

Summary of Best Practices for Retail Food Stores, Restaurants, and Food Pick-Up/Delivery Services During the COVID-19 Pandemic

BE HEALTHY, BE CLEAN



- Employees - Stay home or leave work, if sick; consult doctor if sick, and contact supervisor
- Employers - Instruct sick employees to stay home and send home immediately if sick
- Employers - Pre-screen employees exposed to COVID-19 for temperature and other symptoms



- Wash your hands often with soap and water for at least 20 seconds
- If soap and water are not available, use a 60% alcohol-based hand sanitizer per CDC
- Avoid touching your eyes, nose, and mouth with unwashed hands
- Wear mask/face covering per CDC & FDA



- Never touch Ready-to-Eat foods with bare hands
- Use single service gloves, deli tissue, or suitable utensils
- Wrap food containers to prevent cross contamination
- Follow 4 steps to food safety [Clean, Separate, Cook, and Chill](#)

CLEAN & DISINFECT



- Train employees on cleaning and disinfecting procedures, and protective measures, per CDC and FDA
- Have and use cleaning products and supplies
- Follow protective measures



- Disinfect high-touch surfaces frequently
- Use EPA-registered disinfectant
- Ensure food containers and utensils are cleaned and sanitized



- Prepare and use sanitizers according to label instructions
- Offer sanitizers and wipes to customers to clean grocery cart/basket handles, or utilize store personnel to conduct cleaning/sanitizing

SOCIAL DISTANCE



- Help educate employees and customers on importance of social distancing:
 - Signs
 - Audio messages
 - Consider using every other check-out lane to aid in distancing

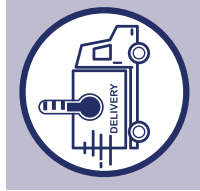


- Avoid displays that may result in customer gatherings; discontinue self-serve buffets and salad bars; discourage employee gatherings
- Place floor markings and signs to encourage social distancing



- Shorten customer time in store by encouraging them to:
 - Use shopping lists
 - Order ahead of time, if offered
 - Set up designated pick-up areas inside or outside retail establishments

PICK-UP & DELIVERY



- If offering delivery options:
 - Ensure coolers and transport containers are cleaned and sanitized
 - Maintain time and temperature controls
 - Avoid cross contamination; for example, wrap food during transport



- Encourage customers to use "no touch" deliveries
- Notify customers as the delivery is arriving by text message or phone call



- Establish designated pick-up zones for customers
- Offer curb-side pick-up
- Practice social distancing by offering to place orders in vehicle trunks

COVID-19 and the Agri-food System in the United States and Canada

1. Introduction

From the start of 2020 till the end of November 2020, over 62 million globally have contracted COVID-19 and over 1.5 million have died as a result of the virus. In addition to the direct human health impacts, governments have attempted to limit the spread of this infectious disease through restrictions on activities and interactions, thereby imposing additional costs. These restrictions have not impacted the primary agricultural sector to the same extent as other industries, as it has been deemed an essential service and has consequently been able to continue operating through the pandemic. However, COVID-19 caused direct and indirect disruptions to the farm sector after the immediate onset of the pandemic and will have long-term implications on the sector after the pandemic ends.

The purpose of this paper is to describe the short-term impacts and potential long-term implications of COVID-19 on the U.S. and Canadian farm sectors. The markets for agricultural commodities in these two countries are highly integrated, so the discussion of COVID-19's impacts will be by sector rather than by country. Farm sectors of focus include cattle, hogs, poultry, dairy, grains and oilseeds, and fruits and vegetables. For each sector, a team of experts was assembled with an attempt to obtain representation from the two countries and a mix of economists and production specialists.

The paper begins with an overview of the effects of COVID-19 common to all six commodities: (1) the shuttering of the hospitality sector with its subsequent impact on food demand and (2) the availability and health of workers in the supply chain. The short-term impacts of these effects are then discussed by commodity with year-over-year changes in inventories, trade and prices generally used to compare COVID-19 with "normal conditions." A common theme across all commodity evaluations is the growing importance of understanding the whole supply chain. Disruptions in the input markets (labour) and at the food service/retail sectors had implications for all other parts of the chain including the farm level. Although all sectors have rebounded relatively quickly, empty store shelves combined with the dumping of products implied a system lacking at least some degree of resiliency. The paper concludes by assessing the longer-term implications of the pandemic on the North American agri-food sector including means to enhance adaptability to future shocks.

2. Initial effects of COVID-19 on the agri-food supply chain

Governments in the United States and Canada imposed stringent quarantine measures to "flatten the curve" and curtail the spread of COVID-19 beginning in the middle of March 2020. Businesses and schools were closed and travel was restricted to local trips for essential services, resulting in a range of negative impacts on society (Leatherby and Gelles, 2020). While the extent of the lockdown and its length varied across jurisdictions in both countries, the farm sector along with the whole agri-food supply chain was deemed to be an essential service, thereby allowing livestock to be raised, crops to be grown, and those goods to be transported to and from processing facilities unabated. In addition, given the limited contact between farm workers in many, but not all, commodities, it was relatively easy to abide by physical distancing restrictions. The lockdown did, however, cause significant disruptions in the food supply chain as consumers altered the amount and type of food they purchased and where they purchased it.

The short-term demand for food was affected in four significant ways through the closure of hotels, restaurants, schools and associated

institutions. First, was an increase in sales volume at grocery stores. Since approximately half of the American and 35% of the Canadian consumer food dollar is spent on meals away from home (Saksena et al., 2018; Canning et al., 2016), the shuttering of the hospitality sector forced a reallocation of the food expenditures toward the food retail sector. Second, the type of food demanded shifted with the increase in purchases at grocery stores as well as the form and size of packaging. For example, North Americans generally eat more chicken wings and french fries in a food service setting than they do at home. Similarly, there are differences in the container sizes between the food sectors- milk is packaged in large bags or small creamers for food service while it is put into refrigerator-sized packaging for at home. A food item that was packaged in either small single serving sizes or industrial volumes for the hospitality sector was now required to be made in the size and form for sale in grocery stores. Third, there were some behavioural changes that affected demand. Many people starting baking during the lockdown so the demand for flour and other baking ingredients went above what would have expected from a shift from food service to retail. Finally, there was also some stockpiling behaviour by consumers that drove short-term purchases, particularly for frozen food and meats, higher than would have been expected (Goddard, 2020).

Lean manufacturing and just-in-time production, distribution, and storage strategies have resulted in a low-cost food system, but the unusual and widely dispersed stresses of the pandemic economy revealed that this kind of system cannot respond easily or quickly to disruptions that are far outside the normal range. Some have described this as supply chains "being brittle." The food supply chain tends to be characterized by plants that are specialized in their product lines, have a narrowly focused customer profile, and operate on production schedules based on well-known customer requirements. The sudden and dramatic shifts in the volume and form of food demanded by consumers could not be met easily or quickly by those firms upstream. While processors needed time to adapt production and distribution schedules to the new demand scenario caused by COVID-19, production at the farm level had to continue due to the biological nature of production. This was particularly concerning for highly perishable products, such as milk on a daily basis, produce in a narrow window after it was ready for harvest, and meat animals who were at optimal market weight. Without sufficient buffer capacity in the system, there were well-publicized incidents of perishable products, such as farm milk and vegetables, being disposed of while systems adjusted. There were also cases of slaughter weight animals being euthanized for lack of processing options. Despite concerns about the inability of the North American agri-food sector to quickly adapt to the initial disruptions caused by COVID-19, by and large the agri-food supply chains adjusted and have by the end of 2020 largely returned to normal or near-normal operations, as will be outlined further for each commodity.

The ultimate concerns around COVID-19 center on its human health impacts. The disease does not discriminate, and workers in the agri-food supply chain are as susceptible to contracting the virus as anyone, and in some situations more so. Several large meatpacking facilities and a few dairy processing plants were forced to reduce operations or temporarily close because of an outbreak within their workforce and absenteeism issues. The bottleneck resulting from the temporary shutdown of these plants had ripple effects on livestock farmers upstream and food retailers downstream. Other parts of the supply chain found it difficult to obtain adequate labour as COVID-19 limited travel and restricted movement of foreign workers, including legally documented workers, that are key to the production of many farm goods such as fruits and vegetables. Even

A

Abalone Fish See *Fish & Seafood: Fish: Abalone*
Arborio Rice See *Cereals, Grains, Rice & Flour: Rice: Arborio*
Acacia Gum See *Ingredients, Flavors & Additives: Gums: Acacia Gum*
Acetic Acidulants See *Ingredients, Flavors & Additives: Acidulants: Acetic*
Acidophilus Cultures See *Ingredients, Flavors & Additives: Cultures & Yeasts: Acidophilus Cultures*
Acids See *Ingredients, Flavors & Additives: Acids*
Acidulants See *Ingredients, Flavors & Additives: Acidulants*
Acorn Squash See *Fruits & Vegetables: Squash: Acorn*
Active Salt See *Spices, Seasonings & Seeds: Salt: Active*
Additives See *Ingredients, Flavors & Additives: Additives: Enzymes: Additives*
Ade Juices See *Beverages: Juices: Ade*
Adipic Acids See *Ingredients, Flavors & Additives: Acids: Adipic*
Adjuncts See *Ingredients, Flavors & Additives: Adjuncts*
Adobo Powders See *Ingredients, Flavors & Additives: Powders: Adobo*
Adzuki Beans See *Fruits & Vegetables: Beans: Adzuki*
Agar-Agar See *Ingredients, Flavors & Additives: Gums: Agar-Agar*
Agents See *Ingredients, Flavors & Additives: Agents*
Agnolotti See *Pasta & Noodles: Agnolotti*
Albacore Tuna Fish See *Fish & Seafood: Fish: Tuna: Albacore*
Albumen Solids See *Eggs & Egg Products: Solids: Albumen*
Alcoholic Beverages See *Beverages: Alcoholic Beverages*
Alcohols See *Ingredients, Flavors & Additives: Alcohols*
Alfalfa See *Cereals, Grains, Rice & Flour: Alfalfa*
Alfalfa Seeds See *Spices, Seasonings & Seeds: Seeds: Alfalfa*
Alfalfa Sprouts See *Fruits & Vegetables: Sprouts: Alfalfa*
Alfredo Sauces See *Sauces, Dips & Dressings: Sauces: Alfredo*
Algae See *Fruits & Vegetables: Algae*
Algin & Alginate See *Ingredients, Flavors & Additives: Gums: Algin & Alginate*
All Purpose Flour See *Cereals, Grains, Rice & Flour: Flour: All Purpose*
All Purpose Herbs Blends See *Ingredients, Flavors & Additives: Blends: Herbs: All Purpose*
Alligator Game See *Meats & Meat Products: Game: Alligator*
Allspice See *Spices, Seasonings & Seeds: Spices: Allspice*
Almond Biscotti See *Baked Goods: Cookies & Bars: Biscotti: Almond*
Almond Cookies See *Baked Goods: Cookies & Bars: Almond Cookies*
Almond Flavors See *Ingredients, Flavors & Additives: Flavors: Almond*
Almond Flour See *Cereals, Grains, Rice & Flour: Flour: Almond*
Almond Nut Butters See *Nuts & Nut Butters: Nut Butters: Almond*
Almond Nut Pastes See *Nuts & Nut Butters: Nut Pastes: Almond*
Almond Oils See *Oils, Shortening & Fats: Oils: Almond*
Almond Pastes See *Ingredients, Flavors & Additives: Pastes: Almond*
Almonds See *Nuts & Nut Butters: Nuts: Almonds*
Aloe Juices See *Beverages: Juices: Aloe*
Aloe Vera See *Fruits & Vegetables: Aloe Vera*
Amaranth See *Cereals, Grains, Rice & Flour: Grains: Amaranth*
Amaretto Cookies See *Baked Goods: Cookies & Bars: Amaretto Cookies*
Amaretto Flavors See *Ingredients, Flavors & Additives: Flavors: Amaretto*
Amaretto Liqueurs & Cordials See *Beverages: Spirits & Liqueurs: Liqueurs & Cordials: Amaretto*
Amber Ale See *Beverages: Beers: American & British Ale: Amber Ale*
Amber Jack See *Fish & Seafood: Fish: Amber Jack*
Amber Lager See *Beverages: Beers: Lager: Amber Lager*
American & British Ale See *Beverages: Beers: American & British Ale*
American Cheese See *Cheese & Cheese Products: Cheese: American*

