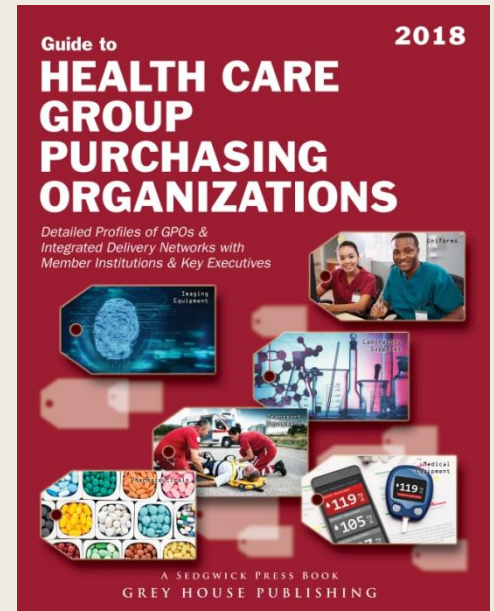


REVIEWS

Guide to Health Care Group Purchasing Organizations

“Grey House’s directory is aimed at marketers who require a list of group purchasing organizations (GPOs) that negotiate health care products purchased by hospitals and related facilities. **Over 850 GPOs are listed**, more than double the number from the prior edition, including **networks, alliances, provider management companies, multihospital corporations, state and county purchasing departments, and other group buyers**. Entries arranged alphabetically by GPO name, supply detailed profiles including contact information, products negotiated, vendor requirements, and key personnel. Most entries also include a **list of the GPO’s member institutions** (e.g., hospitals, nursing homes, clinics), organized by state. The directory concludes with **five indexes**: ‘Expanded Services,’ ‘Geographic,’ ‘Key Personnel,’ ‘Member Institutions,’ and ‘Organization Type.’ ”

-ARBA



Pub. Date: December 2017
ISBN: 978-1-68217-978-7
Price: \$325.00

4919 Route 22, PO Box 56 Amenia, NY 12501
(800) 562-2139 FAX (518) 789-0556
www.greyhouse.com books@greyhouse.com

Grey House
Publishing