Introduction

This thirtieth edition of the *Guide to Venture Capital & Private Equity Firms, Domestic & International* is a comprehensive database of nearly 3,000 of the most active venture capital and private equity firms operating today, domestically and internationally. All company profiles include current contact information and specific industry data for a detailed picture of the firm and its investment parameters. Profiles include headquarters, other locations and branches, industry group preferences, average investment, portfolio companies, investment criteria and detailed lists of key executives.

As with previous editions, this 2026 edition includes a User Guide, followed by two industry reports that offer insight into the current state of this dynamic industry segment: *KPMG Private Enterprise—Venture Pulse Q3 2025, Global Analysis of Venture Funding;* and *KPMG—Pulse of Fintech H1 2025.* Highlights include:

- VC deal value posts a solid $80.9 billion across reduced deal volume
- AI continues to attract massive deals and the boom shows no signs of slowing
- Exits continue a slow, steady climb
- In H1 2025, RegTech gained traction as institutions looked to reduce costs through innovative technology

The firm profiles in this edition present a most current, comprehensive picture of this dynamic industry. Hundreds of domestic and international firms have been updated, with a particular focus on firms based in Canada. More than 2,100 pieces of data have been updated, with a focus on key executives and company branches. In addition to the significant update effort put forth for this edition, we have added 15 brand new venture capital firms, and 183 new data points throughout the body of the work.

All domestic, Canadian and international profiles include, in addition to contact information, a mission statement, industry group preferences, portfolio companies, geographic preferences, average and minimum investments, and investment criteria. Each firm's partners are listed with extensive background information, such as education (degree and school), professional background (previous positions and companies) and directorships held. The specificity of both the firm and its partners add to the value of each firm's profile. Information for firms headquartered overseas include name, phone, fax, email and website.

Guide to Venture Capital & Private Equity Firms is organized into four major sections, Domestic Firms, Canadian Firms, Domestic Associations, and International Firms, each arranged alphabetically by company name. These sections are followed by five valuable indexes:

- **College/University Index** offers an alphabetical list of more than 1,000 educational institutions worldwide—and the venture capital executives who attended them. Each listing includes the reference number of the affiliated VC firm of the executive listed.
- **Executive Index** is an alphabetical list by last name of nearly 8,000 key partners and the listing number of their affiliated firm.
- **Geographic Index** organizes all firms by state for domestic listings and by country for international listings.
- **Industry Preference Index** alphabetically lists nearly 850 industry segments and the names of the firms that invest in them.

- **Portfolio Companies Index** alphabetically lists the 50,000 companies that received venture capital from a listed firm, and is referenced to that listing.

For even easier access to information, the *Guide to Venture Capital & Private Equity Firms* is available in our online database platform, gold.greyhouse.com. Subscribers will have immediate access to all domestic and international venture capital and private equity firms to:

- Find firms that are specifically interested in their industry group. From agrifood to web infrastructure, this online database can be sorted into nearly 850 industry group categories.

- Search for firms that match the investment level they need. From $250,000 to $50 million, you'll be able to generate a list to match your requirements, within specific geographic areas.

- Find which venture capital firms have funded specific companies. Simply key in a company to generate a list of firms who funded them.

This online database platform offers a number of ways to search and sort data—Firm Name, Geographic Location, Geographic Preferences, Portfolio Companies, Industry Group Preferences, Average Investment, Fund Size, Investment Criteria, Managing Partners and much more. Email books@greyhouse.com to request a free trial of the online database.