American Cheese Imitations See *Cheese & Cheese Products: Imitation Cheeses & Substitutes: Imitation: American*
American Cheese Powders See *Ingredients, Flavors & Additives: Powders: Cheese: American*
American Cheese Substitutes See *Cheese & Cheese Products: Imitation Cheeses & Substitutes: Substitutes: American*
American/Skim Milk Cheese, Sliced Blend See *Cheese & Cheese Products: Cheese: Blend - American/Skim Milk: Sliced*
Aminoacetic Acids See *Ingredients, Flavors & Additives: Acids: Aminoacetic*
Ammonium Carbonate See *Ingredients, Flavors & Additives: Ammonium Carbonate*
Ammonium Phosphates See *Ingredients, Flavors & Additives: Phosphates: Ammonium Phosphates*
Analogs See *Ingredients, Flavors & Additives: Analogs*
Ancho Ground Chile Pepper See *Spices, Seasonings & Seeds: Spices: Chile Pepper: Ancho Ground*
Ancho Peppers See *Fruits & Vegetables: Peppers: Ancho*
Anchovies See *Fish & Seafood: Fish: Anchovies*
Anchovies Paste See *Fish & Seafood: Fish: Anchovies: Paste*
Andouille Sausage Seasonings See *Spices, Seasonings & Seeds: Seasonings: Sausage: Andouille*
Andouille Sausages See *Meats & Meat Products: Smoked, Cured & Deli Meats: Sausages: Andouille*
Angel Food Cake See *Baked Goods: Cakes & Pastries: Angel Food Cake*
Angel Hair See *Pasta & Noodles: Angel Hair*
Animal Crackers See *Baked Goods: Cookies & Bars: Animal Crackers*
Anise Flavors See *Ingredients, Flavors & Additives: Flavors: Anise; See also Spices/Anise Seed*
Anise Liqueur See *Beverages: Spirits & Liqueurs: Liqueurs & Cordials: Anise Liqueur*
Anise or Aniseed Oils See *Oils, Shortening & Fats: Oils: Anise or Aniseed*
Anise or Aniseed Seeds See *Spices, Seasonings & Seeds: Seeds: Anise or Aniseed*
Anise, Star See *Spices, Seasonings & Seeds: Spices: Anise - Star*
Annatto Colors See *Ingredients, Flavors & Additives: Colors: Annatto*
Annatto Natural Colors See *Ingredients, Flavors & Additives: Colors: Natural: Annatto*
Annatto Seeds See *Spices, Seasonings & Seeds: Seeds: Annatto*
Anthocyanins Grape Skin See *Ingredients, Flavors & Additives: Colors: Natural: Anthocyanins Grape Skin*
Anticaking Additives See *Ingredients, Flavors & Additives: Additives: Anticaking*
Anticaking Agents See *Ingredients, Flavors & Additives: Agents: Anticaking*
Antimicrobial Agents See *Ingredients, Flavors & Additives: Agents: Antimicrobial*
Antioxidants See *Specialty & Organic Foods: Organic Foods: Natural: Antioxidants; See also Organic Foods; See also Ingredients, Flavors & Additives: Antioxidants*
Antipasto See *Prepared Foods: Antipasto*
Antipasto Salads See *Prepared Foods: Prepared Salads: Antipasto*
Appaloosa Beans See *Fruits & Vegetables: Beans: Appaloosa*
Appetizers See *Prepared Foods: Appetizers; See also Prepared Foods: Appetizers: Fresh, Canned & Frozen*
Apple See *Fruits & Vegetables: Apple*
Apple Boysin Berry Juices See *Beverages: Juices: Apple Boysin Berry*
Apple Butter See *Jams, Jellies & Spreads: Spreads: Apple Butter*
Apple Cider Juices See *Beverages: Juices: Apple Cider*
Apple Cider Vinegar See *Sauces, Dips & Dressings: Vinegar: Apple Cider*
Apple Cobbler See *Baked Goods: Cakes & Pastries: Apple Cobbler*
Apple Cranberry Juices See *Beverages: Juices: Apple Cranberry*
Apple Flavors See *Ingredients, Flavors & Additives: Flavors: Apple*
Apple Grape Juices See *Beverages: Juices: Apple Grape*
Apple Juices See *Beverages: Juices: Apple*
Apple Pectins See *Ingredients, Flavors & Additives: Pectins: Apple*
Apple Pies See *Baked Goods: Pies: Apple*

Apple Rings See *Fruits & Vegetables: Apple: Rings*
Apple Sauces See *Fruits & Vegetables: Sauces: Apple*
Apple Sauces with Other Fruit or Spices See *Fruits & Vegetables: Sauces: Apple: with Other Fruit or Spices*
Apple Slices See *Fruits & Vegetables: Apple: Slices*
Apricot See *Fruits & Vegetables: Apricot*
Apricot Jams See *Jams, Jellies & Spreads: Jams: Apricot*
Apricot Juices See *Beverages: Juices: Apricot*
Apricot Kernals See *Fruits & Vegetables: Apricot: Kernals*
Aquaculture See *Specialty & Organic Foods: Aquaculture; See also Organic Foods*
Arabic See *Ingredients, Flavors & Additives: Gums: Arabic*
Arctic Charr See *Fish & Seafood: Fish: Arctic Charr*
Ardouille Sausage See *Meats & Meat Products: Pork & Pork Products: Sausage: Ardouille*
Aroma Chemicals & Materials See *Ingredients, Flavors & Additives: Aroma Chemicals & Materials; See also See Ingredients, Flavors & Additives: Aroma Chemicals; See also See Ingredients, Flavors & Additives: Aroma Chemicals & Materials: Materials*
Arrowroot Flour See *Cereals, Grains, Rice & Flour: Flour: Arrowroot*
Arrowroot Starches See *Ingredients, Flavors & Additives: Starches: Arrowroot*
Arrowroot Thickening Agents See *Ingredients, Flavors & Additives: Agents: Thickening: Arrowroot*
Artichoke See *Fruits & Vegetables: Artichoke*
Artificial Flavors See *Ingredients, Flavors & Additives: Flavors: Artificial*
Artificial Sweeteners See *Sugars, Syrups & Sweeteners: Artificial*
Ascorbic Acid See *Ingredients, Flavors & Additives: Antioxidants: Ascorbic Acid; See also Flavors & Additives: Vitamins & Supplements: C: Ascorbic Acid*
Aseptic Packed Capsicum Peppers See *Fruits & Vegetables: Peppers: Capsicum: Aseptic Packed*
Asiago Cheese See *Cheese & Cheese Products: Cheese: Asiago*
Asian See *Ethnic Foods: Asian*
Asian Pear See *Fruits & Vegetables: Pear: Asian*
Asparagus See *Fruits & Vegetables: Asparagus*
Aspartame See *Sugars, Syrups & Sweeteners: Sugar Substitutes: Aspartame*
Au Gratin Potatoes See *Fruits & Vegetables: Potatoes: Au Gratin*
Autolysates Yeast See *Ingredients, Flavors & Additives: Cultures & Yeasts: Yeast: Autolysates*
Avocado See *Fruits & Vegetables: Avocado*
Avocado Oils See *Oils, Shortening & Fats: Oils: Avocado*
Avocado Products See *Fruits & Vegetables: Avocado: Avocado Products*

B

Babka See *Baked Goods: Cakes & Pastries: Babka*
Baby Carrot See *Fruits & Vegetables: Carrot: Baby*
Baby Spinach See *Fruits & Vegetables: Spinach: Baby*
Bacillus Cultures See *Ingredients, Flavors & Additives: Cultures & Yeasts: Bacillus*
Bacon See *Meats & Meat Products: Smoked, Cured & Deli Meats: Bacon*
Bacon Pork Rinds See *Snack Foods: Pork Rinds: Bacon*
Bacon Slices See *Meats & Meat Products: Smoked, Cured & Deli Meats: Bacon: Slices*
Bacteria See *Ingredients, Flavors & Additives: Cultures & Yeasts: Bacteria*
Bacterial Cultures, Starter Media & Culture Replacements See *Ingredients, Flavors & Additives: Cultures & Yeasts: Bacterial Cultures, Starter Media & Culture Replacements*
Bacteriological Cultures & Yeasts See *Ingredients, Flavors & Additives: Cultures & Yeasts: Bacteriological*
Bagel Chips See *Snack Foods: Chips: Bagel Chips*
Bagels See *Baked Goods: Breads: Bagels*
Bagged Parboiled Rice See *Cereals, Grains, Rice & Flour: Rice: Parboiled: Bagged*
Bagged Specialty-Packaged Candy See *Candy & Confectionery: Specialty-Packaged Candy: Bagged*
Bagged Wheat See *Cereals, Grains, Rice & Flour: Wheat: Bagged*
Baguettes See *Baked Goods: Breads: Baguettes*
Baita Fruli Cheese See *Cheese & Cheese Products: Cheese: Baita Fruli*
Baked & Stuffed Potatoes See *Fruits & Vegetables: Potatoes: Baked & Stuffed*

