6372
 support@petedge.com
 www.petedge.com
- Pet care products and equipment for petcare professionals**
- President:* Andrew S Katz
Founder: Loeb Katz
Credit Cards: AMEX MasterCard
Catalog Cost: Free
In Business: 59 years
Sales Volume: \$10MM to \$20MM
- 51 PetMeds**
 PetMeds
 1441 SW 29th Ave
 Pompano Beach, FL 33069 954-979-5995
 800-738-6337
 Fax: 800-600-8285
 customerservice@1800petmeds.com
 www.1800petmeds.com
- Licensed pharmacy that dispenses all major brand medications, supplements, and products for dogs, cats, and horses**
- President:* Menderes Akdag
Catalog Cost: Free
- 52 Platinum Equine**
 Platinum Performance
 90 Thomas Rd.
 Buelton, CA 93427 800-553-2400
 www.platinumperformance.com
- Veterinary-developed horse supplements for equine nutrition.**
- Founder:* Dr. Doug Herthel
Catalog Cost: Free
Printing Information: in 4 colors
In Business: 22 years
- 53 Star Ridge**
 Star Ridge Company
 1849 E Overcrest St
 PO Box 10571
 Fayetteville, AZ 72703-3030 479-582-1980
 800-447-8836
 Fax: 479-575-9064
 support@star-ridge.com
 www.star-ridge.com
- Hoof boots and natural hoof care products**
- Catalog Cost:* Free
Catalog Circulation: Mailed 1 time(s) per year
In Business: 22 years
Number of Employees: 2
Sales Volume: \$96,000
- 54 United Vet Equine**
 14101 W. 62nd. St.
 Eden Prairie, MN 55346 800-328-6652
 Fax: 952-937-1119
 heather@lakevet.com
 www.unitedvetequine.com
- Equine health and nutritional products**
- 55 Vet-Vax, Inc.**
 Vet-Vax, Inc.
 PO Box 400
 Tonganoxie, KS 66086 913-845-3760
 800-369-8297
 Fax: 913-845-9472
- Vaccines, medications, supplements and grooming equipment for pets and livestock; and a complete line of pet toys and training equipment including field and lap dog enthusiast's supplies**
- President:* Bill Maritel
International Marketing Manager: Bud Moomau
Buyers: Scott Johnson
Credit Cards: AMEX MasterCard Visa
Catalog Cost: Free
Catalog Circulation: Mailed 2 time(s) per year to 50M
Average Order Size: \$68
Printing Information: 191 pages in 1 color on Newsprint
Press: Web Press
Binding: Saddle Stitched
Mailing List Information: Names for rent
List Manager: Bud Moomau
In Business: 27 years
Number of Employees: 14
- 56 Veterinary Catalog**
 United Ad Labels
 300 Lang Blvd.
 Grand Island, NY 14072 800-423-4643
 Fax: 800-962-0658
 www.unitedadlabel.com
- Labels and other supplies for veterinary offices.**
- President & CEO:* Dan Knotts
Catalog Cost: Free
Printing Information: 20 pages in 4 colors
In Business: 154 years
Number of Employees: 4270
Sales Volume: \$6.8 Billion
- 57 Zoo Med Product Catalog**
 Zoo Med Laboratories Inc.
 3650 Sacramento Drive
 San Luis Obispo, CA 93401 888-496-6633
 Fax: 805-542-9295
 zoomed@zoomed.com
 zoomed.com
- Medicine and healthcare for animals**
- Birds**
- 58 2018 Master Poultry Catalog**
 Meyer Hatchery
 626 State Route 89
 Polk, OH 44866 888-568-9755
 Fax: 419-945-9841
 info@meyerhatchery.com
 www.meyerhatchery.com
- Offers different breeds of poultry.**
- Credit Cards:* AMEX MasterCard
Printing Information: 103 pages
In Business: 30 years
- 59 BIRD-X**
 Bird-X, Inc.
 300 N Oakley Blvd
 Chicago, IL 60612 312-226-2473
 800-662-5021
 Fax: 312-226-2480
 josh.p@bird-x.com
 www.Bird-X.Com
- Bird control products, goose repellers**
- President:* Dennis Tillis
Owner: Glenn Steigbigel
Owner: Ronald Schwartz
Credit Cards: MasterCard Visa
Catalog Cost: Free
Catalog Circulation: Mailed 2 time(s) per year to 200M
Printing Information: 6 pages in 4 colors on Glossy Stock
Binding: Folded
Mailing List Information: Names for rent
In Business: 51 years
Number of Employees: 35
Sales Volume: \$13MM
- 60 Bird Cage Catalog**
 CustomCages.com
 Neenah, WI 54956 800-941-2243
 www.customcages.com
- Building cages for personal use.**
- Owner/Operator:* Rustin Keller
Owner/Operator: Adam Keller
In Business: 20 years
- 61 Birds Choice**
 Birds Choice, Inc.
 477 Vogt Ln.
 Chilton, WI 53014 800-817-8833
 Fax: 920-849-4415
 www.birdschoice.com
- Bird feeders, baths, houses and accessories.**
- President:* Dan Bloedorn, Co-Owner
Co-owner: Ruth Bloedorn
- 62 Brinsea Products**
 Brinsea Products
 704 N Dixie Avenue
 Titusville, FL 32796 321-267-7009
 888-667-7009
 Fax: 321-267-6090
 sales@brinsea.com
 www.brinsea.com
- Egg incubators, hatchers and brooders for parrot, falcon, poultry, chicken, duck, quail, pheasant and other birds or reptiles**
- President:* Frank Pearce
Printing Information: in 4 colors
In Business: 39 years
Number of Employees: 5
Sales Volume: Under \$500M
- 63 Droll Yankees**
 Droll Yankees
 55 Lathrop Road Ext
 Plainfield, CT 06374 860-779-8980
 800-352-9164
 Fax: 860-564-8031
 drollbird@drollyankees.com
 www.drollyankees.com
- Quality bird feeders and accessories with a lifetime warranty on squirrel damage**
- President:* Betsy Puckett
CFO: Betsy Puckett
Marketing Manager: Jennifer Masiello
Credit Cards: AMEX MasterCard
Catalog Cost: Free
Catalog Circulation: Mailed 1 time(s) per year to 15000
Average Order Size: \$50
Printing Information: 36 pages in 4 colors on Glossy Stock
Binding: Saddle Stitched

