

## Introduction

This twenty-second edition of *Venture Capital & Private Equity Firms, Domestic & International* is a comprehensive database of more than 3,000 of the most active venture capital and private equity firms operating today, domestically and internationally. All company profiles include current contact information and specific industry data for a detailed picture of the firm and its investment parameters. Profiles include headquarters, other locations and branches, industry group preferences, average investment, portfolio companies, investment criteria and detailed lists of key executives.

### Praise for previous edition:

*“ . . . valuable reference... excellent indexes . . . recommended for business collections in large public, academic and business libraries . . . ”*

CHOICE

*“ . . . excellent resource for public libraries supporting a business sector . . . ”*

ARBA

*“ . . . extremely user-friendly . . . ”*

Library Journal

*“ . . . only directory to list and index portfolio companies ... a useful volume . . . ”*

Journal of Business & Finance Librarianship

This 2018 edition starts with strong, valuable front matter to offer some insight into the current state of this dynamic industry. Following this introduction are detailed excerpts from KPMG Enterprises: *Venture Pulse Q4 2017: Global analysis of venture funding*.

The following is from the report's opening message:

*“ . . . Annual and Q4 '17 VC market trends included:*

- increase in deal size across all deal stages
- rapid upswing in healthtech and biotech
- growing focus on cross industry innovation and applicability
- rapid evolution of France as an innovation center

*...the [2018] VC market is expected to remain robust, particularly in . . . AI, biotech, agtech and autotech. With many companies choosing to stay private longer, 2018 is also expected to bring an increase in secondary market activity in order to provide some liquidity to early-state investors. There is also likely to be a modest increase in IPO activity, particularly in biotech.”*

In addition, following the KPMG report is material from the Dow Jones 2017 4<sup>th</sup> quarter summary.

The firm profiles in this edition present a most current, comprehensive picture of this dynamic industry. Hundreds of domestic and international firms have been updated, with a particular focus on firms based in Canada. More than 2,600 updates have been made to specific fields within the profile, especially key executives and company branches. In addition to the significant update effort put forth for this edition, we have added 55 new firms, 159 new branches, and 340 new key executives.

All domestic, Canadian and international profiles include, in addition to contact information, a mission statement, industry group preferences, portfolio companies, geographic preferences, average and minimum investments, and investment criteria. Each firm's partners are listed with extensive background information, such as education (degree and school), professional background (previous positions and companies) and directorships held. The specificity of both the firm and its partners add to the value of each firm's profile. Information for firms headquartered overseas include name, phone, fax, email and website.

*Venture Capital & Private Equity Firms* is organized into four major sections, Domestic Firms, Canadian Firms, International Firms, and National & State Associations, each arranged alphabetically by company name. These sections are followed by five valuable indexes:

**College/University Index** offers an alphabetical list of more than 800 educational institutions worldwide – and the venture capital executives who attended them. Each listing includes the reference number of the affiliated VC firm of the executive listed.

**Executive Index** is an alphabetical list by last name of the 11,859 key partners and the listing number of their affiliated firm.

**Geographic Index** organizes all firms by state for domestic listings and by country for international listings.

**Industry Preference Index** alphabetically lists the more than 200 industry segments and the names of the firms that invest in them.

**Portfolio Companies Index** alphabetically lists the more than 26,500 companies that received venture capital from a listed firm, and is referenced to that listing.

For even easier access to information, *Venture Capital & Private Equity Firms* is available on our online database platform, <http://gold.greyhouse.com>. Subscribers, with immediate access to all domestic and international venture capital and private equity firms, will be able to:

- Find firms that are specifically interested in their industry group. Whether agrifood or web infrastructure, this Online Database can be sorted into over 200 Industry Group categories.
- Search for firms that match the investment level they need. From \$250,000 to \$50 Million, you'll be able to generate a list to match your requirements, within specific geographic areas.
- Find which venture capital firms have funded specific companies. Simply key in a company to generate a list of firms who funded them.