Praise for previous editions:

"...valuable reference...excellent indexes...recommended for business collections in large public, academic and business libraries..."
—CHOICE

"...excellent resource for public libraries supporting a business sector..."
—ARBA

"...extremely user-friendly..."
—Library Journal

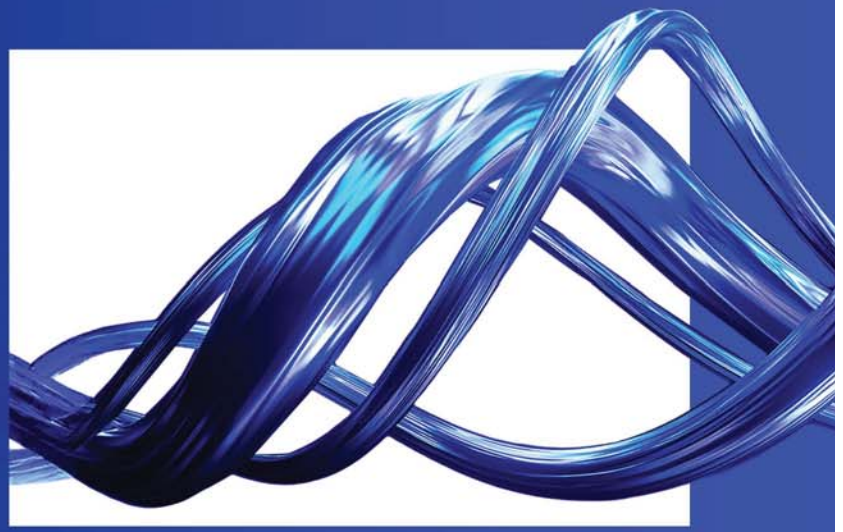
"...only directory to list and index portfolio companies...a useful volume..."
—Journal of Business & Finance Librarianship

The 2026 edition of *Guide to Venture Capital & Private Equity Firms* is our strongest to date, and offers a valuable resource for those needing to research the investment community. Users are encouraged to bring new, unlisted, or changed firms to our attention.

KPMG
Private Enterprise

Venture Pulse Q3 2025

Global analysis of venture funding



KPMG. Make the Difference.

October 15, 2025

Optimism taking hold in the US VC market as IPO market opens

A renewed sense of optimism began to take hold in the U.S. VC market during Q3'25, fueled by a pickup in IPO exits, rising valuations across stages, and an exceptionally active investment climate for a wide range of AI-driven solutions.

US sees largest seed round ever amid red hot investment environment for AI

The U.S. remained the epicenter of AI investment in Q3'25, capturing the vast majority of the jurisdiction's largest deals. AI system and LLM developers dominated the quarter, led by landmark raises from Anthropic ($13 billion) and xAI ($10 billion), along with a $1 billion round by Reflection AI, a fast-rising entrant in the space.

Beyond foundational model players, the broader AI ecosystem also secured substantial late-stage financing. Notable raises included Databricks ($1 billion) and Groq ($750 million), both key players in AI infrastructure, as well as Magic ($550 million), an emerging AI application company. Other major rounds included Perplexity AI ($600 million), which is redefining AI-powered search and Ramp ($514 million), leveraging AI to transform expense management in fintech, and Cognition AI ($500 million), advancing AI-driven coding solutions.

Together, these transactions reinforce the depth and breadth of capital flowing into AI, from infrastructure and core models to applied solutions across verticals — cementing the sector's position as the defining growth driver of U.S. venture capital.

IPO market seeing increasing activity

After a cautiously optimistic Q2'25, the U.S. IPO market decisively reopened in Q3'25, marked by a string of high-profile and successful listings. The quarter began with the blockbuster debut of Figma, the collaborative design platform, which raised $1.2 billion in its July IPO. Shares soared 250% on the first day of trading, setting a bullish tone for subsequent listings.[4]

This was followed by the IPO of Bullish, the first digital asset exchange to list on the NYSE. The company raised $1.1 billion, with shares closing up 84% on Day One, signaling strong investor appetite for regulated digital asset platforms. Adding to the momentum, Sweden-based Klarna completed its long-anticipated offering, raising $1.4 billion[5], with shares climbing 15% in initial trading.[6]

[4] https://techfundingnews.com/figma-68b-valuation-record-first-day-ipo-gains/
[5] https://techcrunch.com/2025/09/10/klarnas-ipo-pops-raising-1-4b-with-sequoia-as-the-biggest-winner/
[6] https://www.cnbc.com/2025/09/10/klarna-klar-stock-soars-after-us-ipo.html

The spate of IPOs exits in Q3'25 suggests that the IPO market in the US has firmly reopened. Given the length of the protracted IPO drought, there are numerous mature startups well-positioned for an IPO exit in the US; should market conditions remain relatively stable, this could mean quite a significant march of IPO activity over the coming quarters.