- Mailing List Information:* Names for rent
In Business: 62 years
Number of Employees: 20
- 64 Duncraft-Wild Bird Superstore**
 Duncraft
 102 Fisherville Road
 Concord, NH 03303
 888-879-5095
 Fax: 603-226-3735
 info@duncraft.com
 www.duncraft.com
- Wild bird specialties, feeders, baths, quality seeds, houses, hardware accessories, garden decor, field guides and more**
- President:* Michael M Dunn
Marketing Manager: Shelby Dunn-Kimball
Operations Manager: Scott Hoyt
Customer Service Manager: Heidi Babb
Credit Cards: AMEX MasterCard
Catalog Cost: Free
Catalog Circulation: Mailed 12 time(s) per year to 30000
Average Order Size: \$50
Printing Information: 64 pages in 4 colors on Matte Stock
Press: Web Press
Mailing List Information: Names for rent
List Company: The Millard Group
 Peterborough, NH
In Business: 63 years
Number of Employees: 70
Sales Volume: \$5MM to \$10MM
- 65 EggCartons.Com**
 EggCartons.Com
 9 Main Street, Suite 1F
 PO Box 302
 Manchaug, MA 01526-302
 508-476-0084
 888-852-5340
 Fax: 508-476-7703
 www.eggcartons.com
- Discount supplier of egg cartons, poultry supplies, egg baskets, feeders, laying nests, incubator, gifts, and books**
- President:* Paul Boutiette
Marketing Manager: Scott Stankus
Credit Cards: MasterCard
Catalog Circulation: Mailed 1 time(s) per year to 45000
Printing Information: 12 pages in 4 colors on Matte Stock
Press: Web Press
Binding: Saddle Stitched
Mailing List Information: Names for rent
In Business: 12 years
Number of Employees: 10
Sales Volume: \$1MM to \$3MM
- 66 Global Pigeon Supplies**
 Global Pigeon Supplies
 2301 Rowland Ave
 Savannah, GA 31404-4447
 912-356-1320
 800-562-2295
 Fax: 912-356-1691
 gpswo@aol.com
 www.globalpigeon.com
- Supplies for racing pigeon hobby including lofts and medication**
- President:* Bert Oostlander
Credit Cards: AMEX MasterCard
Catalog Cost: Free
Catalog Circulation: Mailed 1 time(s) per year to 20M
Average Order Size: \$100
Printing Information: 88 pages in 2 colors on Newsprint
Press: Web Press
Binding: Saddle Stitched
Mailing List Information: Names for rent
In Business: 25 years
Number of Employees: 7
Sales Volume: \$5MM to \$10MM
- 67 Great Companions Bird Catalog**
 Great Companions
 PO Box 166
 Orange City, IA 51041
 800-829-2138
 Fax: 800-734-4750
 custserv@greatcompanions.com
 www.greatcompanions.com
- Bird supplies**
- Credit Cards:* AMEX MasterCard
Catalog Cost: Free
In Business: 25 years
- 68 H Potter**
 H Potter
 PO Box 3502
 Coeur d Alene, ID 83814
 509-921-1640
 Fax: 509-921-1644
 www.hpotter.com
- Bird feeders and baths.**
- In Business:* 15+ years
- 69 Harrison's Bird Foods**
 Harrison's Bird Foods
 7108 Crossroads Blvd.
 Suite 325
 Brentwood, TN 37027
 800-346-0269
 Fax: 615-221-9898
 www.harrisonsbirdfoods.com
- Provides proper nutrition for your bird's life-time care.**
- Main Developer:* Dr. Greg Harrison
- 70 Hoover's Hatchery**
 Hoover's Hatchery
 PO Box 200
 Rudd, IA 50471
 641-395-2730
 800-247-7014
 Fax: 641-395-2208
 www.hoovershatchery.com
- Poultry equipment and medications**
- President:* Mary Halstead
Credit Cards: MasterCard
Printing Information: in 4 colors
In Business: 71 years
Sales Volume: \$500M to \$1MM
- 71 Jim's Supply Co., Inc.**
 Jim's Supply Co., Inc.
 3530 Buck Owens Blvd.
 Bakersfield, CA 93308
 800-423-8016
 Fax: 661-324-6566
 info@jimssupply.com
 www.jimssupply.com
- Bird netting for vineyards**
- 72 Lafeber Pet Bird Food Catalog**
 Lafeber Company
 24981 North 1400 E. Rd
 Cornell, IL 61319
 815-358-2301
 800-842-6445
 info1@lafiebermail.com
- Bird food catalog, veterinary resources**
- 73 Nixalite of America**
 Nixalite of America
 1025 16th Avenue
 PO Box 727
 East Moline, IL 61244
 309-755-8771
 888-624-1189
 Fax: 309-755-0077
 birdcontrol@nixalite.com
 www.nixalite.com
- Complete line of bird and wildlife control products**
- Chairman:* Marie Gellerstedt
President: Cory Gellerstedt
Production Manager: Jon Gellerstedt
VP: Keith Gellerstedt
Catalog Cost: Free
- Printing Information:* 8 pages in 4 colors on Glossy Stock
Press: Web Press
Binding: Saddle Stitched
Mailing List Information: Names for rent
In Business: 61 years
Number of Employees: 15
Sales Volume: \$1.8 Million
- 74 Poultry Solutions**
 Premier1Supplies
 2031 300th Street
 Washington, IO 52353
 319-653-7622
 800-282-6631
 Fax: 800-346-7992
 www.premier1supplies.com
- Electric fencing and electric netting, sheep and goat supplies, clippers and shearers, ear tags, poultry products**
- Printing Information:* 56 pages
In Business: 30+ years
- 75 QA Supplies**
 QA Supplies LLC
 1185 Pineridge Road
 Norfolk, VA 23502
 757-855-3094
 800-472-7205
 Fax: 757-855-4155
 info@qasupplies.com
 www.qasupplies.com
- Pest control, temperature measurement, scales, weather monitoring, humidifiers, alarm and security systems**
- 76 Randall Burkey Company**
 Randall Burkey Company
 PO Box 1090
 Boerne, TX 78006
 800-531-1097
- In Business:* 68 years
- 77 Revival Animal Health**
 Revival Animal Health, Inc
 1700 Albany Place SE
 PO Box 200
 Orange City, IA 51041-200
 800-786-4751
 Fax: 800-734-4750
 info@revivalanimal.com
 www.revivalanimal.com
- Assortment of pet supplies for dogs, cats, birds, fish, small animals and horses**
- President:* Roy Nielsen III DVM
Marketing Manager: Deidra De Leeuw
Credit Cards: AMEX MasterCard
Catalog Cost: Free
In Business: 26 years
Number of Employees: 65
Sales Volume: \$3.3 Million
- 78 The Bird Barrier Product Catalog**
 Bird Barrier
 20925 Chico Street
 Carson, CA 90746
 310-527-8000
 800-503-5444
 Fax: 310-527-8005
 customercare@birdbarrier.com
 www.birdbarrier.com
- Manufacturer and supplier of pest bird control products**
- President:* Cameron Riddell
Vice President: Steve Blyth
Vice President Operations: Ron Richter
Senior Accounts Manager: Tony Jetton
In Business: 22 years

79 Welp, Inc.
Welp, Inc.
PO BOX 77
Bancroft, IO 50517
800-458-4473
Fax: 515-885-2346
bkollasch@welpchatchery.com
www.welpchatchery.com

Offers a wide variety of chickens and other poultry

In Business: 86 years

80 Wild Bird Supplies
Wild Bird
4815 N Oak St
Crystal Lake, IL 60012-3300
815-455-4020

Wild bird feeders, supplies and accessories

President: Gerald W Thon
Credit Cards: AMEX MasterCard Visa
Catalog Cost: Free
Catalog Circulation: Mailed 2 time(s) per year
Printing Information: 32 pages in 2 colors on Matte Stock
Press: Web Press
Binding: Saddle Stitched
In Business: 27 years
Number of Employees: 2
Sales Volume: \$500M to \$1MM

Cats

81 Azure Standard Product Catalog
Azure Standard
79709 Dufur Valley Rd.
Dufur, OR 97021
971-200-8350
Fax: 971-645-4759
info@azurestandard.com
www.azurestandard.com

Health foods, health and beauty products, household products, home decor, nutrition supplements, and lawn and garden supplies.

Founder & CEO: David Stelzer
Catalog Cost: Free
In Business: 47 years

82 Custom Gifts & More
Floria Designs
375 Lincoln Place
Suite 1J
Brooklyn, NY 11238-5700
718-636-0453
Fax: 718-493-0929
LNF151@aol.com
www.floriadesigns.com

T-shirts for cat lovers

President: Linda Nesbit-Floria
Marketing Manager: Donald Dobson
Catalog Cost: \$1
Catalog Circulation: Mailed 2 time(s) per year
Printing Information: 5 pages in 4 colors on Matte Stock
Press: Web Press
Mailing List Information: Names for rent
In Business: 10 years
Number of Employees: 5
Sales Volume: \$100,000

83 Great Companions Dog/Cat Catalog
Great Companions
PO Box 166
Orange City, IA 51041
800-829-2138
Fax: 800-734-4750
custserv@greatcompanions.com

Dog and cat supplies

Credit Cards: AMEX MasterCard
Catalog Cost: Free
In Business: 25 years

84 King Wholesale Pet Supplies
King Wholesale Pet Supplies
4013 Colusa Hwy.
Yuba City, CA 95993
800-825-4647
888-554-5464
Fax: 530-674-9341
kingwholesale.com

Pet supplies.