This online database platform offers a number of ways to search and sort data—Firm Name, Geographic Location, Geographic Preferences, Portfolio Companies, Industry Group Preferences, Average Investment, Fund Size, Investment Criteria, Managing Partners and much more. Visit [www.greyhouse.com](http://www.greyhouse.com) for a free search of this database and subscription details.

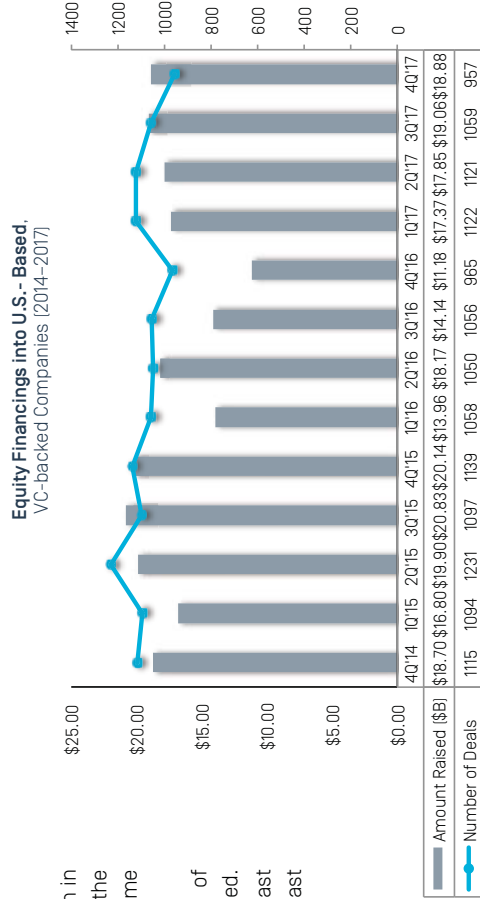
The 2018 edition of *Venture Capital & Private Equity Firms* is our strongest to date, and offers a valuable resource for those needing to research the investment community. Users are encouraged to bring new, unlisted, or changed firms to our attention.

# U.S. VENTURE INVESTMENT IN 4Q 2017 DECREASES

## FINANCING

U.S.-based VC-backed companies received \$18.88 billion in 957 equity deals in 4Q 2017, which is at a similar level to the capital raised in the third quarter of 2017. During the same period, the number of deals decreased 10%.

Consumer Services received the highest amount of investment, accounting for 25% of the total capital raised. The sector experienced a sharp rise of 78% from the last quarter, up 90% when compared to the same period last year.



## 1 (@)VENTURES

1601 Trapelo Road  
Suite 170  
Waltham, MA 02451

Phone: 978-658-8980; Fax: 978-658-8981  
info@ventures.com

**Mission Statement:** @Ventures invests in early stage, high value companies in the clean technology sector. The firm seeks to provide valuable resources and establish committed partnerships with portfolio companies in order to bring innovative clean technology products to market.

**Geographic Preference:** North America

**Fund Size:** \$280 million

**Founded:** 1995

**Average Investment:** \$5 million

**Investment Criteria:** Early-Stage, Mid-Stage Technology

**Industry Group Preference:** Internet Technology, Enterprise Services, Software, Clean Energy, Information Technology, Technology, Security, Enabling Technology, Alternative Energy, Clean Technology

**Portfolio Companies:** 212 Resources, Cobalt Biofuels, Powerit Holdings, Propel Biofuels, Object Video

### Key Executives:

**Peter H Mills**, Managing Director

*Education:* BS, Communications, Ithaca College; MBA, Marketing, Graduate School of Business, Columbia University

*Background:* CEO, United States Display Consortium; Chief Administrative Officer, SEMATECH; Co-Founder/COO, Softrend Inc.; Senior Vice President, BPI

*Directorships:* 212 Resources, Cobalt Biofuels, Powerit Solutions, Propel Biofuels

## 2 .406 VENTURES

470 Atlantic Avenue  
12th Floor  
Boston, MA 02210

Phone: 617-406-3300; Fax: 617-406-3301  
contact@406ventures.com  
www.406ventures.com

**Mission Statement:** To provide capital, leadership and operational expertise for early stage companies in the technology industry.