1	2	3	4	5
EXAMPLE: Canadian Style Bacon See <i>Meats & Meat Products: Smoked, Cured & Deli Meats: Bacon: Canadian Style</i>				
1. Product or Service you are looking for	3. Category Description, located in black bars and in page headers		4. Product Category, located in gray bars	5. Product Type, located under gray bars, centered in bold
2. Main Category, in alphabetical order, located in the page headers starting on page 27				

Product Category List

- Baked Beans** See Prepared Foods: Baked Beans (see also Pork & Beans); See also Fruits & Vegetables: Beans: Baked
- Baked Chips** See Snack Foods: Chips: Baked
- Baked Goods** See Baked Goods
- Baked Potato Chips** See Snack Foods: Chips: Potato: Baked
- Bakers Active Yeast** See Ingredients, Flavors & Additives: Cultures & Yeasts: Yeast: Bakers Active
- Bakers Cheese Powders** See Ingredients, Flavors & Additives: Powders: Cheese: Bakers
- Bakers' & Confectioners' Supplies** See Ingredients, Flavors & Additives: Confectionery: Bakers' & Confectioners' Supplies
- Bakers' Yeast** See Ingredients, Flavors & Additives: Cultures & Yeasts: Yeast: Bakers'
- Bakery Ingredients** See Ingredients, Flavors & Additives: Ingredients: Bakery
- Bakery Mix Flour** See Cereals, Grains, Rice & Flour: Flour: Bakery Mix
- Baking Bits** See Ingredients, Flavors & Additives: Bits: Baking
- Baking Chocolate** See Candy & Confectionery: Chocolate Products: Baking Chocolate
- Baking Decorations** See Candy & Confectionery: Decorations & Icings: Decorations: Baking
- Baking Doughs** See Doughs, Mixes & Fillings: Doughs: Baking
- Baking Fillings** See Doughs, Mixes & Fillings: Fillings: Baking
- Baking Mixes** See Doughs, Mixes & Fillings: Mixes: Baking
- Baking Mixes Flour** See Cereals, Grains, Rice & Flour: Flour: Baking Mixes
- Baking Powders** See Ingredients, Flavors & Additives: Powders: Baking
- Baking Seasonings** See Spices, Seasonings & Seeds: Seasonings: Baking
- Baking Shells** See Baked Goods: Pies: Baking Shells
- Baking Soda** See Ingredients, Flavors & Additives: Leaveners: Baking Soda
- Baklava** See Baked Goods: Cakes & Pastries: Baklava
- Balsamic Vinegar** See Sauces, Dips & Dressings: Vinegar: Balsamic
- Balsamic Vinegar Salad Dressings** See Sauces, Dips & Dressings: Salad Dressings: Balsamic Vinegar
- Bamboo Shoots** See Fruits & Vegetables: Bamboo Shoots
- Banana** See Fruits & Vegetables: Banana
- Banana Chips** See Snack Foods: Chips: Banana
- Banana Flakes** See Ingredients, Flavors & Additives: Flakes: Banana
- Banana Flavors** See Ingredients, Flavors & Additives: Flavors: Banana
- Banana Peppers** See Fruits & Vegetables: Peppers: Banana
- Banana Products** See Fruits & Vegetables: Banana: Banana Products
- Bar Mixers** See Beverages: Mixers: Bar Mixers
- Bar Syrups** See Sugars, Syrups & Sweeteners: Syrups: Bar
- Barbecue Potato Chips** See Snack Foods: Chips: Potato: Barbecue
- Barbecue Products** See Specialty Processed Foods: Barbecue Products (See also Specific Foods)
- Barbecue Sauces** See Sauces, Dips & Dressings: Sauces: Barbecue
- Barbecue Seasonings** See Spices, Seasonings & Seeds: Seasonings: Barbecue
- Barbecued Beef** See Meats & Meat Products: Beef & Beef Products: Barbecued
- Barbecued Chicken** See Meats & Meat Products: Poultry: Chicken: Barbecued
- Barbecued Chicken, Frozen** See Meats & Meat Products: Poultry: Chicken: Barbecued Frozen
- Barbecued Pork** See Meats & Meat Products: Pork & Pork Products: Barbecued
- Barley** See Cereals, Grains, Rice & Flour: Barley
- Barley Bran Fiber** See Cereals, Grains, Rice & Flour: Fiber: Barley Bran
- Barley Flour** See Cereals, Grains, Rice & Flour: Flour: Barley
- Bars, Cereal** See Cereals, Grains, Rice & Flour: Cereal: Bars
- Bars, Cookies** See Baked Goods: Cookies & Bars: Bars
- Bartlett Pear** See Fruits & Vegetables: Pear: Bartlett
- Bases** See Ingredients, Flavors & Additives: Bases
- Bases, Ice Cream** See Dairy Products: Ice Cream: Bases
- Basil Leaf** See Spices, Seasonings & Seeds: Spices: Basil Leaf
- Basil Spices** See Spices, Seasonings & Seeds: Spices: Basil
- Basmati Rice** See Cereals, Grains, Rice & Flour: Rice: Basmati
- Bass** See Fish & Seafood: Fish: Bass
- Batters** See Doughs, Mixes & Fillings: Batters
- Bay Leaves** See Spices, Seasonings & Seeds: Spices: Bay Leaves
- Bean Dips** See Sauces, Dips & Dressings: Dips: Bean
- Bean Flour** See Cereals, Grains, Rice & Flour: Flour: Bean
- Bean Oils** See Oils, Shortening & Fats: Oils: Bean
- Bean Sprouts** See Fruits & Vegetables: Sprouts: Bean
- Beans** See Fruits & Vegetables: Beans
- Bearnaise Sauces** See Sauces, Dips & Dressings: Sauces: Bearnaise
- Bee Pollen & Propolis** See Sugars, Syrups & Sweeteners: Honey: Bee Pollen & Propolis
- Beech Mushrooms** See Fruits & Vegetables: Mushrooms: Beech
- Beef & Beef Products** See Meats & Meat Products: Beef & Beef Products
- Beef & Beef Products, Sliced** See Meats & Meat Products: Beef & Beef Products: Sliced
- Beef & Beef Products, Special Trim** See Meats & Meat Products: Beef & Beef Products: Special Trim
- Beef Bases** See Ingredients, Flavors & Additives: Bases: Beef
- Beef Bouillon** See Ingredients, Flavors & Additives: Bases: Bouillon: Beef
- Beef Casings** See Meats & Meat Products: Smoked, Cured & Deli Meats: Sausages: Casings: Sausage, Pork, Beef
- Beef Certified Organic** See Specialty & Organic Foods: Organic Foods: Certified: Beef; See also Organic Foods
- Beef Dinners** See Meats & Meat Products: Beef & Beef Products: Dinners
- Beef Dinners, Prepared Meals** See Prepared Foods: Prepared Meals: Beef Dinner
- Beef Extracts** See Ingredients, Flavors & Additives: Extracts: Beef
- Beef Frankfurters** See Meats & Meat Products: Frankfurters: Beef
- Beef Jerky** See Meats & Meat Products: Smoked, Cured & Deli Meats: Beef Jerky
- Beef Marinades** See Sauces, Dips & Dressings: Marinades: Beef
- Beef Soup** See Prepared Foods: Soups & Stews: Beef Soup
- Beef Stew** See Meats & Meat Products: Beef & Beef Products: Stew; See also See Prepared Foods: Soups & Stews: Beef Stew
- Beef Stock Powders** See Ingredients, Flavors & Additives: Powders: Beef Stock
- Beef, Frozen Rolls** See Meats & Meat Products: Beef & Beef Products: Rolls - Frozen
- Beer Flavors** See Ingredients, Flavors & Additives: Flavors: Beer
- Beers** See Beverages: Beers
- Bees Wax** See Sugars, Syrups & Sweeteners: Honey: Bees Wax
- Beet Jellies** See Jams, Jellies & Spreads: Jellies: Beets
- Beet Juices** See Beverages: Juices: Beet
- Beet Powder** See Fruits & Vegetables: Dried & Dehydrated Vegetables: Beet Powder
- Beet Relishes** See Relishes & Pickled Products: Relishes: Beets
- Beets** See Fruits & Vegetables: Beets
- Belgian & French Ale** See Beverages: Beers: Belgian & French Ale
- Bell Peppers** See Fruits & Vegetables: Peppers: Bell
- Bell Peppers, Dehydrated** See Fruits & Vegetables: Dried & Dehydrated Vegetables: Bell Peppers
- Benzoate of Soda** See Ingredients, Flavors & Additives: Benzoate of Soda
- Benzoic Acids** See Ingredients, Flavors & Additives: Acids: Benzoic
- Berries** See Fruits & Vegetables: Berries
- Berries, Frozen** See Fruits & Vegetables: Frozen Fruit: Berries
- Beta Carotene** See Ingredients, Flavors & Additives: Vitamins & Supplements: Beta Carotene
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- Beverage Bases** See Ingredients, Flavors & Additives: Bases: Beverage
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- Beverage Mixes** See Doughs, Mixes & Fillings: Mixes: Beverage
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- Beverage Syrups** See Sugars, Syrups & Sweeteners: Syrups: Beverages
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- Binders** See Ingredients, Flavors & Additives: Binders
- Binders for Meat Products** See Ingredients, Flavors & Additives: Binders: for Meat Products
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- Bioflavonoids** See Ingredients, Flavors & Additives: Bioflavonoids
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- Biscotti** See Baked Goods: Cookies & Bars: Biscotti
- Biscuit Mixes** See Doughs, Mixes & Fillings: Mixes: Biscuit
- Biscuits** See Baked Goods: Breads: Biscuits
- Bits** See Ingredients, Flavors & Additives: Bits
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- Bits, Real Bacon** See Meats & Meat Products: Smoked, Cured & Deli Meats: Bacon: Bits Real
- Bitters** See Beverages: Bitters
- Black & Tan Ale** See Beverages: Beers: American & British Ale: Black & Tan
- Black Bean Sauces** See Sauces, Dips & Dressings: Sauces: Black Bean
- Black Beans** See Fruits & Vegetables: Beans: Black
- Black Cod Fish** See Fish & Seafood: Fish: Cod: Black
- Black Currant Tea** See Beverages: Coffee & Tea: Tea: Black Currant
- Black Forest Ham** See Meats & Meat Products: Smoked, Cured & Deli Meats: Ham: Black Forest
- Black Olives** See Fruits & Vegetables: Olives: Black
- Black Pepper** See Spices, Seasonings & Seeds: Spices: Pepper: Black - White - Red; See also See Spices, Seasonings & Seeds: Spices: Black Pepper - Ground
- Black Pepper Oils** See Oils, Shortening & Fats: Oils: Black Pepper
- Black Quinoa Rice** See Cereals, Grains, Rice & Flour: Rice: Black Quinoa
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- Black Tea** See Beverages: Coffee & Tea: Tea: Black
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- Blends** See Ingredients, Flavors & Additives: Blends
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C