Catalog Cost: Free
Catalog Circulation: Mailed 2 time(s) per year
Printing Information: 168 pages in 4 colors

85 Only Natural Pet Store
Only Natural Pet Store
5541 Central Ave
Suite 201
Boulder, CO 80301
720-406-7475
888-937-6677
Fax: 720-406-7522
www.onlynaturalpet.com

Natural dog and cat food, treats, vitamins, flea control, supplements, medicine, herbal remedy treatments, shampoo, raw and organic food and more

President: Marty Grosjean
Marketing Manager: Christine Sandoval
Catalog Cost: Free
Printing Information: 60 pages
In Business: 7 years
Number of Employees: 40
Sales Volume: \$8 Million

86 Pet King, Inc.
Pet King, Inc.
112 West 34th Street
Suite #811
New York, NY 10001
800-424-229

Pet products.

87 R2P Pet
R2P Group Inc.
5880 W. Las Positas Blvd.
Suite 31
Pleasanton, CA 94588
877-858-4321
Fax: 619-241-8325
info@r2ppet.com
r2ppet.com

Pet supplies for cats and dogs.

President: Nick Yerton
Marketing Manager: Flynn Baglin
In Business: 11 years

88 Solid Gold Northland Health Products for Pets
Northland Natural Pet
3830 Dight Ave South
Minneapolis, MN 55406
612-729-7748
800-706-0807
Fax: 612-729-0822
office@northlandnaturalpet.com
www.northlandnaturalpet.com

Wholesale distributor of pet products.

In Business: 20 years

89 The Pet Health and Nutrition Center
The Pet Health and Nutrition Center
PO Box 334
Harwinton, CT 6791
860-482-8383
888-683-3339
www.pethealthandnutritioncenter.com

Provides products and advices that improve the health of their client's dogs and cats.

90 Border Collies in Action
Border Collies in Action
375 E Pavillion Road
Pavillion, WY 82523
307-856-7601
Fax: 307-856-7601
hope@bordercollies.com
www.bordercollies.com

Products and equipment to teach your dog to herd sheep

President: Donald Duerr
Owner: Hope Dennis
Catalog Cost: \$5
Number of Employees: 5
Sales Volume: \$200,000

91 Care-A-Lot Pet Supply
Care-A-Lot Pet Supply
1924 Diamond Springs Rd
Virginia Beach, VA 23455-2320
757-457-9431
800-343-7680
Fax: 757-460-7326
customerservice@carealotpets.com
www.carealotpets.com

Full line of pet supplies for dogs and cats, birds, fish, reptiles, and small animals

President: Robert Clarke
Store Manager: Bret Borsej
Credit Cards: AMEX MasterCard
Catalog Cost: Free
Catalog Circulation: Mailed 4 time(s) per year
Average Order Size: \$100
Printing Information: 124 pages in 4 colors on Glossy Stock
Press: Web Press
Binding: Saddle Stitched
Mailing List Information: Names for rent
In Business: 25 years
Number of Employees: 1
Sales Volume: \$52,000

92 Central Metal Products: Dog Kennels
Central Metal Products, LLC
234 N Independence St
Tipton, IN 46072-1745
765-945-7677
800-874-3647
Fax: 765-945-7084

Dog kennels and accessories

President: Thomas Roseberry
In Business: 47 years
Sales Volume: \$3MM to \$5MM

93 Collar Clinic
Collar Clinic
1517 Northern Star Drive
Traverse City, MI 49696-8837
231-947-2010
800-430-2010
Fax: 231-947-6566
comments@collarclinic.com
www.collarclinic.com

Electronic dog training equipment

President: Jeff Gonda
Secretary/Treasurer: Diane Gonda
Credit Cards: AMEX MasterCard
Catalog Cost: Free
In Business: 25 years
Number of Employees: 10
Sales Volume: \$890,000

94 Dog.com
Dog.com
395 Oakhill Rd.
Suite 210
Mountain Top, PA 18707
800-367-3647
www.dog.com

One-stop shop for dog supplies from beds and toys to food and healthcare products.

**Agriculture
Animal Care**

5845 Agco
AGCO
4205 River Green Pkwy
Duluth, GA 30096
770-813-9200
sales@agcofinance.com
www.agcocorp.com

Agricultural products

President: Martin H. Richenhagen
CFO: Andrew H. Beck
VP/General Counsel/Corp Secretary: Roger N. Batkin
SVP of Engineering: Helmut R. Endres
SVP/Chief Supply Chain Officer: Hans-Bernd Veltmaat
In Business: 116 years

5846 Big Dee's Tack & Vet Supplies
Big Dee's Tack & Vet Supplies
9440 State Route 14
Streetsboro, OH 44241
330-626-5000
800-321-2142
sales@bigdweb.com
www.bigdweb.com

Standardbred & Thoroughbred racing, English & Western riding, horse blankets, custom stable wear & nameplates, vaccines, dewormers, nutritional supplements and more.

Catalog Cost: Free
In Business: 40 years

5847 Brinsea Products
Brinsea Products
704 N Dixie Avenue
Titusville, FL 32796
321-267-7009
888-667-7009
Fax: 321-267-6090
sales@brinsea.com
www.brinsea.com

Egg incubators, hatchers and brooders for parrot, falcon, poultry, chicken, duck, quail, pheasant and other birds or reptiles

President: Frank Pearce
Printing Information: in 4 colors
In Business: 39 years
Number of Employees: 5
Sales Information: Under \$500M

5848 Central Metal Products: Dog Kennels
Central Metal Products, LLC
234 N Independence St
Tipton, IN 46072-1745
765-945-7677
800-874-3647
Fax: 765-945-7084

Dog kennels and accessories

President: Thomas Roseberry
In Business: 47 years
Sales Information: \$3MM to \$5MM

5849 Chamisa Ridge
Chamisa Ridge, Inc.
PO Box 2858
Santa Fe, NM 87504
505-438-4811
800-743-3188
Fax: 505-438-8205
www.chamisaridge.com

Featuring Hilton Herbs, books, audios, videos and accessories for horseback riders

President: David Kuncicky
Credit Cards: MasterCard Visa
Catalog Cost: Free
Catalog Circulation: Mailed 5 time(s) per year
Printing Information: 40 pages in 4 colors on Glossy Stock
Press: Web Press
Binding: Perfect Bound
Mailing List Information: Names for rent
In Business: 8 years

Number of Employees: 7
Sales Information: \$1,800,000

5850 Chilcutt Direct Marketing
Chilcutt Direct Marketing
813 East 33rd Street
Edmond, OK 73013
405-726-8780
Fax: 405-726-8799
info@cdmllist.com
www.cdmllist.com

List brokerage and management house

President: Matt Chilcutt
In Business: 20 years
Number of Employees: 26
Sales Information: \$3MM to \$5MM

5851 Dover Saddlery
Dover Saddlery
525 Great Rd.
Littleton, MA 01460
800-406-8204
Fax: 978-952-6633
customerservice@doversaddlery.com
www.doversaddlery.com

Equipment for horse and rider.

CEO: Brad Wolansky
Credit Cards: AMEX MasterCard Visa
Catalog Cost: Free
Printing Information: in 4 colors
In Business: 43 years
Number of Employees: 497
Sales Information: \$78 Million

5852 Equine Catalog
Valley Vet Supply
1118 Pony Express Hwy.
Marysville, KS 66508
800-419-9524
Fax: 800-446-5597
service@valleyvet.com
www.valleyvet.com

Complete line of products and services for horses.

President: Ray Schultz
Marketing Manager: Rebecca Pierce
Credit Cards: AMEX MasterCard Visa
Catalog Cost: Free
Mailing List Information: Names for rent
In Business: 32 years
Sales Information: \$50MM to \$100MM

5853 Farm & Ranch Catalog
Valley Vet Supply
1118 Pony Express Hwy.
Marysville, KS 66508
800-419-9524
Fax: 800-446-5597
service@valleyvet.com
www.valleyvet.com

Over 2,000 animal health care products for cattle, swine and sheep.