M&A activity in US rising reaches four-year high at end of Q3'25

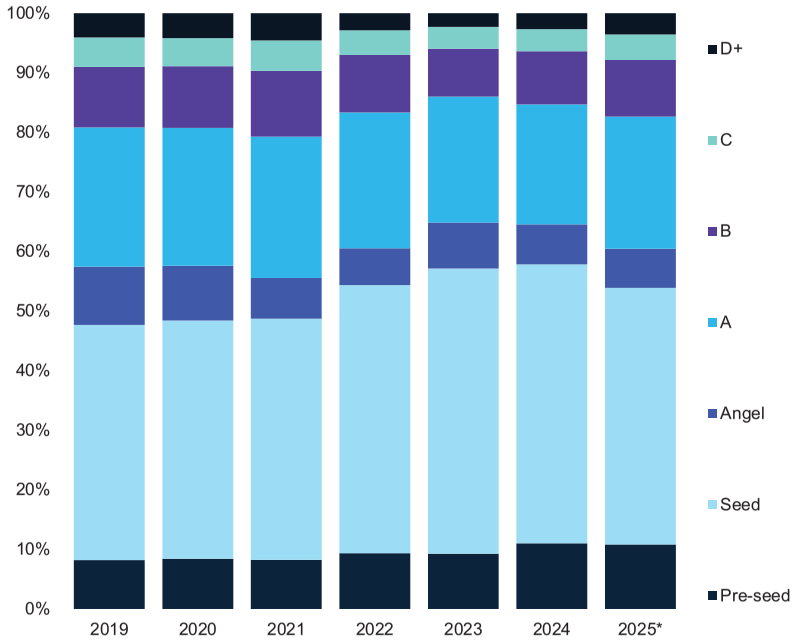
M&A activity in the U.S. continued to build momentum in Q3'25, with annual exit value already reaching a four-year high — with a full quarter still remaining in the year. Supportive rulings from the Department of Justice have contributed to this resurgence, fueling a sense of cautious optimism that larger-scale transactions are once again viable.

Across industries, established players are increasingly aware of the need to accelerate technology adoption to keep pace with rapid advances and avoid competitive erosion. This urgency has translated into renewed M&A appetite, particularly for startups that can deliver immediate innovation and scalability.

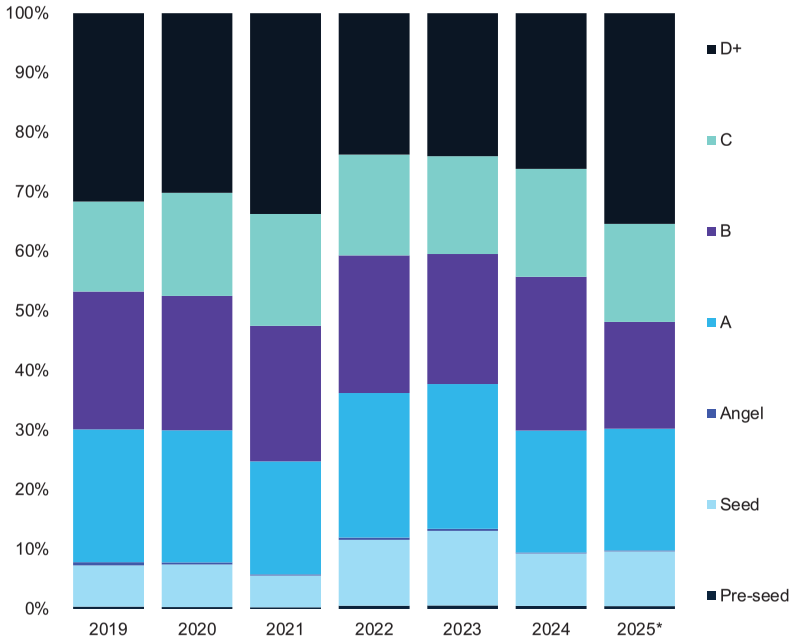
At the same time, there has been a marked rise in acquihires, as corporates move to secure scarce technical talent. This trend is especially pronounced in the AI sector, where demand for highly skilled engineers and researchers far outstrips supply. Together, these dynamics suggest that M&A will remain a key strategic lever for growth and competitiveness in the quarters ahead.