**Fund Size:** \$217 million

**Investment Criteria:** Early-Stage

**Industry Group Preference:** Technology, Digital Media & Marketing, Energy Technology, Fintech, Healthcare Information Technology, Information Services, Internet, Next Generation Software, Open Source, Real-Time Data, Web Infrastructure, Technology-Enabled Services

**Portfolio Companies:** Abilto, Ambient Devices, Attend, AuthAir, Axial Healthcare, Bedrock Data, Bit9, Business Intelligence Advisors, Cloud Health Technologies, Compass, Connotate, CoPatient, Indico, Iora Health, Kaltura, Mashery, MineralTree, Nara Logics, Onapsis, Pwnie Express, Redox, Reltio, Revmetrix, Threat Stack, Vaultive, Veracode, WoodPellets.com

### Key Executives:

**Larry Begley**, Co-Founder/Managing Director  
617-406-3303

*E-mail:* lbegley@406ventures.com

*Education:* BSBA, Accounting, Boston College; MBA, Finance, Babson College

*Background:* EVP & CFO, CCBN.com; EVP, CFO & Treasurer, i-Cube and Razorfish; Partner, CFO & Treasurer, Boston Consulting Group

*Directorships:* Ambient Devices, CloudHealth Technologies, Nara

**Maria Cirino**, Co-Founder/Managing Director  
617-406-3333

*E-mail:* mcirino@406ventures.com

*Education:* BA, English Literature, Mount Holyoke College

*Background:* SVP, VeriSign; CEO, Guardent; SVP, Sales & Marketing, Razorfish

*Directorships:* Attend.com, AuthAir, Bit9, Kaltura, Mineral Tree, Onapsis, Pwnie Express, Threat Stack, Vaultive, Veracode

**Liam Donohue**, Co-Founder/Managing Director  
617-406-3388

*E-mail:* ldonohue@406ventures.com

*Education:* BS, Chemistry, Georgetown University; MBA, Tuck School of Business, Dartmouth College

*Background:* Principal, Foster Management; Co-Founder, Arcadia Partners; CEO, Business Intelligence Advisors; Booz-Allen & Hamilton

*Directorships:* Abilto, Axial Healthcare, Bedrock Data, Business Intelligence Advisors, Connotate, Copatient, Healthsense, Indico, Iora Health, Redox, Reltio, WoodPellets.com

**Graham Brooks**, Partner  
617-406-3321

*E-mail:* gbrooks@406ventures.com

*Education:* BSE, Computer Science, Princeton University; MBA, Tuck School of Business, Dartmouth College

*Background:* Business Development Manager, Bose Corporation; Co-Founder, Accentus

**Greg Dracon**, Partner  
617-406-3344

*E-mail:* gdracon@406ventures.com

*Education:* BS, Electrical Engineering, Pennsylvania State University; MBA, Entrepreneurial Management & Finance, Wharton School

*Background:* VP, Core Capital Partners

## 3 10X VENTURE PARTNERS

196 Bridge Street  
Manchester, NH 03104

shomethemoney@10xvp.com  
www.10xvp.com

**Mission Statement:** 10X Venture Partners is a seed stage (and beyond) investment group.

**Geographic Preference:** New England

**Average Investment:** \$50,000 - \$500,000

**Investment Criteria:** Seed-Stage, Revenue between \$5 to \$10 Million

**Industry Group Preference:** Mobile, Internet, Wireless, Security, Social Media, SaaS, Cloud Computing, Green Technology