President: Ray Schultz
Marketing Manager: Rebecca Pierce
Credit Cards: AMEX MasterCard Visa
Catalog Cost: Free
In Business: 32 years
Sales Information: \$50MM to \$100MM

5854 FarmTek
FarmTek
1440 Field of Dreams Way
Dyersville, IA 52040
800-245-9881
800-327-6835
Fax: 800-457-8887
www.farmtek.com

Agricultural products

CEO: Barry Goldsher
Catalog Cost: Free
Printing Information: 356 pages in 4 colors
Mailing List Information: Names for rent
In Business: 34 years

5855 Flexi USA, Inc.
Pet Adventures Worldwide
8494 Firebird Drive
West Chester, OH 45014-2273
513-874-5383
800-543-4921
Fax: 513-874-7269
custserv@petadventuresworldwide.com
www.petadventuresworldwide.com

Foods, products, supplies for pets

President: Ulrich Wuebker
CEO: Manfred Bogdahn
Credit Cards: AMEX MasterCard
Catalog Cost: Free
Printing Information: 10 pages in 4 colors
Binding: Saddle Stitched
In Business: 26 years
Number of Employees: 20
Sales Information: \$10MM to \$20MM

5856 Hawthorne Horse Care Products
Hawthorne Products
16828 North State Road 167
PO Box 226
N. Dunkirk, IN 47336-226
765-768-6585
800-548-5658
Fax: 765-768-7672
kim@hawthorne-products.com
www.hawthorne-products.com

Horse care products

President: Kim Hobson
Marketing Manager: Pete Vollweiler
Production Manager: Kim Hubson
International Marketing Manager: Gary Bressier
Buyers: Debbie McCaffery
Catalog Circulation: to 500
Printing Information: 16 pages in 4 colors on Glossy Stock
Binding: Saddle Stitched
In Business: 37 years
Number of Employees: 10
Sales Information: \$1MM to \$3MM

5857 Heartland Veterinary Supply & Pharmacy
Heartland Veterinary Supply & Pharmacy
401 W 33rd Street
Hastings, NE 68901
800-934-9398
Fax: 888-424-0484
info@heartlandvetsupply.com
www.heartlandvetsupply.com

Horse, dog and cat products, supplements

President: David Behl
Catalog Cost: Free
In Business: 34 years

5858 Hoover's Hatchery
Hoover's Hatchery
PO Box 200
Rudd, IA 50471
641-395-2730
800-247-7014
Fax: 641-395-2208
www.hoovershatchery.com

Poultry equipment and medications

President: Mary Halstead
Credit Cards: MasterCard
Printing Information: in 4 colors
In Business: 71 years
Sales Information: \$500M to \$1MM

5859 Jeffers Equine
Jeffers
310 W. Saunders Rd.
Dothan, AL 36301
334-793-6257
800-533-3377
Fax: 334-793-5179
customerservice@jefferspet.com
www.jefferspet.com

Horse supplies.

Chairman: Dorothy Jeffers
President: Jennifer Martin
CFO: Michael Hawke
Purchasing Director/VP of Marketing: Ruth

- Jeffers
Catalog Cost: Free
In Business: 43 years
Number of Employees: 215
Sales Information: \$55 Million
- 5860 Jeffers Livestock**
Jeffers
310 W. Saunders Rd.
Dothan, AL 36301
334-793-6257
800-533-3377
Fax: 334-793-5179
customerservice@jefferspet.com
www.jefferspet.com
- Livestock supplies.**
Chairman: Dorothy Jeffers
President: Jennifer Martin
CFO: Michael Hawke
Purchasing Director/VP of Marketing: Ruth Jeffers
Catalog Cost: Free
In Business: 43 years
Number of Employees: 215
Sales Information: \$55 Million
- 5861 Jeffers Pet**
Jeffers
310 W. Saunders Rd.
Dothan, AL 36301
334-793-6257
800-533-3377
Fax: 334-793-5179
customerservice@jefferspet.com
www.jefferspet.com
- Items, gifts, and health and wellness products for domestic animals such as dog and cats.**
Chairman: Dorothy Jeffers
President: Jennifer Martin
CFO: Michael Hawke
Purchasing Director/VP of Marketing: Ruth Jeffers
Catalog Cost: Free
In Business: 43 years
Number of Employees: 215
Sales Information: \$55 Million
- 5862 Kennel-Aire**
Petmate
2300 E Randol Mill Rd
PO Box 1246
Arlington, TX 76011-1246
888-367-5624
800-346-0134
Fax: 785-242-8383
kennelaire@aol.com
www.petmate.com
- Dog cages, kennels and supplies**
CFO: Trygve Pederson
VP: Robert Tyley
Manager: Jeff Schaper
Catalog Cost: Free
In Business: 53 years
Number of Employees: 45
- 5863 Lextron**
Animal Health International
822 7th St
Ste 740
Greeley, CO 80631
970-353-2600
800-854-7664
Fax: 970-356-4623
webteam@animalhealthinternational.com
www.animalhealthinternational.com
- Horse supplements**
Chairman: Dr. Robert Hummel
President: John Adent
CFO: Dave Wagley
Marketing Manager: Kevin Pohlman
CEO: John Adent
Executive Vice President: Dave Wagley
Senior Vice President - Human Resou: Shelly Iwasaki
Catalog Circulation: Mailed 1 time(s) per year
Printing Information: 376 pages
- In Business: 48 years
Number of Employees: 480
- 5864 Marine World Warehouse**
Marine World Warehouse
PO Box 144353
Coral Gables, FL 33114-4353
305-443-7973
Fax: 305-447-0745
info@quantumleap.net
www.quantumleap.net
- Livestock, dry goods, professional resource for aquarists**
Co-Owner: Robin Burr
Co-Owner: Robert Burr
- 5865 Mason Company**
Mason Company
P.O. Box 365
260 Depot Street
Leesburg, OH 45135
937-780-2321
800-543-5567
Fax: 937-780-6336
info@masonco.com
www.masonco.com
- Modular dog cages and kennels**
President: Greg Taylor
CEO: Greg Taylor
Founder: Henry Mason
Catalog Cost: Free
In Business: 122 years
- 5866 Milcare Company**
Milcare Company
17683 250th Street
Fergus Falls, MN 56537-7444
218-736-2810
Fax: 218-736-5935
milcare@milcareco.com
www.milcareco.com
- Hoof trimmers**
President: La Wayne Rogness
Catalog Cost: Free
Catalog Circulation: Mailed 2 time(s) per year
Mailing List Information: Names for rent
Number of Employees: 2
Sales Information: Under \$500M
- 5867 Murray McMurray Hatchery**
Murray McMurray Hatchery
191 Closz Drive
PO Box 458
Webster City, IA 50595
515-832-3280
800-456-3280
Fax: 515-832-2213
www.mcmurrayhatchery.com
- Chickens and poultry supplies**
President: Mike Lubbers
Owner/President: Murray J McMurray
Catalog Cost: Free
Printing Information: 108 pages
In Business: 94 years
Number of Employees: 15
Sales Information: \$1.2 Million
- 5868 National Bridle Shop**
National Bridle Shop
815 E Commerce Street
Lewisburg, TN 37091
800-251-3474
Fax: 931-359-8551
nbs@nationalbridle.com
- Horse saddles and horse health supplies, stable supplies, clothing & apparel, books, videos and gifts**
President: Robert M Beech
Credit Cards: AMEX MasterCard
Catalog Cost: Free
In Business: 66 years
Number of Employees: 27
Sales Information: \$3.3 Million
- 5869 Omaha Vaccine Company/Pet Supplies Delivered**
CSR Company Inc.
11701 Centennial Road
Suites 2 & 3
La Vista, NE 68128
800-367-4444
Fax: 800-242-9447
- Kennel and pet supplies for all animals**
Chairman: Scott Remington
President: C. Remington
Credit Cards: MasterCard Visa
Catalog Cost: Free
Catalog Circulation: Mailed 1 time(s) per year to 1.6MM
Printing Information: 150 pages in 4 colors
Mailing List Information: Names for rent
List Company: Total Media Concepts
222 Cedar Lane, Suite 201
Teaneck, NJ 07666
201-692-0018
In Business: 401 years
Number of Employees: 200
- 5870 PetEdge**
PetEdge Inc.
PO Box 1000
Beverly, MA 01915-701
800-738-3343
800-638-5754
Fax: 800-329-6372
support@petedge.com
www.petedge.com
- Pet care products and equipment for petcare professionals**
President: Andrew S Katz
Founder: Loeb Katz
Credit Cards: AMEX MasterCard
Catalog Cost: Free
In Business: 59 years
Sales Information: \$10MM to \$20MM
- 5871 Poultry & Gamebreeders Catalog**
GQF Manufacturing Company
2343 Louisville Road
Savannah, GA 31415-1619
912-236-0651
Fax: 912-234-9978
sales@gqfmg.com
www.gqfmg.com
- Incubators, feeders, waterers, medicine and supplies**
President: Richard McGhee
Buyers: Steven McGhee
Credit Cards: AMEX MasterCard
Catalog Cost: Free
Catalog Circulation: Mailed 2 time(s) per year
Printing Information: 24 pages in 1 color
In Business: 58 years
Number of Employees: 55
Sales Information: \$10,000,000 - \$25,000,000
- 5872 Rawhide Brand**
Rawhide Brand
255 Keyes Avenue
PO Box 396
Hampshire, IL 60140
847-683-2288
800-323-6878
Fax: 847-683-2343
www.petag.com
- Dog and cat pet snacks and store displays**
President: Darlene Frudakis
EVP: Lew Sutton
Printing Information: 10 pages in 4 colors on Glossy Stock
Binding: Saddle Stitched
In Business: 25 years
- 5873 Risdon Rigs**
Risdon Rigs, Inc.
PO Box 127
Laingsburg, MI 48848
517-651-6960
Fax: 517-651-6970
risdon3p@risdonrigs.com
www.risdonrigs.com