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3. Category Description, located in black bars and in page headers				

A

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Advertising Signs See *Foodservice Equipment & Supplies: Signs: Advertising*

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B

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Bag Filling See *Equipment & Machinery: Packaging: Bag Filling*

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Blast Chillers See *Refrigeration & Cooling Equipment: Chillers: Blast*

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EXAMPLE: Dairy Cooling Vats See *Equipment & Machinery: Food Processing: Vats: Dairy Cooling*

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1. Product or Service you are looking for				
2. Main Category, in alphabetical order, located in the page headers starting on page 17				
3. Category Description, located in black bars and in page headers				
4. Product Category, located in gray bars				
5. Product Type, located under gray bars, centered in bold				

Bottle Sorters See *Equipment & Machinery: Packaging: Sorters: Bottle*

Bottle Washing, Soaking & Rinsing See *Equipment & Machinery: Packaging: Bottle Washing, Soaking & Rinsing*

Bottle, Can & Jar Caps See *Packaging Materials & Supplies: Caps: Bottle, Can & Jar*

Bottled for Cleaning Ammonia See *Sanitation Equipment & Supplies: Ammonia: Bottled for Cleaning*

Bottles See *Packaging Materials & Supplies: Bottles*

Bottling See *Equipment & Machinery: Packaging: Bottling*

Bowls See *Food Preparation Equipment, Utensils & Cookware: Bowls*

Box Closing See *Equipment & Machinery: Packaging: Box Closing*

Box Cutters See *Transportation & Storage: Box Cutters; Equipment & Machinery: Packaging: Box Cutting*

Box Strapping See *Equipment & Machinery: Packaging: Box Strapping; See also Packaging Materials & Supplies: Seals: Box Strapping*

Box, Carton, Case & Crate See *Packaging Materials & Supplies: Linings: Box, Carton, Case & Crate*

Box, Crate, Carton Openers See *Equipment & Machinery: Openers: Box, Crate, Carton*

Box, Paper See *Equipment & Machinery: Packaging: Box, Paper*

Boxes See *Packaging Materials & Supplies: Boxes*

Bread & Cake Slicers See *Equipment & Machinery: Food Processing: Slicers: Bread & Cake*

Bread & Pastry Bags See *Packaging Materials & Supplies: Bags: Bread & Pastry*

Bread Coolers See *Refrigeration & Cooling Equipment: Coolers: Bread*

Bread Knives See *Food Preparation Equipment, Utensils & Cookware: Knives: Bread*

Bread Slicer See *Food Preparation Equipment, Utensils & Cookware: Slicer: Bread*

Bread, Cake & Steak Wood Boards See *Food Preparation Equipment, Utensils & Cookware: Boards: Wood: Bread, Cake & Steak*

Brewery Cookers See *Equipment & Machinery: Food Processing: Cookers: Brewery; Equipment & Machinery: Food Processing: Brewery*

Brine Making Equipment See *Equipment & Machinery: Food Processing: Brine Making Equipment*

Broilers See *Equipment & Machinery: Food Processing: Broilers*

Broom Holders See *Sanitation Equipment & Supplies: Holders: Broom*

Brooms See *Sanitation Equipment & Supplies: Brooms*

Brushes See *Food Preparation Equipment, Utensils & Cookware: Brushes; See also Sanitation Equipment & Supplies: Brushes*

Bulk Bags See *Packaging Materials & Supplies: Bags: Bulk*

Bulk Grinding Grinders See *Equipment & Machinery: Food Processing: Grinders: Bulk Grinding*

Bundle, Package Ties See *Packaging Materials & Supplies: Ties: Bundle, Package*

Bussing Carts See *Foodservice Equipment & Supplies: Carts: Bussing*

Butchers' Blades See *Equipment & Machinery: Food Processing: Saws: Butchers' Blades*

Butchers' Block Scrapers See *Food Preparation Equipment, Utensils & Cookware: Scrapers: Butchers' Block*

Butchers' Blocks See *Food Preparation Equipment, Utensils & Cookware: Blocks: Butchers'*

Butchers' Cleavers See *Food Preparation Equipment, Utensils & Cookware: Cleavers: Butchers'*

Butchers' Coolers See *Refrigeration & Cooling Equipment: Coolers: Butchers'*

Butchers' Knives See *Food Preparation Equipment, Utensils & Cookware: Knives: Butchers'*

Butchers' Scales See *Equipment & Machinery: Scales: Butchers'*

Butchers' Trays See *Foodservice Equipment & Supplies: Trays: Butchers'*

Butter & Cheese Molds See *Food Preparation Equipment, Utensils & Cookware: Molds: Butter & Cheese*

C

Cabinets See *Refrigeration & Cooling Equipment: Cabinets*

Cafeteria Trays See *Foodservice Equipment & Supplies: Trays: Cafeteria*

Cafeteria, Restaurant Counters See *Foodservice Equipment & Supplies: Counters: Cafeteria, Restaurant*

Cafeteria, Restaurant, Foodservice Kitchen Tables See *Foodservice Equipment & Supplies: Tables: Cafeteria, Restaurant, Foodservice Kitchen*

Cake Cutters See *Food Preparation Equipment, Utensils & Cookware: Cutters: Cake*

Cake Knives See *Food Preparation Equipment, Utensils & Cookware: Knives: Cake*

Cake Pan Liners See *Food Preparation Equipment, Utensils & Cookware: Liners: Cake Pan*

Cake Tins See *Food Preparation Equipment, Utensils & Cookware: Tins: Cake*

Cake Turners See *Foodservice Equipment & Supplies: Cake Turners*

Can & Glass Crushers See *Equipment & Machinery: Food Processing: Crushers: Can & Glass*

Can Body Forming See *Equipment & Machinery: Packaging: Can Body Forming*

Can Capping See *Equipment & Machinery: Packaging: Can Capping*

Can Closing See *Equipment & Machinery: Packaging: Can Closing*

Can Drying See *Equipment & Machinery: Packaging: Can Drying*

Can Filling See *Equipment & Machinery: Packaging: Can Filling*

Can Openers See *Equipment & Machinery: Openers: Can*

Can Racks See *Transportation & Storage: Racks: Can*

Can Sealing See *Equipment & Machinery: Packaging: Can Sealing*

Can Seaming See *Equipment & Machinery: Packaging: Can Seaming*

Can Washing See *Equipment & Machinery: Packaging: Can Washing*

Can, Drum & Barrel Linings See *Packaging Materials & Supplies: Linings: Can, Drum & Barrel*

Candles See *Foodservice Equipment & Supplies: Candles*

Candy (Confectioners') Coolers See *Refrigeration & Cooling Equipment: Coolers: Candy (Confectioners')*

Candy Boxes See *Packaging Materials & Supplies: Boxes: Candy*

Candy Sticks See *Packaging Materials & Supplies: Sticks: Candy*

Candy Wrapping Paper See *Packaging Materials & Supplies: Paper: Candy Wrapping*

Cane Shredders See *Equipment & Machinery: Food Processing: Shredders: Cane*

Canners' & Packers' Aprons See *Clothing & Protective Apparel: Aprons: Canners' & Packers'*

Canners' Cookers See *Equipment & Machinery: Food Processing: Cookers: Canners'*

Canners' Coolers See *Refrigeration & Cooling Equipment: Coolers: Canners'*

Canners' Knives See *Food Preparation Equipment, Utensils & Cookware: Knives: Canners'*

Canners See *Consultants & Services: Canners*

Canning & Food Packing See *Equipment & Machinery: Packaging: Canning & Food Packing*

Canning & Preserving Jars See *Packaging Materials & Supplies: Jars: Canning & Preserving*

Canning & Preserving Kettles See *Food Preparation Equipment, Utensils & Cookware: Kettles: Canning & Preserving*

Canning Exhausters See *Equipment & Machinery: Packaging: Exhausters: Canning*

Canning Retorts See *Packaging Materials & Supplies: Retorts: Canning*

Cans See *Packaging Materials & Supplies: Cans*

Cap Torque Test See *Equipment & Machinery: Packaging: Cap Torque Test*

Cappers See *Equipment & Machinery: Packaging: Cappers*

Caps See *Clothing & Protective Apparel: Caps; Packaging Materials & Supplies: Caps*

Carriers See *Packaging Materials & Supplies: Carriers*

Carton See *Equipment & Machinery: Packaging: Carton*

Carton, Case, Box Sealing See *Equipment & Machinery: Packaging: Carton, Case, Box Sealing*

Cartons See *Packaging Materials & Supplies: Cartons*

Carts See *Foodservice Equipment & Supplies: Carts; Sanitation Equipment & Supplies: Carts; See also Transportation & Storage: Carts*

Carving Knives See *Food Preparation Equipment, Utensils & Cookware: Knives: Carving*

Cases See *Foodservice Equipment & Supplies: Cases*

Cash Registers See *Foodservice Equipment & Supplies: Cash Registers*

Cash, Money Drawers See *Foodservice Equipment & Supplies: Drawers: Cash, Money*

Casters See *Transportation & Storage: Casters*

Caustic Soda See *Sanitation Equipment & Supplies: Caustic Soda*

Ceiling Fans See *Building Equipment & Supplies: Fans: Ceiling*

Ceiling Surfaces & Panels See *Building Equipment & Supplies: Ceiling Surfaces & Panels*

Cellophane Bags See *Packaging Materials & Supplies: Bags: Cellophane*

Cellulose & Fiber Tags See *Packaging Materials & Supplies: Tags: Cellulose & Fiber*

Cellulose Acetate Film See *Packaging Materials & Supplies: Film: Cellulose Acetate*

Centrifuge Bags See *Packaging Materials & Supplies: Bags: Centrifuge*

Centrifuges See *Instrumentation & Laboratory Equipment: Centrifuges*

Cereal Contract Manufacturing See *Consultants & Services: Contract Manufacturing: Cereal*