AI mega-rounds keep shifting VC invested proportions

Deal share by series in the US
2019–2025*, number of closed deals



Deal share by series in the US
2019–2025*, VC invested ($B)



Source: Venture Pulse, Q3'25, Global Analysis of Venture Funding, KPMG Private Enterprise. *As of September 30, 2025. Data provided by PitchBook, October 15, 2025.

Fintech segments — Digital assets and currencies

What to watch for in H2'25

- The impact of the passage by Congress of the GENIUS Act stablecoin bill in the US and a further surge in interest in stablecoins.
- Institutional capital continuing to flow into the digital assets space with large institutions filling out their digital assets value chains across transactions, trading, custody and market data.
- Increasing range of financial instruments bridging the traditional and DeFi worlds, as well as, creating interoperability across fragmented digital asset systems.
- Continued expansion of blockchain-based enterprise solutions, with a growing focus on digital identity and KYC.
- Digital market infrastructure really maturing and gaining more business in Japan, Japan, wider Asia and Europe .

"From an investment standpoint, we're seeing digital assets and currencies and blockchain revenue models evolve and mature at a rapid pace. It's no longer just about speculation — venture capital flowing into foundational areas like blockchain infrastructure, compliance, and cross-chain orchestration. The momentum across the ecosystem reflects a broader shift towards real-world utility and long-term value creation. It's a pivotal moment in the evolution of the space."

Kenji Hoki
Director, Financial Services
KPMG in Japan

1 **.406 VENTURES**
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web: www.406ventures.com

Mission Statement: To provide capital, leadership and operational expertise for early stage companies in the technology industry.

Geographic Preference: New England
Fund Size: $1 billion
Founded: 2005
Investment Criteria: Early-Stage
Industry Group Preference: Technology, Digital Media & Marketing, Energy Technology, Fintech, Healthcare, Information Technology, Internet, Next Generation Software, Open Source, Cloud Computing, Web Applications & Services, Technology-Enabled Services, Cybersecurity, Data & Analytics
Portfolio Companies: Abacas Insights, AbleTo, Adtuitive, AristaMD, Ascellus, AuthAir, Bedrock Data, Bend, Better Life Partners, Business Intelligence Advisors, Carbon Black, CHAOSSEARCH, Chosen Security, ClosedLoop, CloudHealth Technologies, Compass, Connotate, CoPatient, Cortica, Corvus, Digitalsmiths, Edgewise Networks, Equip, Event Farm, Gamalon, GreatHorn, Health Dialog, Heartbeat, Hurdle, HYPR, Indico, Iora Health, Jisto, Kaltura, Laudio, Mashery, Memento, MineralTree, Nomad Health, Onapsis, Optaros, Promethium, Pwnie Express, Randori, Redox, Reltio, Retrain AI, Revmetrix, Sevco Security, Simon Data, Tausight, Terbium Labs, ThingMagic, Threat Grid, Threat Stack, ThreatX, Trilio, Vaultive, Veracode, Virtudent, Wayspring, WelbeHealth, WellAwareSystems, Wellist