Dog sleds, rigs, harnesses, show hooks and dog bags

President: Patricia Risdon
 Catalog Circulation: Mailed 1 time(s) per year to 1m
 Printing Information: 8 pages in 1 color
 In Business: 43 years
 Number of Employees: 1

5874 Smith Brothers
 Smith Brothers
 PO Box 2700
 Denton, TX 76202-2700 940-565-0886
 800-784-5449
 Fax: 940-565-8232
 info@smithbrothers.com
 www.smithbrothers.com

Show clothing and supplies for the Western horseman

President: Jim Smith
 Credit Cards: AMEX MasterCard
 Catalog Cost: Free
 Catalog Circulation: Mailed 1 time(s) per year
 Printing Information: 184 pages
 Binding: Perfect Bound
 In Business: 37 years
 Sales Information: Under \$500M

5875 State Line Tack
 State Line Tack
 626 CAN DO Expressway
 Suite 1
 Hazle Township, PA 18202-9790 570-384-7656
 888-809-0751
 Fax: 570-384-2500
 customerservice@statelinetack.com
 www.Statelinetack.Com

Stable gear, harnesses

Chairman: Samuel Parker
 President: Dover Saddlery
 Credit Cards: AMEX MasterCard Visa
 Catalog Circulation: Mailed 1 time(s) per year
 Printing Information: in 4 colors on Glossy Stock
 Press: Web Press
 Binding: Perfect Bound
 In Business: 47 years
 Number of Employees: 160

5876 Stromberg's Chicks
 Stromberg's Chicks & Game Birds
 100 York Street
 PO Box 400
 Pine River, MN 56474 218-587-2222
 800-720-1134
 Fax: 218-587-4230
 info@strombergschickens.com
 www.strombergschickens.com

Baby chicks, poultry supplies, incubators and brooders

President: Loy Stromberg
 VP: Janet Stromberg
 Credit Cards: AMEX MasterCard
 Catalog Cost: Free
 In Business: 94 years
 Number of Employees: 6
 Sales Information: \$950,000

5877 UPCO Wholesale Pet Supplies
 UPCO
 3705 Pear Street
 PO Box 969
 St Joseph, MO 64503-969 816-233-8800
 800-254-8726
 Fax: 816-233-9696
 sales@upco.com
 www.upco.com

Supplies for dogs, cats, horses, reptiles, small animals and birds

Chairman: Frank J Evans
 President: Walter J Evans
 General Manager: Kyle Evans

Founder: Charles Evans
 Credit Cards: AMEX MasterCard
 Catalog Cost: Free
 Printing Information: 200 pages
 Binding: Perfect Bound
 In Business: 63 years
 Number of Employees: 28
 Sales Information: \$2.9 Million

5878 Vet Med Direct Catalog
 Vet Med Direct, LLC
 414 G Street
 Fairbury, NE 68352-2640 402-729-5354
 877-483-8633
 Fax: 866-787-1185
 monica@vetmeddirect.com

Complete line of pet meds, affordable vet supplies, animal care supplies and discount veterinary medications

Sales Information: Under \$500M

5879 Vet-Vax, Inc.
 Vet-Vax, Inc.
 PO Box 400
 Tonganoxie, KS 66086 913-845-3760
 800-369-8297
 Fax: 913-845-9472

Vaccines, medications, supplements and grooming equipment for pets and livestock; and a complete line of pet toys and training equipment including field and lap dog enthusiast's supplies

President: Bill Maritel
 International Marketing Manager: Bud Moomau
 Buyers: Scott Johnson
 Credit Cards: AMEX MasterCard Visa
 Catalog Cost: Free
 Catalog Circulation: Mailed 2 time(s) per year to 50M
 Average Order Size: \$68
 Printing Information: 191 pages in 1 color on Newsprint
 Press: Web Press
 Binding: Saddle Stitched
 Mailing List Information: Names for rent
 List Manager: Bud Moomau
 In Business: 27 years
 Number of Employees: 14

5880 Veterinary Catalog
 United Ad Labels
 300 Lang Blvd.
 Grand Island, NY 14072 800-423-4643
 Fax: 800-962-0658
 www.unitedadlabel.com

Labels and other supplies for veterinary offices.

President & CEO: Dan Knotts
 Catalog Cost: Free
 Printing Information: 20 pages in 4 colors
 In Business: 154 years
 Number of Employees: 4270
 Sales Information: \$6.8 Billion

Chemicals & Pest Control

5881 Atomizing Systems
 Atomizing Systems Inc.
 1 Hollywood Ave # 1
 Ho Ho Kus, NJ 07423-1433 201-447-1222
 888-265-3364
 Fax: 201-447-6932
 info@coldfog.com
 www.Coldfog.Com

High pressure fog systems for water and chemicals for HVAC, cooling, effects, dust and odor suppression

President: Michael Elkas
 Production Manager: Tom Pagliaroni
 International Marketing Manager: Michael V. Elkas

Buyers: Michael Farrelly
 Catalog Circulation: Mailed 1 time(s) per year
 Mailing List Information: Names for rent
 In Business: 22 years
 Number of Employees: 16
 Sales Information: \$1,500,000

5882 Motomco
 MOTOMCO
 3699 Kinsman Blvd
 Madison, WI 53704 608-244-2904
 800-418-9242
 Fax: 608-241-9631
 www.motomco.com

Rodent bait

President: Joe Pluskota
 VP Agriculture Sales: Kent Gutzmer
 Territory Manager, Southern Region: Scott Miller
 Territory Manager - Midwestern Regi: Steve Von Haden
 Catalog Circulation: Mailed 2 time(s) per year
 Number of Employees: 3
 Sales Information: \$3MM to \$5MM