**Portfolio Companies:** Adored, Akumina, Applied BioMath, Blade, Coach Up, Eversound, Liquidware Labs, MyVBO, Nanocomp Technologies Inc., NBD Nano, Spiro, Splitwise, Uconnect, WOO Sports, XL Hybrids

### Key Executives:

**Tim Heald**, Partner

*Education:* BBA/MBA, Southern New Hampshire University

*Background:* Executive Director, Constellations Behavioral Services

**Charlie Northrup**, Partner

*E-mail:* cnorthrup@10xvp.com

**Matt Pierson**, Partner

*E-mail:* mpierson@10xvp.com

*Education:* BBA, University of Rhode Island  
*Background:* Co-Founder, DTC Communications; Managing Director, Dunn Rush & Co.

**Art Garofalo**, Partner

*E-mail:* agarofalo@10xvp.com

*Education:* BEE, Electrical Engineering, Manhattan College; MBA, Marketing, Pace University

*Background:* Microcom, Ardent Computer, MiniComputer, Software.com

**Marc Amiet**, Partner

*E-mail:* marc.amiet@tpluspartners.com

*Education:* BBA, Bem University of Applied Sciences  
*Background:* Schleuniger; Pharmatron  
**John Gargas,** Partner  
*E-mail:* jgargas@10xvp.com  
*Education:* Mechanical Engineering, University of Colorado; Sloan School Greater Boston Executive Program, MIT

## 4 180 DEGREE CAPITAL

7 North Willow Street  
Suite 4B  
Montclair, NJ 07042

**Phone:** 973-746-4500; **Fax:** 212-582-9563  
ir@180degreecapital.com  
www.180degreecapital.com

**Mission Statement:** An active investor committed to working side-by-side with the management of its portfolio companies to surmount the many challenges they confront. Formerly known as Harris & Harris Group.

**Founded:** 1983

**Investment Criteria:** Early stage, IPO, Acquisition, Tiny Technology

**Industry Group Preference:** Nanotechnology, Microelectronics

**Portfolio Companies:** ABS Materials, Adesto Technologies, Accelerator, AgBiome, D-Wave Systems, EchoPixel, Genome Profiling LLC, HALELife, HZO, Lodo Therapeutics, Mersana, Nanosys, NGX Bio, ORIG3N, Petra Pharma, Phylagen, ProSep, Synacor, TARA, TheStreet Inc., Xenio

### Key Executives:

**Kevin M. Rendino,** Chairman/CEO  
*Background:* Chairman/CEO, RGJ Capital  
*Directorships:* Rentech Inc.

**Daniel B. Wolfe, Ph.D.,** President/Chief Financial & Compliance Officer  
*Education:* PhD, Chemistry, Harvard University; BA, Chemistry, Rice University  
*Background:* Consultant, Nanosys; CW Group; Bioscale; Co-Founder/President, Scientific Venture Assessments

## 5 3i GROUP PLC

One Grand Central Place  
60 East 42nd Street  
Suite 4100  
New York, NY 10165

**Phone:** 212-848-1400; **Fax:** 212-848-1401

Calle Ruiz de Alarcón n 12-2-B  
Madrid 28014  
Spain

**Phone:** 34-915214419 **Fax:** 34-915219819

Cornelis Schuytstraat 72  
Amsterdam 1071 JL  
Netherlands

**Phone:** 31-203057444 **Fax:** 31-203057455

3 Rue Paul Cezanne  
Paris 75008  
France

**Phone:** 33-173151100

Openturm  
Bockenheimer Landstrabe 2-4  
Frankfurt 60306  
Germany

PO Box 7847  
Stockholm 10399  
Sweden

**Phone:** 46-850610100 **Fax:** 46-850621130

6 Battery Road  
Level 42, Unit 7  
Singapore 049909

Singapore

**Phone:** 65-62322937 **Fax:** 65-62322943

3rd Floor, Nicholas Piramal Tower  
Peninsula Park  
Ganpatrao Kadam Marg  
Mumbai 400 013  
India