Key Executives:
Liam Donohue, Co-Founder/Managing Partner
e-mail: ldonohue@406ventures.com
Education: BS, Chemistry, Georgetown University; MBA, Tuck School of Business, Dartmouth College
Background: Principal, Foster Management; Co-Founder, Arcadia Partners; CEO, Business Intelligence Advisors; Booz-Allen & Hamilton
Directorships: AbilTo, Bedrock Data, Connotate, EnergyHub, Health Dialog, Redox, WellAWARE Systems
Graham Brooks, Partner
e-mail: gbrooks@406ventures.com
Education: BSE, Computer Science, Princeton University; MBA, Tuck School of Business, Dartmouth College
Background: Business Development Manager, Bose Corporation; Co-Founder, Accentus
Directorships: AbilTO, Accentus, Attend, Bedrock Data, Connotate, MIT Enterprise Forum of Cambridge
Greg Dracon, Partner
e-mail: gdracon@406ventures.com
Education: BS, Electrical Engineering, Pennsylvania State University; MBA, Entrepreneurial Management & Finance, Wharton School
Background: VP, Core Capital Partners
Directorships: Advanced Cyber Security Center, Ambient Devices, AuthAir, GreatHorn, HYPR, Jisto, Kaltura, Randori, Revmetrix, Sevco Security, Tausight, Terbium Labs, ThreatX, Trilio Data
Payal Agrawal Divakaran, Partner
e-mail: payal@406ventures.com
Education: BS, Electrical Engineering, MIT; MBA, Harvard Business School
Background: Co-Founder, SpotRocket; Corporate Development, Eventbrite; Associate, Spectrum Equity; J.P. Morgan

2 **01 ADVISORS**
415 Jackson Street
San Francisco, CA 94111

e-mail: hello@01a.com
web: 01a.com

Mission Statement: 01A is a venture firm founded by a team of operators to help entrepreneurs build great companies.

Founded: 2018
Investment Criteria: Pre-Seed, Seed, Series A
Industry Group Preference: Artificial Intelligence, Machine Learning, Fintech, Data & Analytics, SaaS
Portfolio Companies: Autograph, Loop, MasterClass, Wheelhouse

Other Locations:
817 Broadway Avenue
New York, NY 10003

Key Executives:
Dick Costolo, Co-Founder & Managing Partner
Education: BSc, University of Michigan
Background: CEO, Twitter; Group Product Manager, Google
Adam Bain, Co-Founder & Managing Partner
Education: Miami University
Background: COO, Twitter; EVP, Fox Interative Media

3 **10K LAKES CAPITAL**
7801 E Bush Lake Road
Suite 210
Bloomington, MN 55439

web: www.10klakescapital.com

Mission Statement: 10K Lakes Capital was created by several of the partners of Sightline Partners (a sister company). Together, they are focused on providing customized capital and liquidity solutions to owners of alternative asset portfolios across all industry sectors, but with a focus on healthcare.

Geographic Preference: United States
Founded: 1992
Average Investment: $2 - $8 million
Investment Criteria: Later Stage
Industry Group Preference: Medical Devices, Medical Technology, Healthcare

Key Executives:
Buzz Benson, Senior Advisor
Education: St. Johns University; CPA
Background: Piper Jaffray, Partner, Stonebridge Capital; Investment Officer, Cherry Tree Ventures
Directorships: Acorn Cardiovascular, Anulex, Broncus, LipoScience, Verax Biomedical
Kunal Paymaster, Managing Director
Background: Scientific Cardiac Rhytm Management, Boston

4 **10X CAPITAL**
1 World Trade Center
85th Floor
New York, NY 10007

Phone: 212-220-7218
e-mail: info@10xcapital.com
web: www.10xcapital.com

Mission Statement: 10X Capital is an alternative asset management firm leveraging advancements in data analytics & AI to generate signals, deliver insights and drive returns across asset classes. The firm is 100% immigrant -owned, and promotes Diversity, Equity & Inclusion in our portfolio companies and industry.