5883 Natural INSECTO Products
 Natural INSECTO Products, Inc.
 PO Box 12138
 221 Sherwood Place
 Costa Mesa, CA 92627 949-548-4275
 800-332-2002
 Fax: 949-548-4576
 www.insecto.com

Grain insects insecticides (natural) INSECTO - an insecticide for control of grain insects

President: Jim Huber
 Catalog Circulation: Mailed 1 time(s) per year
 Printing Information: 4 pages in 1 color on Glossy Stock
 Press: Web Press
 Binding: Folded
 Mailing List Information: Names for rent
 Sales Information: \$500M to \$1MM

5884 Ohio Earth Food
 Ohio Earth Food
 5488 Swamp Street NE
 Hartville, OH 44632 330-877-9356
 Fax: 330-877-4237
 info@ohioearthfood.com
 www.ohioearthfood.com

Natural fertilizers including Re-Vita Compost Plus, Re-Vita Hi-K, Re-Vita Organic Lawn Fertilizer, phosphate, greensand, seaweed products, fish products, humates, Ful-Po-Mag and sulfate of potash

President: Larry Ringer
 Production Manager: Cynthia L Ringer
 Credit Cards: MasterCard
 Catalog Cost: Free
 Catalog Circulation: Mailed 1 time(s) per year to 5M
 Printing Information: 32 pages in 4 colors
 Mailing List Information: Names for rent
 In Business: 43 years
 Number of Employees: 2
 Sales Information: \$1MM to \$3MM

5885 White Manufacturing Company
 P H White Company
 PO Box 155
 Dyersburg, TN 38025-155 731-285-6202
 800-344-0115
 Fax: 731-287-1275
 phwhite@ecsis.net
 www.phwhite.com

Cattle rub

President: P H White
 CFO: Sharon Horner
 Catalog Circulation: Mailed 1 time(s) per year
 Printing Information: in 4 colors on Glossy Stock

Press: Web Press
 Binding: Folded
 Mailing List Information: Names for rent
 In Business: 30 years
 Number of Employees: 9
 Sales Information: \$1,000,000 - \$5,000,000

Supplies & Equipment

5886 Aetna Bearing Company

Aetna
 1081 Sesame St
 Franklin Park, IL 60131
 630-694-0024
 Fax: 630-694-0087
 info@aetnabearing.com
 www.aetnabearing.com

Ball thrust bearings, belt and precision idlers, rubber tire idlers, adapter bearings, and sprocket idlers for the automotive and agricultural industries

Chairman: Derick Marsh
 President: James Trausch
 CFO: Mark Boozell
 CEO: Richard Jenkins
 Credit Cards: MasterCard Visa
 Catalog Circulation: Mailed 4 time(s) per year
 In Business: 98 years
 Number of Employees: 35
 Sales Information: \$3.7 Million

5887 Bass Equipment Company

Bass Equipment Company
 PO Box 352
 Monett, MO 65708
 417-235-7557
 800-798-0150
 Fax: 417-235-4312
 sales@bassequipment.com
 www.bassequipment.com

Rabbit and kennel supplies

President: Gary Bass
 Number of Employees: 20
 Sales Information: \$1.4 Million

5888 Brinsea Products

Brinsea Products
 704 N Dixie Avenue
 Titusville, FL 32796
 321-267-7009
 888-667-7009
 Fax: 321-267-6090
 sales@brinsea.com
 www.brinsea.com

Egg incubators, hatchers and brooders for parrot, falcon, poultry, chicken, duck, quail, pheasant and other birds or reptiles

President: Frank Pearce
 Printing Information: in 4 colors
 In Business: 39 years
 Number of Employees: 5
 Sales Information: Under \$500M

5889 CT Farm & Country

CT Farm & Country
 1301 N 14th St.
 Indianola, IA 50125
 800-860-1799
 www.ctfarmonline.com

Tractor, harvesting, mowing and tillage parts.

Catalog Cost: Free
 Printing Information: 189 pages in 4 colors
 In Business: 81 years

5890 Carlin Horticultural Supplies

Carlin Sales Corporation
 8170 N Granville Woods Road
 Milwaukee, WI 53223
 800-657-0745
 Fax: 414-355-3107
 www.carlinsales.com

Gardening supplies

President: Dan Groh
 CFO: Jim Moore
 Marketing Manager: Jenny Mitchell
 CEO: Mark Maletzke

5891 Circle K Industries

Circle K Industries
 25563 N Gilmer Rd
 Mundelein, IL 60060-9454
 847-949-0363
 Fax: 847-566-7309
 sales@circle-k.com
 www.Circle-K.Com

Complete line of small animal equipment and equipment parts, from hamsters to dogs and cats, odor eliminator and relocation traps for wild animals

President: Emmet D Krist
 Catalog Cost: Free
 Catalog Circulation: Mailed 1 time(s) per year to 5000
 Average Order Size: \$125
 Printing Information: 32 pages in 2 colors on Glossy Stock
 Binding: Saddle Stitched
 Mailing List Information: Names for rent
 In Business: 31 years
 Number of Employees: 15
 Sales Information: \$1,000,000 - \$5,000,000

5892 Country Manufacturing

Country Manufacturing Inc
 333 Salem Ave
 PO Box 104
 Fredericktown, OH 43019
 740-694-9926
 800-335-1880
 Fax: 740-694-5088
 info@countrymfg.com
 www.countrymfg.com

Horse stalls and equipment

President: Joe Chattin
 General Manager/VP: Chad Chattin
 Credit Cards: AMEX MasterCard
 Catalog Cost: Free
 Printing Information: on Glossy Stock
 Mailing List Information: Names for rent
 In Business: 33 years
 Number of Employees: 15
 Sales Information: \$1.7 Million

5893 Discount Snow Plow Parts

Mill Supply Inc
 19801 Miles Road
 P.O. Box 28400
 Cleveland, OH 44128
 216-518-5072
 800-888-5072
 Fax: 216-518-2700
 www.discountsnowplowparts.com

Replacements parts that fit Meyer, Western, Fisher, Diamond, Boss and Blizzard snow plows, also spreaders and lights

Marketing Manager: John Shega
 Fulfillment: David Schuld
 Credit Cards: MasterCard
 Catalog Cost: Free
 Catalog Circulation: Mailed 1 time(s) per year to 90000
 Printing Information: 64 pages in 4 colors on Newsprint
 Press: Web Press
 Binding: Saddle Stitched
 Mailing List Information: Names for rent
 In Business: 66 years
 Number of Employees: 30
 Sales Information: \$1MM to \$3MM

5894 EggCartons.Com

EggCartons.Com
 9 Main Street, Suite 1F
 PO Box 302
 Manchaug, MA 01526-302
 508-476-0084
 888-852-5340
 Fax: 508-476-7703
 www.eggcartons.com

Discount supplier of egg cartons, poultry supplies, egg baskets, feeders, laying nests, incubator, gifts, and books

President: Paul Boutiette
 Marketing Manager: Scott Stankus
 Credit Cards: MasterCard
 Catalog Circulation: Mailed 1 time(s) per year to 45000
 Printing Information: 12 pages in 4 colors on Matte Stock
 Press: Web Press
 Binding: Saddle Stitched
 Mailing List Information: Names for rent
 In Business: 12 years
 Number of Employees: 10
 Sales Information: \$1MM to \$3MM

5895 El Paso Saddleblanket Wholesale Catalog

El Paso Saddleblanket Co.
 6935 Commerce
 El Paso, TX 79915
 800-652-9170
 800-351-7847
 Fax: 915-533-7209
 info@elpasosaddleblanket.com
 www.elpasosaddleblanket.com

Saddles and horse accessories and products

General Manager: Luc Wells
 Printing Information: 80 pages
 In Business: 48 years

5896 FarmTek

FarmTek
 1440 Field of Dreams Way
 Dyersville, IA 52040
 800-245-9881
 800-327-6835
 Fax: 800-457-8887
 www.farmtek.com