Cereal Cookers See *Equipment & Machinery: Food Processing: Cookers: Cereal*

Cereal Making See *Equipment & Machinery: Food Processing: Cereal Making*

Certification See *Instrumentation & Laboratory Equipment: Certification*

Chafers See *Foodservice Equipment & Supplies: Chafers*

Chain Conveyors See *Equipment & Machinery: Conveyors: Chain*

Chairs See *Foodservice Equipment & Supplies: Chairs*

Chamois Cloths See *Sanitation Equipment & Supplies: Cloths: Chamois*

Changeable Letter Signs See *Foodservice Equipment & Supplies: Signs: Changeable Letter*

Changers See *Foodservice Equipment & Supplies: Changers*

Charcoal Briquette See *Equipment & Machinery: Food Processing: Cooking & Heating Equipment: Charcoal Briquettes*

Charcoal: Mesquite See *Equipment & Machinery: Food Processing: Cooking & Heating Equipment: Charcoal: Mesquite*

Check & Credit Card Verification Systems See *Foodservice Equipment & Supplies: Scanners: Check & Credit Card Verification Systems*

Check Weighing Systems See *Equipment & Machinery: Systems: Check Weighing*

Check, Bill & Voucher Sorters See *Foodservice Equipment & Supplies: Sorters: Check, Bill & Voucher*

Cheese Coating See *Packaging Materials & Supplies: Wax: Cheese Coating*

Cheese Cookers See *Equipment & Machinery: Food Processing: Cookers: Cheese*

Cheese Cutters See *Food Preparation Equipment, Utensils & Cookware: Cutters: Cheese*

Cheese Hoops See *Food Preparation Equipment, Utensils & Cookware: Hoops: Cheese*

Cheese Knives See *Food Preparation Equipment, Utensils & Cookware: Knives: Cheese*

Cheese Making See *Equipment & Machinery: Food Processing: Cheese Making*

Cheese Processing See *Equipment & Machinery: Food Processing: Cheese Processing*

Cheese Shredders See *Equipment & Machinery: Food Processing: Shredders: Cheese*

Cheese Vats See *Equipment & Machinery: Food Processing: Vats: Cheese; See also Transportation & Storage: Vats: Cheese*

Cheesecloth See *Equipment & Machinery: Food Processing: Cheesecloth*

Chemical Dispensing See *Equipment & Machinery: Systems: Chemical Dispensing & Feed*

Chemicals See *Instrumentation & Laboratory Equipment: Chemicals*

Chewing Gum See *Equipment & Machinery: Food Processing: Chewing Gum Processing*

Chicken, Prepared Containers See *Packaging Materials & Supplies: Containers: Chicken, Prepared*

Chillers See *Refrigeration & Cooling Equipment: Chillers*

China See *Foodservice Equipment & Supplies: China*

Chips Clear & Colored Plastic See *Foodservice Equipment & Supplies: Clear & Colored Plastic: Chips*

- Chips Wood Grain Plastic** See Foodservice Equipment & Supplies: Wood Grain Plastic: Chips
- Chlorine** See Sanitation Equipment & Supplies: Chlorine
- Chocolate Grinding Mills** See Equipment & Machinery: Food Processing: Mills: Chocolate Grinding
- Chocolate Processing** See Equipment & Machinery: Food Processing: Chocolate Processing
- Chopsticks Utensils** See Food Preparation Equipment, Utensils & Cookware: Utensils: Chopsticks
- Clean Rooms** See Instrumentation & Laboratory Equipment: Laboratory Equipment: Clean Rooms
- Clean-In-Place Controls** See Instrumentation & Laboratory Equipment: Controls: Clean-In-Place
- Cleaners & Shellers** See Equipment & Machinery: Food Processing: Peanut Processing: Cleaners & Shellers
- Cleaners** See Sanitation Equipment & Supplies: Cleaners
- Cleaning & Scouring Powder** See Sanitation Equipment & Supplies: Powder: Cleaning & Scouring
- Cleaning Compound Dispensers** See Sanitation Equipment & Supplies: Dispensers: Cleaning Compound
- Cleaning Equipment & Supplies** See Sanitation Equipment & Supplies: Cleaning Equipment & Supplies
- Cleaning Oils** See Sanitation Equipment & Supplies: Oils: Cleaning
- Cleansing Tissue** See Sanitation Equipment & Supplies: Tissue: Cleansing
- Clear & Colored Plastic** See Foodservice Equipment & Supplies: Clear & Colored Plastic
- Clear Plastic** See Foodservice Equipment & Supplies: Clear Plastic
- Cleavers** See Food Preparation Equipment, Utensils & Cookware: Cleavers
- Closures & Closing Devices** See Packaging Materials & Supplies: Closures & Closing Devices
- Cloths** See Sanitation Equipment & Supplies: Cloths
- Clutches & Brakes** See Transportation & Storage: Clutches & Brakes
- Coasters** See Foodservice Equipment & Supplies: Coasters
- Cocktail Forks** See Food Preparation Equipment, Utensils & Cookware: Utensils: Forks: Cocktail
- Cocoa Processing** See Equipment & Machinery: Food Processing: Cocoa Processing
- Coding, Dating & Marking Equipment** See Equipment & Machinery: Packaging: Coding, Dating & Marking Equipment
- Coffee & Tea Urns** See Foodservice Equipment & Supplies: Urns: Coffee & Tea
- Coffee Dispensers** See Foodservice Equipment & Supplies: Dispensers: Coffee
- Coffee Filters** See Equipment & Machinery: Food Processing: Filters: Coffee
- Coffee Hoppers** See Equipment & Machinery: Food Processing: Hoppers: Coffee
- Coffee Industry** See Equipment & Machinery: Coffee Industry
- Coffee Makers** See Equipment & Machinery: Food Processing: Coffee Makers
- Coffee Pot Cleaners** See Sanitation Equipment & Supplies: Cleaners: Coffee Pot
- Coffee Pots** See Equipment & Machinery: Coffee Industry: Stainless Steel: Coffee Pots
- Coffee Processing** See Equipment & Machinery: Food Processing: Coffee Processing
- Coin Counters** See Foodservice Equipment & Supplies: Counters: Coin
- Coin Machinery** See Foodservice Equipment & Supplies: Coin Machinery
- Cold Cream** See Sanitation Equipment & Supplies: Skin Cream & Lotions: Cold Cream
- Cold Storage Doors** See Refrigeration & Cooling Equipment: Doors: Cold Storage
- Cold Storage Room Racks** See Transportation & Storage: Racks: Cold Storage Room
- Colleges & Universities** See Consultants & Services: Foodservice: Colleges & Universities
- Colloid Mills** See Equipment & Machinery: Food Processing: Mills: Colloid
- Color Measuring** See Instrumentation & Laboratory Equipment: Instrumentation: Color Measuring
- Colored Plastic** See Foodservice Equipment & Supplies: Colored Plastic
- Combination Oven/Steamers** See Equipment & Machinery: Food Processing: Combination Oven/Steamers
- Compounds** See Sanitation Equipment & Supplies: Compounds
- Compressors** See Equipment & Machinery: Food Processing: Compressors; Refrigeration & Cooling Equipment: Compressors
- Computer Software, Systems & Services** See Consultants & Services: Computer Software, Systems & Services
- Computing, Weighing** See Equipment & Machinery: Scales: Computing, Weighing
- Concession Supplies & Equipment** See Foodservice Equipment & Supplies: Concession Supplies & Equipment
- Condensed Milk** See Equipment & Machinery: Food Processing: Condensed Milk Processing
- Condensers** See Equipment & Machinery: Food Processing: Condensers
- Condiment Carts** See Foodservice Equipment & Supplies: Carts: Condiment
- Confectioners' Bags** See Packaging Materials & Supplies: Bags: Confectioners'
- Confectioners' Kettles** See Food Preparation Equipment, Utensils & Cookware: Kettles: Confectioners'
- Confectioners', Continuous Cookers** See Equipment & Machinery: Food Processing: Cookers: Confectioners', Continuous
- Confectionery** See Equipment & Machinery: Food Processing: Confectionery
- Confectionery Industry** See Equipment & Machinery: Confectionery Industry
- Construction** See Consultants & Services: Construction
- Consultants** See Consultants & Services: Consultants
- Container** See Equipment & Machinery: Packaging: Container; Packaging Materials & Supplies: Containers
- Containment Systems** See Safety & Security Equipment & Supplies: Containment Systems
- Contract Manufacturing** See Consultants & Services: Contract Manufacturing
- Contract Packaging** See Consultants & Services: Contract Packaging
- Control Panels** See Instrumentation & Laboratory Equipment: Process Controls: Control Panels
- Controls** See Instrumentation & Laboratory Equipment: Controls
- Convection Ovens** See Equipment & Machinery: Food Processing: Convection Ovens
- Convex Mirrors** See Equipment & Machinery: Mirrors: Convex
- Conveyors** See Equipment & Machinery: Conveyors
- Cookers** See Equipment & Machinery: Food Processing: Cookers
- Cookie Sheets** See Food Preparation Equipment, Utensils & Cookware: Sheets: Cookie
- Cooking & Baking Glassware** See Food Preparation Equipment, Utensils & Cookware: Glassware: Cooking & Baking
- Cooking & Heating Equipment** See Equipment & Machinery: Food Processing: Cooking & Heating Equipment
- Cookware** See Food Preparation Equipment, Utensils & Cookware: Cookware
- Coolers** See Equipment & Machinery: Water Treatment: Coolers
- Cooperage** See Equipment & Machinery: Cooperage
- Copper Kettles** See Food Preparation Equipment, Utensils & Cookware: Kettles: Copper
- Copra Grinding & Crushing Mills** See Equipment & Machinery: Food Processing: Mills: Copra Grinding & Crushing
- Cordage, Rope & Twine** See Transportation & Storage: Cordage, Rope & Twine
- Corers** See Equipment & Machinery: Food Processing: Corers
- Corks** See Packaging Materials & Supplies: Corks
- Corkscrews** See Foodservice Equipment & Supplies: Corkscrews
- Corn & Fodder Shredders** See Equipment & Machinery: Food Processing: Shredders: Corn & Fodder
- Corn Chip Processing** See Equipment & Machinery: Food Processing: Corn Chip Processing
- Corn Cob Holders** See Food Preparation Equipment, Utensils & Cookware: Holders: Corn Cob
- Corn Huskers** See Equipment & Machinery: Food Processing: Huskers: Corn
- Corn Meal & Corn Flour Mills** See Equipment & Machinery: Food Processing: Mills: Corn Meal & Corn Flour
- Corn Poppers** See Equipment & Machinery: Food Processing: Corn Poppers
- Corn Processing** See Equipment & Machinery: Food Processing: Corn Processing
- Correctional Facilities** See Consultants & Services: Foodservice: Correctional Facilities
- Corrosion Resistant Doors** See Building Equipment & Supplies: Doors: Corrosion Resistant
- Corrugated Boxes** See Packaging Materials & Supplies: Boxes: Corrugated
- Corrugated Paper** See Packaging Materials & Supplies: Paper: Corrugated
- Cost Systems** See Equipment & Machinery: Systems: Cost
- Counter Scales** See Equipment & Machinery: Scales: Counter
- Counters** See Foodservice Equipment & Supplies: Counters
- Covers** See Food Preparation Equipment, Utensils & Cookware: Covers
- Crates** See Packaging Materials & Supplies: Crates
- Creamery Cans** See Packaging Materials & Supplies: Cans: Creamery
- Creamery, Dairy Tanks** See Equipment & Machinery: Food Processing: Tanks: Creamery, Dairy
- Crown Corks** See Packaging Materials & Supplies: Corks: Crown
- Cruise Lines** See Consultants & Services: Foodservice: Cruise Lines
- Crumb Belts** See Equipment & Machinery: Belts: Crumb
- Crushers** See Equipment & Machinery: Food Processing: Crushers
- Culinary Knives** See Food Preparation Equipment, Utensils & Cookware: Knives: Culinary
- Culinary Ladles** See Food Preparation Equipment, Utensils & Cookware: Ladles: Culinary
- Culinary, Frying** See Food Preparation Equipment, Utensils & Cookware: Baskets: Culinary, Frying, Etc.
- Cup & Napkin Dispensers** See Foodservice Equipment & Supplies: Dispensers: Cup & Napkin
- Cups** See Packaging Materials & Supplies: Cups
- Curd Knives** See Food Preparation Equipment, Utensils & Cookware: Knives: Curd
- Curd Mills** See Equipment & Machinery: Food Processing: Mills: Curd
- Currency Changers** See Foodservice Equipment & Supplies: Changers: Currency
- Custom Printed Promotional Products** See Consultants & Services: Advertising Services: Custom Printed Promotional Products
- Custom Services** See Consultants & Services: Custom Services
- Cutlery** See Food Preparation Equipment, Utensils & Cookware: Cutlery
- Cutters** See Food Preparation Equipment, Utensils & Cookware: Cutters
- Cutting & Trimming Tables** See Food Preparation Equipment, Utensils & Cookware: Tables: Cutting & Trimming
- Cutting Block** See Food Preparation Equipment, Utensils & Cookware: Boards: Cutting Block
- Cylinders** See Equipment & Machinery: Cylinders