Founded: 2004
Investment Criteria: Series C, Series D
Industry Group Preference: Data & Analytics, Fintech
Portfolio Companies: 23 and Me, Alto, American Gene Technologies, Draft Kings, Esper, Hey Jane, MasonHub,

Anthony Lee, Managing Director
Education: BA, Politics & Economics, Princeton University; MBA, Stanford University
Background: Evolve Software; Strategy Consultant, McKinsey & Company; Chairman, TechSoup Global
Hodong Nam, Managing Director
Education: BS, Engineering, Harvey Mudd College; MBA, Stanford University
Background: Trinity Ventures; Bain & Company; Silicon Graphics; Octel Communications

114 ALTPOINT CAPITAL

web: altpointcapital.com

Mission Statement: Venture partner to growing companies in fintech, communications, cryptocurrencies and data-driven marketplaces.

Founded: 2009
Average Investment: $100K - $20MM
Minimum Investment: $100K
Industry Group Preference: Fintech, Communications, Marketplaces, Blockchain, Cryptocurrency
Portfolio Companies: Aces, Acorn, Brief, ByteGrid, Dreamlines, Edisun Microgrids, Enwoven, Factual, Ford Models, Honk, Just, lyft, Newbook, Redbooth, Saucey, Status, TLL, Vetter, VYTL, Zowdow

Key Executives:
Gerald T. Banks, Founder & Managing Partner
Education: Columbia Univ.; London Business School
Background: Merrill Lynch

115 ALTURA VENTURES LLC

web: www.altura.net

Mission Statement: Altura Ventures is an evangelist for the entrepreneurial approach to business. Altura believes that both the world's economy and everyone's quality of life will be best served when more motivated individuals (or small teams) tinkering in their garages and taking long brain-storming lunches away from their 9 to 5 jobs decide to take the plunge and start a company.

Founded: 2006
Industry Group Preference: Diversified
Portfolio Companies: CrossLoop, Living Gluten Free, UserBliss, JobCoin, KallOut

Key Executives:
Lee Lorenzen, President/CEO
Education: BS, Computer Science, Southern Methodist University
Background: Founder, SHOP.COM; Founder, Ventura Software; Xerox

116 ALTUS CAPITAL PARTNERS

10 Westport Road
Suite C204
Wilton, CT 06897

Phone: 203-429-2000 **Fax:** 203-429-2010
web: www.altuscapitalpartners.com

Mission Statement: Focus on small and middle market domestic manufacturing companies.

Geographic Preference: Northeast, Mid-Atlantic, Southeast, Midwest, Rocky Mountains
Fund Size: $79.3 million
Founded: 2003
Average Investment: $12 million
Minimum Investment: $3 million
Investment Criteria: LBO, MBO, Recapitalization
Industry Group Preference: Aerospace, Defense and Government, Water, Infrastructure, Building Materials & Services
Portfolio Companies: MGC Diagnostics, Max Environmental, Nichols Portland, GED Integrated Solutions, iimak, Thomson Plastics

Other Locations:
250 Parkway Drive
Suite 120
Lincolnshire, IL 60069
Phone: 847-229-0770 **Fax:** 847-229-9266

Key Executives:
Russell J. Greenberg, Founder & Managing Partner
e-mail: rgreenberg@altuscapitalpartners.com
Education: Graduate Economics with honors, Claremont McKenna College; MBA, Amos Tuck School, Dartmouth
Background: Head Investment Banking, Chatfield Dean and Company; Managing Director, Brean Murray, Foster Securities; Head Mergers/Acquisitions, Daiwa Securities America; Prudential Bache
Directorships: Duramax; Thomson Acquisition
Gregory L. Greenberg, Founder & Senior Partner
e-mail: ggreenberg@altuscapitalpartners.com
Education: Graduate Business Administration, Denver University
Background: SVP, JMB Realty Corporation
Heidi M. Goldstein, Partner
e-mail: hgoldstein@altuscapitalpartners.com
Education: University of Connecticut
Background: GE Antares Capital
Directorships: Intl. Imaging Materials; Max Environmental Technologies; MGC Diagnostics; Nichols Portland
Thomas R. Groh, Partner, Business Development
e-mail: tgroh@altuscapitalpartners.com
Education: MBA, Booth School of Business
Background: KPMG
Peter Polimino, Partner, Chief Financial Officer and CCO
e-mail: ppolimino@altuscapitalpartners.com
Education: Iona College
Background: Fox Sports Net
Directorships: Nichols Portland; Thomson Plastics

117 ALUMNI VENTURES

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Manchester, NH 03101

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web: www.av.vc

Mission Statement: A venture capital firm that provides accredited investors & institutions with access to professionally-managed, diversified venture portfolios.