Agricultural products

CEO: Barry Goldsher
 Catalog Cost: Free
 Printing Information: 356 pages in 4 colors
 Mailing List Information: Names for rent
 In Business: 34 years

5897 Farmer Boy AG

Farmer Boy AG
 50 West Stoever Avenue
 Myerstown, PA 17067
 717-866-7565
 800-845-3374
 Fax: 717-866-9072
 inquiries@farmerboyag.com
 www.farmerboyag.com

Agricultural supplies, building materials, animal housing, and animal handling

In Business: 20 years

5898 Global Pigeon Supplies

Global Pigeon Supplies
 2301 Rowland Ave
 Savannah, GA 31404-4447
 912-356-1320
 800-562-2295
 Fax: 912-356-1691
 gpswo@aol.com
 www.globalpigeon.com

Supplies for racing pigeon hobby including lofts and medication

President: Bert Oostlander
 Credit Cards: AMEX MasterCard
 Catalog Cost: Free
 Catalog Circulation: Mailed 1 time(s) per year to 20M
 Average Order Size: \$100
 Printing Information: 88 pages in 2 colors on Newsprint
 Press: Web Press
 Binding: Saddle Stitched
 Mailing List Information: Names for rent
 In Business: 25 years
 Number of Employees: 7
 Sales Information: \$5MM to \$10MM

5899 Hardy Diesels
 Hardy Diesels
 15749 Lyons Valley Road
 Jamul, CA 91935-3503
 619-669-1995
 800-341-7027
 Fax: 619-669-4829
 sales@hardydiesel.com
 www.hardydiesel.com

Small diesel generators and diesel tractors, tractor implements, farm tractors, diesel marine engines, solar panels, wind generators, inverters, water pumps
Credit Cards: MasterCard

5900 Harmony Farm Supply & Nursery
 Harmony Farm Supply & Nursery
 3244 Gravenstein Hwy North
 Sebastopol, CA 95472-460
 707-823-9125
 Fax: 707-823-1734
 www.harmonyfarm.com

Organic farm and garden supply

In Business: 35 years
Sales Information: \$5MM to \$10MM

5901 Hasco Tag Company
 Hasco Tag Company
 1101 Second Avenue
 Dayton, KY 41074-130
 859-261-6000
 800-860-6300
 Fax: 859-261-6002
 www.hascotag.com

Livestock identification tags

President: Tom V Haas
Marketing Manager: Mike Haas
Catalog Circulation: Mailed 1 time(s) per year to 2M+
Printing Information: 11 pages on Glossy Stock
In Business: 113 years
Number of Employees: 30
Sales Information: \$1,000,000 - \$5,000,000

5902 Hoffman Hatchery
 Hoffman Hatchery
 PO Box 129
 Gratz, PA 17030
 717-365-3694
 info@hoffmanhatchery.com
 www.hoffmanhatchery.com

Chicks, turkeys, ducklings, goslings, guineas, gamebirds, bantams, swans, equipment and books

President: Anna Hoffman
In Business: 67 years

5903 Hoover's Hatchery
 Hoover's Hatchery
 PO Box 200
 Rudd, IA 50471
 641-395-2730
 800-247-7014
 Fax: 641-395-2208
 www.hoovershatchery.com

Poultry equipment and medications

President: Mary Halstead
Credit Cards: MasterCard
Printing Information: in 4 colors
In Business: 71 years
Sales Information: \$500M to \$1MM

5904 Hubbard Milling Company
 Hubbard Feeds
 424 N. Riverfront Drive
 Mankato, MN 56001-8500
 507-388-9400
 800-869-7219
 Fax: 507-388-9453
 info@hubbardfeeds.com
 www.Hubbardfeeds.Com

Feed

President: Steve Van Roekel
Beef Specialist: Allen Stateler, Ph.D.

Dairy Specialist: Sarah Schuling, Ph.D.
Swine Specialist: Lori Stevermer
Catalog Circulation: Mailed 5 time(s) per year
Number of Employees: 1200

5905 Hypro Pressure
 Pentair
 375 5th Ave NW
 New Brighton, MN 55112-3288
 651-766-6300
 800-424-9776
 Fax: 800-323-6496
 www.Hypropumps.Com

Agricultural spraying supplies

President: Paul Meschke
Product Manager: Jared Krueger
Catalog Circulation: Mailed 1 time(s) per year
Printing Information: 24 pages in 4 colors on Matte Stock
Binding: Saddle Stitched
In Business: 67 years

5906 Inpak-Systems
 Inpak-Systems
 540 Tasman Street
 Madison, WI 53714-3162
 937-642-5491
 Fax: 608-221-4473
 info@inpaksystems.com
 www.inpaksystems.com

Portable baggers

President: Gerald Hoague
Catalog Circulation: Mailed 2 time(s) per year
In Business: 29 years
Number of Employees: 8
Sales Information: \$5MM to \$10MM

5907 Kent Feeds
 Kent Nutrition Group.
 2905 Highway 61 N
 Muscatine, IA 52761-76
 866-647-1212
 Fax: 563-264-4289
 www.kentfeeds.com

Kent preconditioner

President: Jack Nay
Catalog Circulation: Mailed 1 time(s) per year
In Business: 88 years
Number of Employees: 800

5908 Marden Industries
 Marden Industries
 PO Box 796
 Mulberry, FL 33860-0796
 863-559-9548
 800-881-0388
 Fax: 863-428-1395
 tom.king@supertrak.com
 www.mardenind.com

Agricultural implements

President: Dave Sampson
Marketing Manager: Dale Broxton
VP: Tom Kin
Mailing List Information: Names for rent
In Business: 81 years
Number of Employees: 25
Sales Information: \$1,000,000 - \$5,000,000

5909 Mount Pulaski Products
 The Andersons Cob Products
 521 Illinois Avenue
 Maumee, OH 43537-119
 419-891-6511
 Fax: 217-792-5040
 coborders@andersonsinc.com
 www.andersonsmtpulaski.com

Air washed corn cob and nut shell products

President: R Scott Steinfert
Catalog Circulation: Mailed 1 time(s) per year
In Business: 58 years
Number of Employees: 3000
Sales Information: \$5,000,000 - \$10,000,000

5910 Musserforests
 Musser Forests Inc
 1880 Route 119 Hwy N
 Indiana, PA 15701
 724-465-5685
 800-643-8319
 Fax: 724-465-9893
 info@musserforests.com
 www.musserforests.com

Agricultural equipment and supplies

President: Fred Musser Jr
Credit Cards: MasterCard Visa
Catalog Circulation: Mailed 4 time(s) per year
Printing Information: in 4 colors on Glossy Stock
Press: Web Press
Binding: Saddle Stitched
In Business: 87 years
Number of Employees: 170
Sales Information: \$10MM to \$20MM

5911 Omaha Vaccine Company/Pet Supplies Delivered
 CSR Company Inc.
 11701 Centennial Road
 Suites 2 & 3
 La Vista, NE 68128
 800-367-4444
 Fax: 800-242-9447

Kennel and pet supplies for all animals

Chairman: Scott Remington
President: C. Remington
Credit Cards: MasterCard Visa
Catalog Cost: Free
Catalog Circulation: Mailed 1 time(s) per year to 1.6MM
Printing Information: 150 pages in 4 colors
Mailing List Information: Names for rent
List Company: Total Media Concepts
 222 Cedar Lane, Suite 201
 Teaneck, NJ 07666
 201-692-0018
In Business: 401 years
Number of Employees: 200

5912 Parker McCrory Manufacturing Company
 Parker-McCrory Mfg.Co.
 2000 Forest Ave
 Kansas City, MO 64108-2800
 816-221-2000
 800-662-1038
 Fax: 816-221-9879
 info@pamakusa.com
 www.Pamakusa.Com