D

- Dairy & Creamery** See Equipment & Machinery: Food Processing: Dairy & Creamery
- Dairy Aprons** See Clothing & Protective Apparel: Aprons: Dairy
- Dairy Cleaners** See Sanitation Equipment & Supplies: Cleaners: Dairy

EXAMPLE: Dairy Cooling Vats See Equipment & Machinery: Food Processing: Vats: Dairy Cooling

1. Product or Service you are looking for	4. Product Category, located in gray bars
2. Main Category, in alphabetical order, located in the page headers starting on page 17	5. Product Type, located under gray bars, centered in bold
3. Category Description, located in black bars and in page headers	

40000 1000 Islands River Rat Cheese
 242 James St
 Clayton, NY 13624-1010 315-686-2480
 Fax: 315-686-4701 800-752-1341
 support@riverratcheese.net
 www.riverratcheese.net

Distributor: NYS Cheese, Adirondack Sausage
 President: Mary Scudera
 1000islandsriverratcheese@gmail.com
 Estimated Sales: \$2,500,000
 Number Employees: 10-19
 Type of Packaging: Consumer, Food Service, Private Label, Bulk
 Primary Brands Brokered include: River Rat Cheese
 Brokered Products include:
 Confectionery, Dairy/Deli, Ingredients, Meat Products, Cheese Spreads, Maple Syrup

40001 3-D Marketing & Sales
 380 Union St # 120
 West Springfield, MA 01089-4123 413-731-8801
 Fax: 413-731-0142 hi3dmkt@aol.com

Broker of deli items, groceries, bakery, ingredients, meats, spices, etc. Also sell imported cheese, olives, and pasta
 Owner: Thomas DE Luca
 hi3dmkt@aol.com
 CEO: R DeLuca
 Marketing Director: J DeLuca
 Estimated Sales: \$2.5-5 Million
 Number Employees: 1-4
 Type of Packaging: Consumer, Food Service, Bulk
 Markets Served:
 Food Manufacturers & Processors, Super Market Chains, Wholesale Distributors, Food Service Operators
 Primary Brands Brokered include: Belgioioso; Gaspar's; Mosey/S.M.G.; Liguria; Hickory Farms; Castella Imports
 Brokered Products include:
 Dairy/Deli, Groceries, Imports, Ingredients, Meat, Meat Products, Private Label, Spices, Baked Goods, Greek, Portuguese Foods

40002 A & D Sales
 145 E Colt Dr
 Fayetteville, AR 72703-2847 479-521-8665
 Fax: 479-521-0841

President: Jim Stockland
 jim@adchicken.com
 Treasurer: Pam Stockland
 Estimated Sales: \$5 - 10 Million
 Number Employees: 5-9

40003 A G Brown & Son
 3500 Kempt Road
 Halifax, NS B3K 4X8
 Canada 902-453-0350
 Fax: 902-454-4528 agbrown@agbrown.ca

Import broker of confectionery products, general merchandise, groceries, meat products and private label items
 VP: James Brown
 Estimated Sales: \$5.7 Million
 Number Employees: 18
 Type of Packaging: Consumer
 Markets Served:
 Food Manufacturers & Processors, Super Market Chains, Wholesale Distributors, Food Service Operators
 Primary Brands Brokered include: Avon; Graves; Snyder's; Arctic Gardens; Pastene; Ocean Fisheries
 Brokered Products include:
 Confectionery, Dairy/Deli, Exports, Frozen Food, General Merchandise, Groceries, Health Food, Imports, Meat Products, Private Label, Produce, Seafood

40004 A Gazerro & Assoc
 1343 Hartford Ave # 4
 Suite 24
 Johnston, RI 02919-7145 401-751-8850
 Fax: 401-751-8887 agazerro@aol.com

Broker of confectionery products and general merchandise
 Owner/President: Andrew Gazerro
 agazerro@aol.com
 Marketing: Ken Murray
 Sales: Jane Lucini
 Estimated Sales: \$8 Million
 Number Employees: 1-4

Brokered Products include:
 Confectionery, General Merchandise

40005 A Labar Seafood Co
 540 W Frontage Rd # 2175
 Northfield, IL 60093-1224 847-441-8895
 Fax: 847-441-8894

Owner: Anthony LA Barbera
 Estimated Sales: \$3 - 5 Million
 Number Employees: 1-4

40006 A M Source Inc
 261 Narragansett Park Dr
 Rumford, RI 02916-1043 401-431-4080
 Fax: 401-431-0606 800-556-6254
 info@ajksales.com

Manufacturers' representative for disposable paper and plastic food service products and packaging; serving all markets
 President: Arthur Kaufman
 spritchard@amsourcecell.com
 Controller: H John Madden
 VP: Allan Kaufman
 Marketing Sales Manager: Kenneth McAuliffe
 Sales Exec: Scott Prichard
 Estimated Sales: \$20-50 Million
 Number Employees: 50-99
 Type of Packaging: Food Service
 Markets Served:
 Super Market Chains, Wholesale Distributors, Food Service Operators
 Brokered Products include:
 General Merchandise, Disposable Plastic & Paper Products

40007 A Thomas Farris & Son Inc
 1310 Flagler Dr
 Mamaroneck, NY 10543-4603 914-698-4705
 Fax: 914-698-2096 800-327-7471
 atfarris@aol.com

Broker of private label items, cooking sprays, household cleaners, plastic wrap and bags, etc.
 President: John Farris
 jfarrisjr@yahoo.com
 Treasurer: Martha Farris
 Estimated Sales: \$1.7 Million
 Number Employees: 1-4
 Markets Served:
 Super Market Chains, Wholesale Distributors, Food Service Operators
 Brokered Products include:
 Dairy/Deli, General Merchandise, Private Label, Cooking Sprays, Pastas, Beans, etc.

40008 A W Sisk & Son
 3601 Choptank Rd
 P.O. Box 70
 Preston, MD 21655 410-673-7111
 Fax: 410-673-7360 sales@awsisk.com
 www.awsisk.com

Broker of general merchandise and private label items including milk and dairy related products, bread, rolls, bagels and sweet good, and vegetables.
 Chief Executive Officer: Al Turner
 alturn@awsisk.com
 Canned Food Sales: Leon Kanner
 Protein Sales: Brenan Roser
 Administrative Assistant: Melissa Corbin
 Year Founded: 1891
 Estimated Sales: \$30-40 Million
 Number Employees: 5-9
 Square Footage: 100000
 Type of Packaging: Consumer, Food Service, Private Label
 Markets Served:
 Food Manufacturers & Processors, Super Market Chains, Wholesale Distributors, Food Service Operators
 Primary Brands Brokered include: Pine Cone; Pride of the Farm; Red Glo; Little Darling
 Brokered Products include:
 Confectionery, Dairy/Deli, General Merchandise, Private Label

40009 A&D Sales Associates
 550 Smithtown Byp
 Suite: 204
 Smithtown, NY 11787-5013 631-979-4000
 Fax: 631-979-4053 dbye@adsalesinc.com

Broker of groceries, produce, meat, frozen foods, seafood, general merchandise, dairy products and private label items.