**Phone:** 91-22-66523131 **Fax:** 91-22-66523141

### Key Executives:

**Simon Borrows,** Chief Executive  
*Education:* University of London; MBA, London Business School

*Background:* Founder/Co-President, Greenhill; CEO, Baring Brothers International Limited; Corporate Finance, Morgan Grenfell

*Directorships:* The British Land Company PLC

**Julia Wilson,** Group Finance Director  
*Background:* Arthur Andersen; Harrison PLC; Tomkins PLC; Group Tax Director, Cable & Wireless PLC

*Directorships:* Legal & General Group PLC

**Menno Antal,** Managing Partner/Co-Head, Private Equity  
*Education:* MSc, Electrical Engineering, Delft University of Technology; MBA, IMD Switzerland

*Background:* Managing Director, Benelux; Heineken  
**Jeremy Ghose,** Managing Partner/Debt Management CEO

*Education:* BA, Business Administration  
*Background:* Executive Officer, Mizuho Corporate Bank  
**Alan Giddins,** Managing Partner/Co-Head, Private Equity

*Background:* Managing Director, Societe Generale; Accountant, KPMG

**Phil White,** Managing Partner, Infrastructure

*Education:* MBA, London Business School  
*Background:* Division Director, Infrastructure Funds, MacQuarie Group; Barclays; WestLB

*Directorships:* Anglian Water Group, Elenia

**Ben Loomes,** Managing Partner, Infrastructure/Group Strategy Director

*Education:* BA, Masters of Science, Experimental & Theoretical Physics, University of Cambridge  
*Background:* Goldman Sachs; Greenhill; Morgan Stanley

## 6 42 VENTURES

175 West 200 South  
#3000

Salt Lake City, UT 84101

**Phone:** 801-893-2442  
info@42ventures.com  
www.42ventures.com

**Mission Statement:** Partnering with entrepreneurs to grow software-driven businesses that deliver innovative products and services to highly defined markets.

**Founded:** 2006

**Average Investment:** \$250,000 - \$1.5 million

**Investment Criteria:** Early-Stage

**Industry Group Preference:** Software, SaaS, Mobile, Cloud Computing, Big Data

**Portfolio Companies:** Deal Response, Inside Real Estate, White Label, Simpleview, Verticalerve, Distrbion, Marketingfx, Transition Works Software, New Media Gateway

### Key Executives:

**Ned Stringham,** Managing Director  
801-550-5024

*Education:* BS, Philosophy & Political Science, University of Utah; MBA, Harvard Business School  
*Background:* Co-Founder, SBI Group; Co-Founder, Impact Group; McKinsey & Company

**Bob Howe,** Executive Advisory Board

*Education:* BBA, Southern Methodist University; MBA, Harvard Business School  
*Background:* Managing Partner, Highnote Ventures;

Chairman, Montgomery Goodwin Investments;  
CEO/Chairman, Scient; Senior Vice President, Booz Allen  
Hamilton

**Blue VanDyke**, Partner

*Education:* MS, International Management, Thunderbird

*Background:* Co-Founder, Pride-Media Group; COO,  
Proxicom; Daimler-Benz; Ernst & Young

**Troy Wardrop**, Operating Principal

*Education:* BS, Computer Science, University of Utah

*Background:* Co-Founder, White Label Marketing

**Trent Wardrop**, Operating Principal

*Education:* BA, English, University of Utah; JD, Whittier  
Law School

*Background:* Co-Founder, White Label Marketing

## 7 500 STARTUPS

444 Castro Street  
Suite 1200  
Mountain View, CA 94041

500.co

**Mission Statement:** Based in Silicon Valley, 500 Startups has  
invested in more than 1, 600 companies in 60 countries.