Complete line of electric fence chargers and products

President: Ken Turner
Catalog Circulation: Mailed 3 time(s) per year
Printing Information: on Matte Stock
Binding: Folded
Mailing List Information: Names for rent
In Business: 94 years
Number of Employees: 115
Sales Information: \$10,000,000 - \$25,000,000

5913 Perry Company
 The Perry Company
 500 South Valley Mills Dr
 PO Box 7187
 Waco, TX 76711-7187
 254-756-2139
 800-792-3246
 Fax: 254-756-2166
 info@perry-co.com
 www.perry-co.com

Tractor canopies

President: Jeff Weaver
Catalog Circulation: Mailed 1 time(s) per year
In Business: 69 years
Number of Employees: 47
Sales Information: \$5,000,000 - \$10,000,000

5914 Pirelli Armstrong Tire Corporation

Pirelli Tire NA LLC
100 Pirelli Drive Rome
Rome, GA 30161-7000
706-368-5800
800-747-3554
Fax: 706-368-5832
www.us.pirelli.com

Farm tires

President: Hugh D Pace
Catalog Circulation: Mailed 1 time(s) per year
Number of Employees: 500

5915 Ramm Fence

Ramm and Horse Stalls and Horse Fencing
13150 Airport Highway
Swanton, OH 43558
419-825-2422
800-434-8456
Fax: 419-825-2433
ramm@rammfence.com
www.rammfence.com

Horsefencing, stalls and equipment

President: Debbie Disbrow
debbie@rammfence.com
CFO: Glen Johnson
glen@rammfence.com
CEO: Mike Disbrow
mike@rammfence.com
Catalog Cost: Free
In Business: 23 years
Number of Employees: 20
Sales Information: \$15 Million

5916 Rubber Queen

Wooster Rubber, Ltd./Rubber Queen
1130 Riffel Road
Wooster, OH 44699-2260
330-345-5666
Fax: 330-345-5668
john@rubberqueen.com
www.rubberqueen.com

Utility mats

President: James Jones
Partner: Jerry Baker
VP of Manufacturing: Richard Berg
Purchasing Manager: Steve Croft
Catalog Circulation: Mailed 1 time(s) per year
Printing Information: in 3 colors

5917 Silver Springs Nursery

Silver Springs Nursery Inc
29751 SW Town Center Loop W
Wilsonville, OR 97070-8909
503-682-5089
800-342-6401
Fax: 503-682-5099
www.nurseryguide.com

Plants; Wholesale only; \$100 minimum order

President: James Kraemer
Number of Employees: 2
Sales Information: Under \$500M

5918 Slip-Ons Round Bale Covers

Bale Bonnet Slip Ons Round Bale Covers
PO Box 111
2525 St. Rt. 41
Cynthiana, OH 45624
740-634-2539
800-231-4242
Fax: 800-775-1727
info@sliponsbalebonnets.com
www.balebonnets.com

Bale covers

President: Steve Chrisman
CFO: Helen Chrisman
Marketing Manager: LS Sowers
Buyers: Steve Chrisman
Credit Cards: MasterCard
Catalog Circulation: Mailed 1 time(s) per year
Printing Information: 12 pages in 1 color on Matte Stock
Press: Letterpress
Binding: Perfect Bound
In Business: 1 years
Number of Employees: 5
Sales Information: \$1MM to \$3MM

5919 Smith Brothers

Smith Brothers
PO Box 2700
Denton, TX 76202-2700
940-565-0886
800-784-5449
Fax: 940-565-8232
info@smithbrothers.com
www.smithbrothers.com

Show clothing and supplies for the Western horseman

President: Jim Smith
Credit Cards: AMEX MasterCard
Catalog Cost: Free
Catalog Circulation: Mailed 1 time(s) per year
Printing Information: 184 pages
Binding: Perfect Bound
In Business: 37 years
Sales Information: Under \$500M

5920 Spraying Systems Company

Spraying Systems Company
N Avenue and Schmale Road
P.O. Box 7900
Wheaton, IL 60187-7901
630-665-5000
info@spray.com
www.spray.com

Sprayer calibrator

Catalog Circulation: Mailed 2 time(s) per year
In Business: 80 years
Number of Employees: 500

5921 Stanley Supplies and Services

Stanley Supply & Services, Inc.
335 Willow Street
North Andover, MA 01845-5995
978-682-9844
800-225-5370
Fax: 800-743-8141
www.stanleysupplyservices.com

Tool kits, cases, test instruments, tools and equipment for technicians and service personnel in electronics and communications

President: Ken Lyon
Marketing Manager: Jeff Richardson
Credit Cards: AMEX MasterCard
Catalog Cost: Free
Catalog Circulation: Mailed 2 time(s) per year
Printing Information: 300 pages in 4 colors on Glossy Stock
Binding: Saddle Stitched
Mailing List Information: Names for rent
In Business: 48 years
Number of Employees: 75
Sales Information: \$ 3-5 Million

5922 Stock Seed Farms

Stock Seed Farms
28008 Mill Rd
Murdock, NE 68407
402-867-3771
800-759-1520
Fax: 402-867-2442
prairie@stockseed.com
www.stockseed.com

Seed of prairie wildflowers and native Mid-west grasses, turf type buffalo grasses, coby and bowie

President: David Stock, Praire Grasses/Wflwr
Catalog Cost: Free
Catalog Circulation: Mailed 1 time(s) per year
Printing Information: 22 pages in 4 colors on Glossy Stock
Press: Web Press
Binding: Saddle Stitched
Mailing List Information: Names for rent
In Business: 50 years
Number of Employees: 7
Sales Information: \$3MM to \$5MM

5923 Triple F Products

Insta-Pro International
4043 120th Street
Urbandale, IA 50323-600
515-254-1260
800-383-4524
Fax: 515-254-1650
info@insta-pro.com
www.Insta-Pro.Com

Processing Technologies for Food and Feed

President: Kevin Kacere
kkacere@insta-pro.com
Marketing Manager: Karl Arnold
karnold@insta-pro.com
VP, Engineering & Operations: Oz Grimm
oz@insta-pro.com
VP, Nutrition & Extrusion: Nabil Said
nsaid@insta-pro.com
Controller: Mike Williams
mwilliams@insta-pro.com
Catalog Circulation: Mailed 2 time(s) per year
In Business: 40 years
Number of Employees: 100
Sales Information: \$20MM to \$50MM

5924 Troy-Bilt

Troy-Bilt
1311 S Stemmons Fwy
Lewisville, TX 75067-6307
972-434-2214
800-828-5500
www.troybilt.com

Chipper and shredder

President: Mike Smith
Catalog Circulation: Mailed 1 time(s) per year
In Business: 78 years
Number of Employees: 300
Sales Information: \$20MM to \$50MM

5925 Vesev's Seeds

Vesevs
411 York Road, Highway 25
PO Box 9000
York, PE C0A 1
902-368-7333
800-363-7333
Fax: 800-686-0329
customerservice@veseys.com
www.veseys.com

Vegetable and flower seeds

President: Bev Simpson
Marketing Manager: John Barrett
Founder: Arthur Vesev
Catalog Cost: Free
Printing Information: 72 pages in 4 colors on Glossy Stock
Press: Web Press
Binding: Saddle Stitched
In Business: 76 years
Sales Information: \$200,000

5926 Weaver Leather

Weaver Leather, LLC
7540 CR 201
PO Box 68
Mt Hope, OH 44660-68
330-674-1782
800-932-8371
Fax: 330-674-0330
info@weaverleather.com
www.Weaverleather.Com

Leather and leatherworking/saddlery supplies, parts, and tools

President: Paul Weaver
Marketing Manager: Molly Wagner
Production Manager: Myron Stutzman
COO: Chris Weaver
International Marketing Manager: Chris Weaver
Buyers: Chris Miller
Credit Cards: MasterCard Visa
Catalog Cost: Free
Catalog Circulation: Mailed 2 time(s) per year
Printing Information: 256 pages in 4 colors on Glossy Stock
Press: Web Press
Binding: Perfect Bound
Mailing List Information: Names for rent