President: Dave Bye
 VP: Al Davis
 Contact: David Bye
 dbye@adsalesinc.com
 Estimated Sales: Less than \$20 Million
 Number Employees: 4
 Markets Served:
 Super Market Chains, Wholesale Distributors
 Primary Brands Brokered include: A. Sturm & Sons; Aberfoyle Springs; Caruthers; Kleen Baite Labs; Senvaas Labs
 Brokered Products include:
 Dairy/Deli, Frozen Food, General Merchandise, Groceries, Meat, Private Label, Produce, Seafood

40010 A.J. Seibert Company
 200 York St
 Louisville, KY 40203 502-582-1654
 Fax: 502-581-0469 bk@ajseibert.com

Broker of confectionery and dairy/deli products, groceries, frozen foods, meat and meat products, produce, etc.
 President: M Kupper, Jr.
 CEO: Milton R Kupper Jr
 Sales Manager: J Kallop
 Contact: Aj Company
 bob_kupper@yahoo.com
 Branch Manager: J Mazzoni
 Estimated Sales: \$10-20 Million
 Number Employees: 50-99
 Parent Co: A.J. Seibert Company
 Markets Served:
 Food Manufacturers & Processors, Super Market Chains, Wholesale Distributors, Food Service Operators
 Brokered Products include:
 Confectionery, Dairy/Deli, Frozen Food, General Merchandise, Groceries, Meat, Meat Products, Private Label, Produce, Seafood, Spices

40011 A.N. Smith & Company
 300 Chestnut Avenue
 Suite 100A
 Baltimore, MD 21211-2747 410-467-0696
 Fax: 410-467-9552 www.ansmithcompany.com

Broker of groceries and industrial ingredients including sugar, corn sweeteners, rice, tomato paste and pasta
 President: Neale Smith
 Treasurer: J Smith
 Sales: Carol Rothman
 Sales: Susan Ladner
 Estimated Sales: \$2.5-5 Million
 Number Employees: 1-4
 Square Footage: 1600
 Type of Packaging: Bulk
 Markets Served:
 Food Manufacturers & Processors

40012 A.R. Pellegrini & Associates
 500 N Commercial St # 504
 Manchester, NH 03101-1151 603-627-1600
 Fax: 603-627-2920

Importer of Italy wines
 President: Michael Pellegrini
 Customer Service: Connie Miville
 Administrative Director: Laurene Pellegrini
 Estimated Sales: \$2.5-5 Million
 Number Employees: 1-4
 Markets Served:
 Food Manufacturers & Processors, Super Market Chains, Wholesale Distributors, Food Service Operators
 Primary Brands Brokered include: Cantina di Montefiascone; Secco (dry), Amabile (semi-sweet), Rufus; Podere Brizio; Brunello di Montalcino, Leonensis Sant'Antimo
 Brokered Products include:
 Alcoholic Beverages, Imports, Wines

40013 ABC Corp
 47 Village Ct
 Hazlet, NJ 07730-1535 732-888-1600
 Fax: 732-888-7520 www.google.de

Export broker of food packaging machinery worldwide
 Owner: F Barakat
 headoffice@abccorp.biz
 Manager: Gail Sisk
 Estimated Sales: \$10-20 Million
 Number Employees: 20-49
 Markets Served:
 Food Manufacturers & Processors

Brokered Products include:
Exports, Packaging Machinery

40014 ABC Enterprises

66 Bells Lake Dr
Turnersville, NJ 08012
856-227-5555
Fax: 856-227-4422

Broker of poultry including chicken and turkey
President: A Messick
Contact: Alex Messick
amessick@gmail.com

Estimated Sales: \$1-2.5 Million
Number Employees: 1-4

Markets Served:
Food Manufacturers & Processors, Super Market Chains, Wholesale Distributors, Food Service Operators

Brokered Products include:
Meat, Poultry: Chicken & Turkey

40015 ACB

3030 Bridgeway
Sausalito, CA 94965-2810
415-435-9768
Fax: 415-435-1309

Broker of confectionary products and specialty foods

President: Richard Watson
Vice President: Peter Ryce

Primary Brands Brokered include: Jason & Sons; East India Tea & Coffee; Bascom Maple Products; Venice International Foods

40016 AMT Sales & Marketing

Bloomington, IL
309-706-8818
Fax: 813-762-1378
tom@amtsalesandmarketing.net
www.amtsalesandmarketing.net

A natural/specialty food sales and marketing company.

Owner: Tom Miller
Estimated Sales: \$1.9 Million
Number Employees: 12
Square Footage: 1500

Markets Served:
Super Market Chains, Wholesale Distributors
Primary Brands Brokered include: Beaverton Foods; Hormel; Mezzetta; Fantastic Foods; Specialty Foods; Annes; Bri-Al; Bruce Foods; Twining Tea

Brokered Products include:
Confectionery, General Merchandise, Groceries, Imports, Produce, Spices, Specialty Foods

40017 ATI

3415 S Sepulveda Blvd
Suite 610
Los Angeles, CA 90034-6060
310-397-9797
Fax: 310-445-1411
ati@american-trading.com
www.american-trading.com

California-based export trading company servicing the needs of food and beverage importers worldwide in four major categories: name-brand products, generic products, private label products, and raw ingredients. All sizes and packaging styles are available. We work closely with the US Department of Agriculture, US Department of Commerce, the California Trade and Development Agency

President/CEO: Seth Wilen
CFO: Dan Wilen
Vice President: Matthew Good
Marketing Director: Nova Gatewood
Sales Director: Mike Davis

Estimated Sales: \$10-20 Million
Number Employees: 5-9
Number of Brands: 500
Number of Products: 1000
Square Footage: 10000

Type of Packaging: Consumer, Food Service, Private Label, Bulk

Markets Served:
Food Manufacturers & Processors, Super Market Chains, Wholesale Distributors, Food Service Operators

Primary Brands Brokered include: Freshly Brand; Maxim Brand; Granja Flor Brand; Ybarra Brand; Bokumjari Brand; Jessy Brand; Mirave Brand; Paradise Brand

Brokered Products include:
Alcoholic Beverages, Confectionery, Dairy/Deli, Exports, Frozen Food, General Merchandise, Groceries, Health Food, Imports, Ingredients, Meat, Meat Products, Private Label, Produce, Seafood, Spices

40018 Abarbanel Wine Company

247 Merrick Road
Suite 101
Lynbrook, NY 11563-2641
516-374-2240
Fax: 516-374-2565 888-691-9463
mail@kosher-wine.com www.kosher-wine.com

Importer of kosher wines in rose, blush, dry, white, and red including Chardonnay, Merlot, Cabernet Sauvignon

President: Howard Abarbanel
Type of Packaging: Consumer
Primary Brands Brokered include: Layla Vineyards, Abarbanel Bordeaux portfolio, Byblos Semi-Dry Cabernet

Brokered Products include:
Alcoholic Beverages, Wines

40019 Abramson & Di BenedettoMktng

19 Brigham St
Marlborough, MA 01752-3182
508-787-1008
Fax: 508-787-1099 800-411-4388
dave@abrdib.com www.abrdib.com

Broker of food service equipment and supplies
Director/President/Principal: Mark DiBenedetto
Sales: David R. Abramson

d.abramson@abrdib.com
Estimated Sales: \$1 - 3 Million
Number Employees: 1-4

Square Footage: 8000
Type of Packaging: Food Service
Markets Served:

Wholesale Distributors
Brokered Products include:
General Merchandise, Equipment & Supplies

40020 Access Partners

1250 Mountain View Circle
Azusa, CA 91702
626-815-4200
Fax: 626-815-4300 www.accesspartners.biz

Broker of general merchandise, groceries, private label/generic items and seafood

President: John Tush
Chairman: Anthony Orfila
VP: Glenn Orfila
Secretary/Treasurer: R Colato
Sales Manager: Vince McCowin
Contact: Chrystie Aban
caban@accesspartners.biz

Director Operations: Todd Haven
Office Manager: Mary Hearn
Customer Service: Tiffany Noonan
Estimated Sales: \$10 - 20 Million
Number Employees: 20
Square Footage: 4000

Markets Served:
Food Manufacturers & Processors, Super Market Chains, Food Service Operators
Primary Brands Brokered include: Plastics, Inc.; Alcan Foil Products; Borden Chemical; Chicopee; National Checking; Colgate-Palmolive Company

Brokered Products include:
General Merchandise, Groceries, Private Label, Seafood, Containers, Chef Hats, Bags, etc.

40021 Acclaim Marketing & Sales

549 Mercury Ln # A
Brea, CA 92821-4805
714-256-9388
Fax: 714-256-9387 www.acclaimmktg.com

Broker of dairy/deli products, frozen foods, groceries and private label items

President: Chris Leahy
cleahy@acclaimmktg.com
Estimated Sales: \$10-20 Million
Number Employees: 10-19

Markets Served:
Super Market Chains, Wholesale Distributors
Primary Brands Brokered include: Springfield; Corporate Brand

Brokered Products include:
Dairy/Deli, Frozen Food, Groceries, Private Label

40022 Acme Farms + Kitchen

3926 Irongate Road
Unit D
Bellingham, WA 98226
360-325-1903
800-542-8309
info@acmefarmsandkitchen.com
www.acmefarmsandkitchen.com

A local delivery service that works in partnership with local farmers, fishers, ranchers and produces to create 'Locavore Boxes' containing fresh foods, recipes and meal plans.

Contact: Maggie Stafford
maggie@acmefarmsandkitchen.com
Estimated Sales: 100 Thousand
Number Employees: 1-4
Type of Packaging: Consumer

40023 Acorn Sales Company

PO Box 491
Madison, CT 06443-0491
203-245-1737
Fax: 203-458-8877

Import broker of deli products, general merchandise, groceries, private label items and spices

President: G DeVeau
VP: P DeVeau
Number Employees: 1-4

Markets Served:
Food Manufacturers & Processors, Super Market Chains, Wholesale Distributors, Food Service Operators

Brokered Products include:
Dairy/Deli, General Merchandise, Groceries, Imports, Private Label, Produce, Spices

40024 Acosta Sales & Marketing Company

6600 Corporate Center Pkwy
Jacksonville, FL 32216
904-281-9800
Fax: 904-281-9966 www.acosta.com

Dairy/deli products, frozen foods, general merchandise and produce.

CEO: Darian Pickett
Interim CFO: Matt Laurie
COO, Sales, North America: Ashley Taylor
COO, Marketing, Foodservice & Europe: Steve Kremser

Year Founded: 1927
Estimated Sales: \$1.85 Billion
Number Employees: 37,000

Markets Served:
Food Manufacturers & Processors, Super Market Chains, Wholesale Distributors, Food Service Operators

Primary Brands Brokered include: Bayer Healthcare; ConAgra Foods; Mortons; Sara Lee; Welch's

Brokered Products include:
Dairy/Deli, Frozen Food, General Merchandise, Groceries, Produce

40025 Action Marketing

11503 Jones Maltsberger Rd Ste 180
San Antonio, TX 78216
210-493-3722
Fax: 210-493-3723 actionm85@aol.com

Broker of confectionery and dairy/deli products, frozen and health foods, general merchandise, private label items, ingredients, groceries, seafood, spices, meat and meat products, etc.