**Geographic Preference:** Global

**Fund Size:** \$300 million

**Founded:** 2010

**Average Investment:** \$150, 000

**Investment Criteria:** Seed, Series A

**Industry Group Preference:** Consumer Commercial, Family  
Tech and Education, Design, SMB Productivity & Cloud  
Services, International/Emerging Markets, Food Tech &  
Digital Healthcare, Mobile & Tablet, Payments & Financial  
Services, Online Video, Bitcoin, Ad Tech, Components & IoT

**Portfolio Companies:** Cleanify, ClickMechanic, ContaAzul,  
Grab, LE TOTE, Mayvenn, RealtyShares, Saucey,  
STOREMAVEN, Talkdesk, ToutApp, Twilio

### Other Locations:

814 Mission Street  
6th Floor  
San Francisco, CA 94103

Insurgentes Sur 105  
Piso 11  
Ciudad de Mexico 06600  
Mexico

### Key Executives:

**Dave McClure**, Founding Partner

*E-mail:* dave@500.co

*Education:* John Hopkins University

*Background:* Founders Fund, Facebook fbFund, PayPal,  
Mint.com, Simply Hired

**Christine Tsai**, Founding Partner

*E-mail:* christine@500.co

*Education:* University of California, Berkeley

*Background:* Google, YouTube

## 8 5AM VENTURES

2200 Sand Hill Road  
Suite 110  
Menlo Park, CA 94025

**Phone:** 650-233-8600; **Fax:** 650-233-8923

info@5amventures.com

www.5amventures.com

**Mission Statement:** 5AM Ventures is focused on expanding  
early stage biotechnology and life science companies.

**Fund Size:** \$250 million

**Founded:** 2002

**Average Investment:** \$25 million

**Minimum Investment:** \$4 million

**Investment Criteria:** Seed, Early Stage, Startups

**Industry Group Preference:** Life Sciences, Biotechnology

**Portfolio Companies:** Arvinas, Atterocor, Audentes,  
Biodesy, Ceterix Orthopedics, Chrono Therapeutics, Cleave  
Biosciences, Crinetics Pharmaceuticals, Igenica, Kinestral,

Novira, Pear Therapeutics, PhaseRx, Portal Instruments,  
Precision Nanosystems, Rennovia, Ruiyi, scPharmaceuticals,  
Spyryx Biosciences, Startide Sciences, Wildcat Discovery  
Technologies

### Other Locations:

28 State Street

Suite 2303

Boston, MA 02109

**Phone:** 857-305-1825 **Fax:** 857-305-1843

### Key Executives:

**John D Diekman PhD**, Founder/Managing Partner

*Education:* BA, Chemistry, Princeton University; PhD,

Chemistry, Stanford University

*Background:* Founder/Managing Director, Bay City

Capital; Chairman/CEO, Affymetrix; Chairman/Managing

Director, Affymax

*Directorships:* Ambrx, Igenica, Wildcat, Chemdex,

Envoy, Ingenuity, LJL BioSystems, Marcadia

**Andrew J Schwab**, Founder/Managing Partner

*Education:* BS, Genetics & Ethics, Davidson College

*Background:* Principal, Bay City Capital; VP, Business

Development, Digital Gene Technologies; VP,

Montgomery Securities

*Directorships:* Bellerophon, Biodesy, Cleave, DVS,

Flexion, Ikaria, Ilypsa, Miikana, Pear Therapeutics,

Precision NanoSystems, RuiYi, Synosia, Viveve

**Scott M Rocklage PhD**, Managing Partner

*Education:* BS, Chemistry, University of California,

Berkeley; PhD, Chemistry, Massachusetts Institute of

Technology

*Background:* Chairman/CEO, Cubist Pharmaceuticals;

President/CEO, Nycomed; Salutar; Catalytica

*Directorships:* Achaogen, Cidara, Epirus, Kinestral,

Novira, Pulmatrix, Rennovia

**Kush M Parmar, MD, PhD**, Managing Partner

*Education:* AB, Molecular Biology, Princeton University;