Owner/President: Ray Bradley
VP: Jamie Bradley
Account Executive: Rod Bradley
Estimated Sales: \$1.3 Million

Number Employees: 10
Square Footage: 4800

Markets Served:
Super Market Chains, Wholesale Distributors, Food Service Operators

Primary Brands Brokered include: North American Salt (Culligan & Carey); Foreign Candy Company; Scott LQ Gold (Touch Of Scent)

Brokered Products include:
Confectionery, Dairy/Deli, Frozen Food, General Merchandise, Groceries, Health Food, Ingredients, Meat, Meat Products, Private Label, Seafood, Spices

40026 Action Marketing Associates

875 S Main St
Plymouth, MI 48170-2046
734-454-2500
Fax: 734-454-1300

Broker of confectionery and dairy/deli items, frozen and health foods, juices, bagged snacks, sandwiches, etc.; serving supermarket chains and wholesalers/distributors

Owner: Ed Ora
Manager: Helen De Jager
Estimated Sales: \$300,000-500,000

Number Employees: 1-4
Square Footage: 17600

Markets Served:
Super Market Chains, Wholesale Distributors
Primary Brands Brokered include: Adams U.S.A.; Little Charlies Convenience Foods; Konica

U.S.A.; Perrier Group; Smiley's Foods; Haas Baking Co.

Brokered Products include:

Confectionery, Dairy/Deli, Frozen Food, General Merchandise, Groceries, Health Food, Private Label, Juice, Bagged Snacks, Sandwiches

40027 Action Marketing Of So Ca

1550 S Anaheim Blvd # C
Anaheim, CA 92805-6218 714-535-2530
Fax: 714-491-0959

Broker of confectionery products and groceries

Partner: Bari Maxwell
maxwellb@actionsc.biz

Estimated Sales: \$1-2.5 Million

Number Employees: 5-9

Markets Served:

Super Market Chains, Wholesale Distributors
Primary Brands Brokered include: Go-Lightly;
Holiday Candy; Smart Ice; Impact Confections;
Comfort Foods; Carrozi N.A.

Brokered Products include:
Confectionery, Groceries

40028 Action Marketing Services

3919 Southern Ave
Shreveport, LA 71106-1035 318-686-4726
Fax: 318-686-5126 bobli@aol.com

www.actfoods.com

Broker of dairy/deli products, frozen foods, groceries, meat and seafood. Serving the area of northern Louisiana

Owner/President: Robert Lindsay
Account Executive: Alice O'Neal

Estimated Sales: \$3 - 5 Million

Number Employees: 3

Square Footage: 14400

Type of Packaging: Food Service

Markets Served:

Food Service Operators

Brokered Products include:

Confectionery, Dairy/Deli, Frozen Food, General Merchandise, Groceries, Ingredients, Meat

40029 Adtek Sales

35 Mohawk Rd
Raynham, MA 02767-5266 508-822-5822
Fax: 508-822-9673

Manufacturers' representative for flexible packaging

President: Chip Houle

Number Employees: 100-249

Markets Served:

Food Manufacturers & Processors

Brokered Products include:

General Merchandise, Flexible Packaging

40030 Advance Marketing

435 E Main Street
Suite C-2
Greenwood, IN 46143-1379 317-889-1501
Fax: 317-889-1742

Broker of dairy/deli products, frozen foods, meat

and meat products and seafood

President: Russell J Dias

CEO: Randall J Dias

VP: Tod A Dias

Estimated Sales: \$300,000-500,000

Number Employees: 10

Markets Served:

Super Market Chains, Wholesale Distributors

Brokered Products include:

Dairy/Deli, Meat, Meat Products, Seafood, Bakery

40031 Advance Sales & Marketing, Inc

1801 Royal Lane
Suite 1012
Dallas, TX 75229-3179 972-620-7212
Fax: 214-722-2532 cgee@advancesales.com

www.advancesales.com

Broker of dairy/deli products, frozen foods, groceries, meat and meat products, and seafood

President: Randy Gee

Marketing: Carla Gee

Contact: Harold Baldwin

hbaldwin@advancesales.com

Estimated Sales: \$1 - 10 Million

Number Employees: 25

Type of Packaging: Food Service

Markets Served:

Food Manufacturers & Processors, Wholesale

Distributors, Food Service Operators

Brokered Products include:

Dairy/Deli, Frozen Food, Groceries, Ingredients, Meat, Meat Products, Seafood, Beverages

40032 Advantage Gourmet Importers

480 Main Ave
Wallington, NJ 07057 973-777-0007
Fax: 973-591-5556 888-676-3663

crfagi@gmail.com

www.advantagegourmetimporters.com

Broker, importer and wholesaler/distributor of chestnut products including organic chestnut flour and Italian specialty foods

Owner: Nicholas Puzino

Vice President: Emile Boustani

Purchasing: V Lampariello

Estimated Sales: \$2.5-5 Million

Number Employees: 1-4

Square Footage: 800

Brokered Products include:

Imports, Italian Foods & Chestnut Products

40033 Advantage Solutions

18100 Von Karman Ave
Suite 1000
Irvine, CA 92612 949-797-2900

www.advantagesolutions.net

National sales & marketing agency and foodservice brokerage with 165 offices in the United States and Canada.

CEO: Tanya Domier

tanya.domier@asmnet.com

CFO/COO: Brian Stevens

President & Chief Commercial Officer: Jill Griffin

President, Sales: Lisa Klauser

Year Founded: 1987

Estimated Sales: Over \$1 Billion

Number Employees: 10000+

Markets Served:

Food Manufacturers & Processors, Super Market

Chains, Wholesale Distributors, Food Service

Operators

Primary Brands Brokered include: Staffers;

French's Mustard; Sara Lee; Lysol; Lucky Leaf;

Durkee Spices

Brokered Products include:

Dairy/Deli, Frozen Food, General Merchandise,

Groceries, Produce

40034 Advantage Webco Hawaii

2840 Mokumoa St
Honolulu, HI 96819-4499 808-839-4551
Fax: 808-834-3350 www.awdhi.com

Broker of confectionery, dairy/deli products, frozen

and health food, general merchandise, groceries,

meat, meat products, private label items, seafood

and spices

President: Greg Gomes

CEO: Jerel Reaves

djrelevant@gmail.com

Vice President: Tim Doyle

VP: Stan Markle

Estimated Sales: \$20-50 Million

Number Employees: 100-249

Square Footage: 72000

Markets Served:

Food Manufacturers & Processors, Super Market

Chains, Wholesale Distributors, Food Service

Operators

Primary Brands Brokered include: Georgia Pa-

cific; Campbell; M&M/Mars; Pillsbury

Brokered Products include:

Confectionery, Dairy/Deli, Frozen Food, General

Merchandise, Groceries, Health Food, Meat,

Meat Products, Private Label, Seafood, Spices

40035 Advertising Concepts

6 Santa Cruz
Rancho Sta Marg, CA 92688-2544 949-589-7000
Fax: 949-589-7500 www.adtouch.com

Manufacturers' representative for custom printed

promotional products

Partner: Elizabeth Finn

Partner: Donald Thomas

Account Executive: Alyson Vanemburgh

Estimated Sales: Less Than \$500,000

Number Employees: 1-4

Brokered Products include:

General Merchandise, Promotional Products

40036 Agri-Dairy Products

3020 Westchester Ave
Purchase, NY 10577 914-697-9580
Fax: 914-697-9586

customerservice@agridairy.com

www.agridairy.com

Dairy and food ingredients including whey and lac-

tose, milkfat, milk powders, casein, milk proteins,

cheese and butter.

President: Steven Bronfield

CEO: Frank Reeves III

CFO: Mary Ellen Storino

Year Founded: 1985

Estimated Sales: \$52 Million

Number Employees: 10

Number of Products: 50+

Square Footage: 1600

Type of Packaging: Bulk

Markets Served:

Food Manufacturers & Processors, Wholesale

Distributors

Brokered Products include:

Dairy/Deli, Exports, Imports, Ingredients, Pri-

vate Label

40037 (HQ)Airschott Inc

PO Box 17373
Washington, DC 20041-7373 703-471-7444
Fax: 703-471-4026 sales@airshott.com

www.airshott.com

Import and export broker of seafood, alcoholic bev-

erages, produce, etc.; warehouse providing cooler

and dry storage for seafood; transportation firm pro-

viding customs brokerage, freight forwarding, do-

mestic and international airfreight and long haul

trucking

President: Robert Schott

EVP: Tony Sequeira

Marketing Director: Andrew Shotwell

Contact: Carlos Balta

carlos@airshott.com

Director Operations: Hing Buon

Estimated Sales: \$20-50 Million

Number Employees: 5-9

Square Footage: 4000

Other Locations:

Airschott

Baltimore, MD Airschott

Brokered Products include:

Alcoholic Beverages, Exports, Frozen Food, Im-

ports, Produce, Seafood

40038 Ake-Sullivan Associates

PO Box 167
Irwin, PA 15642-0167 724-864-5291
Fax: 724-864-2012

Broker of confectionery products, general merchan-

dise, private label items and groceries

President: Tom Gaudino

Senior VP: H Ake

Number Employees: 5-9

Type of Packaging: Consumer, Bulk

Markets Served:

Super Market Chains

Brokered Products include:

Confectionery, General Merchandise, Private

Label

40039 Alba Specialty Seafood Company

233 Water St
New York, NY 10038-2095 212-349-5730
Fax: 212-607-6198 sean@albaspecialty.com

Import broker of frozen foods and seafood including

lobster tails, shrimp, sea bass, etc

President: Denis Moriarty

VP: Eric Kiwi

Estimated Sales: \$4.2 Million

Number Employees: 17

Primary Brands Brokered include: Salimar, Regal

, Kalis Bros., Tristan, Rigel Qualimar, Cape

Haddie, I-C, Kold, Oceancrest, South Atlantic;

Cape Capensis Fillets

Brokered Products include:

Frozen Food, Imports, Seafood

40040 Albert A Russo Inc

88 Cottage St # 1
Suite: 1
East Boston, MA 02128-2291 617-569-6995
Fax: 617-569-3791 arussoidports@comcast.net

Import broker and importer of confectionery and

dairy/deli products, groceries and canned anchovies,

romano cheese

CEO: Albert Russo

Numeric

-196 C, 1127
 06 Stout, 9721
 1-2-3 Gluten Free, 1
 10, 2749
 10 Barrel Brewing Co., 574
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 13258
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 7-Keto, 6262
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 7th Street Pale, 13483
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 8 Seconds Canadian Whiskey, 4677
 8-Ball Stout, 7583
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 98% Fat-Free, 4687
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99 Schnapps, 11306
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