PhD, Experimental Pathology, Harvard University; MD,

Harvard Medical School

*Background:* VP, Strategy & Corporate Development,

Novira

*Directorships:* Arvinas, Audentes, Novira,

scPharmaceuticals

**Stephen J Bonelli**, Chief Financial Officer

*Education:* BS, Business Administration, California

Polytechnic State University; CPA

*Background:* CFO, U-Systems; CFO, Align Technology;

CFO, General Surgical Innovations; Ernst & Young

**Paul A Stone JD**, Chief Operating Officer/General

Counsel

*Education:* University of Wisconsin

*Background:* SVP/General Counsel, Ethos

Pharmaceuticals; SVP/General Counsel, Ilypsa; VP, Chief

Patent Counsel, Symyx; Patent Attorney, Senniger,

Powers, Leavitt & Roedel

*Directorships:* Save the Bay

**Mason Freeman MD**, Venture Partner

*Education:* BA, Harvard College; MD, University of

California, San Francisco

*Background:* Chief, Lipid Metabolism Unit/Director,

Translational Medicine, Massachusetts General Hospital

*Directorships:* Envoy

**Richard J Ulevitch PhD**, Venture Partner

*Education:* AB, Washington & Jefferson College; PhD,

Biochemistry, University of Pennsylvania

*Background:* Professor & Chairman, Department of

Immunology, The Scripps Research Institute

**James W Young PhD**, Venture Partner

*Education:* BS, Chemistry, Fordham University; PhD,

Organic Chemistry, Cornell University

*Background:* CEO, Sunesis; SVP, ALZA Corporation;

President, Pharmaceuticals Division, Affymax, N.V.;

SVP/General Manager, Pharmaceuticals Division,

Sepracor; VP, Research, Zoccon/Sandoz Crop Protection

Corporation

*Directorships:* Chrono Therapeutics

## 9 6PACIFIC CAPITAL

10940 Wilshire Blvd  
Suite 1600  
Los Angeles, CA 90024

Phone: 310-746-5420; Fax: 310-881-1910  
www.6pacificgroup.com

**Mission Statement:** Executes a targeted investment strategy within the food, beverage and consumer product industries. The company's capital is deployed in small to mid-sized companies where additional financial resources can generate robust and highly attractive growth opportunities.

**Founded:** 2008

**Average Investment:** \$2 - \$5 million

**Investment Criteria:** Growth Stage

**Industry Group Preference:** Food & Beverage, Consumer Products

**Portfolio Companies:** JuiceWell, Lindora, Steaz

**Other Locations:**

747 Third Avenue  
2nd Floor  
New York, NY 10017  
2090 Wyandotte Street East  
Suite 201  
Windsor, ON N8Y 5B2  
Canada

Phone: 312-212-3636

**Key Executives:**

**Thomas Newmark**, Chairman/Advisory Board Member  
*Background:* Chairman, CEO, President, New Chapter Inc.

**Steve Allen**, Vice Chairman/Advisory Board Member  
*Education:* BS, Food Science, University of Leeds; MS, Human Nutrition, University of London

*Background:* Executive, Nestle  
*Directorships:* Nutrition Capital Network

**Tariq Afghan**, Managing Director/Head of Equity Investments

*Education:* BA, Psychology, University of Western Ontario; MBA, University of Windsor

*Background:* Head, Cross Border Group, Bank of Montreal; Director, Corporate Finance Officer, BMO

**John Barrymore**, Founder/Managing Partner

*Education:* BA, Economics, Southern Methodist University

*Background:* Credit Suisse; DLJ; Bank of Montreal; Piper Jaffray

*Directorships:* Duff & Phelps

**Paul Cherrie**, Operating Partner

*Background:* Director, Topps; Concord Confections Inc.; Director of Marketing, Kraft

**Jim Harris**, Operating Partner

*Background:* Managing Director, Artisan Confections Company; Hershey; COO/CFO, Scharffen Berger; Kohlberg & Company; Trivest Inc.; Bankers Trust

**Eric Schnell**, Operating Partner

*Background:* Founder, The Healthy Beverage Company; Founder, Steaz; President, Life Long Tea

## 10 747 CAPITAL

880 Third Avenue  
17th Floor  
New York, NY 10022

Phone: 212-747-7474  
info@747capital.com  
www.747capital.com

**Mission Statement:** Through fund of funds and managed accounts, 747 Capital focuses exclusively on the smaller end of the private equity market in North America.

**Geographic Preference:** United States, Canada

**Founded:** 1984

**Investment Criteria:** Later-Stage

**Industry Group Preference:** Private Equity

**Portfolio Companies:** Atlas Holdings, Azalea Capital, The Beekman Group, CapStreet, CHB Capital Partners, Chicago Growth Partners, Clearview Capital, DW Healthcare Partners, Encore Consumer Capital, Guardian Capital Partners, Hamilton Robinson Capital Partners, HCI Equity Partners, Insight Equity, Ironbridge Equity Partners, J.F. Lehman, JMC Capital Partners, Marwit Capital, Monomoy Capital Partners, New Harbor Capital, OFS Energy Fund, Owner Resource Group, Patriot Financial Partners, Prophet Equity, Rosemont Investment Partners, Summer Street Capital Partners, Tengram Capital Partners, Trive Capital

**Key Executives:**

**Gijs FJ Van Thiel**, Managing Partner

*Education:* BA, Webster University; MBA, Thunderbird School of Global Management, Arizona State University

*Background:* Founder/General Partner, Triad Media Ventures; Director, Financial Services, Icon International; Assistant Area Director, Netherlands Foreign Investment Agency

**Marc Der Kinderen**, Managing Partner

*Education:* BBA, European University, Belgium; MBA, Nijenrode School of Business

*Background:* Executive VP, Greenfield Capital Partners; Noro Group of Companies; HomeBanc

*Directorships:* CapCorp Investments

**Joshua C Sobeck**, Partner

*Education:* BA, Molecular Biology & Biochemistry, Middlebury College; MBA, Finance, Columbia Business School

*Background:* Product Marketing Manager, Citadon

**Paul Kwon**, Senior Associate

*Education:* BA, Economics, Columbia University  
*Background:* Sergeant, United States Marine Corps

**Greg Stupore**, Associate

*Education:* BA, Accounting, Boston College; CPA  
*Background:* Senior Auditor, Deloitte & Touche

## 11 A-GRADE INVESTMENTS

Los Angeles, CA

www.agradeinvestments.com

**Geographic Preference:** United States

**Founded:** 2011

**Investment Criteria:** Seed, Startup

**Industry Group Preference:** Consumer Internet, Technology

**Portfolio Companies:** Amen, Fab, Getaround, Pair, SmartThings, Sonic Notify, Tinchat

**Key Executives:**

**Guy Oseary**, Founder

**Ron Burkle**, Founder

**Ashton Kutcher**, Founder

## 12 AM VENTURES

65 Union Avenue

Suite 500

Memphis, TN 38103

Phone: 901-523-2000

www.archermalmo.com

**Mission Statement:** AM Ventures seeks to invest in early-stage companies by providing expertise and execution.

**Geographic Preference:** United States

**Founded:** 2010

**Investment Criteria:** Early-Stage

**Industry Group Preference:** Consumer Internet, Software

**Portfolio Companies:** Capital Farm Credit, Delaware North, Implus, Juice Plus, Massage Heights, Nations Hearing, Palm Beach Tan, Reynolds American, Smile Doctors Braces,

Stoller, Valent, Zoetis

**Key Executives:**

**Russ Williams**, CEO, Partner

*Education:* MBA, Darden School Of Business, University of Virginia; BSc, Chemical Engineering, Christian Brothers University