Fund Size: $1.3 billion
Founded: 2014
Industry Group Preference: Artificial Intelligence, Machine Learning, Virtual Reality, Big Data, Clean Technology, Consumer Products & Services, Cybersecurity, Fintech, Healthcare, Industrial, IoT, Life Sciences, Mobility, SaaS
Portfolio Companies: Axiom Space, Cohere, Gatik, Ghost Robotics, Lambda, Mysten Labs, Oura, Sleeper, Sondermind, Wasabi, Yassir

Key Executives:
Michael Collins, Founder & CEO
Education: BS, Dartmouth College; MBA, Harvard Business School
Background: Founder/CEO, Big Idea Group; Fund Manager, Green D Ventures
Mark Edwards, Chief Investment Officer
Education: BA, Stanford University; MBA, Amos Tuck School of Business
Background: Five Peaks Capital Management; JLL Partners; DLJ Merchant Banking Partners

Key Executives:
Jim Breyer, Founder and CEO
Education: BS, Stanford University; MBA, Harvard University
Background: Partner, Accel; President, Accel Management Company; Management Consultant, McKinsey & Company

302 BRIDGE INVESTMENT FUND

111 E Sego Lily Drive
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Toll-Free: 877-866-4540
e-mail: investorrelations@bridgeig.com
web: www.bridgeig.com

Mission Statement: Bridge invests in real estate-backed credit and industrial net-leased real estate occupied by high-quality credit tenants, targeting attractive current income with carefully-managed risk.

Founded: 2009
Industry Group Preference: Real Estate, Industrial, Construction

Key Executives:
Jonathan Slager, CEO & Chief Investment Officer
Education: MBA, New York University
Background: Partner, The Pacific Group USA, Inc.

303 BRIDGE STREET CAPITAL

171 Monroe Avenue NW
Grand Rapids, MI 49503

Phone: 616-732-1051
web: www.bridgestreetcapital.com

Mission Statement: Bridge Street Capital Partners works with entrepreneurial companies throughout the Midwest and Great Lakes region and invests in a variety of industries, including healthcare, business services, manufacturing and consumer products. The firm provides the capital, operational expertise and practical experience necessary to meet the needs of portfolio companies.

Geographic Preference: Midwest & Great Lakes Region
Fund Size: $30 million
Average Investment: $2.5 - $7.5 million
Investment Criteria: Middle-Market Firms
Industry Group Preference: Industrial Manufacturing, Distribution, Logistics, Consumer Products, Healthcare, Business Products & Services
Portfolio Companies: Affy Tapple, Callpod, Jacob Ash, Performance Fabrics, Superior Fibers, V.I.O., Callpod, Zorch

Key Executives:
Bill Kaczynski, Managing Director
Education: BS, Accounting, University of Illinois at Urbana-Champaign; MBA, Kellogg School of Management, Northwestern University
Background: Managing Director, Trivest Partners; Heller Financial; Fidelcor Business Credit; Price Waterhouse
John Meilner, Managing Director
Education: BS, Accounting, Drake University; Kellogg School of Management
Background: Managing Director, Investment Banking Group, McDonald Investments; Partner, Deloitte & Touche

304 BRIGHTSTONE VENTURE CAPITAL

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web: www.brightstonevc.com

Mission Statement: Brightstone Venture Capital Fund has a long history of helping build successful companies in the early-growth stage.

Fund Size: $100 million
Founded: 1985
Average Investment: $250, 000 - $10 million
Minimum Investment: $250, 000
Investment Criteria: Early Growth-Stage
Industry Group Preference: Technology, Digital Media, Mobile, Virtual Reality, Cloud Computing, Data Storage, Software, Consumer Internet, Energy, Life Sciences, Medical Devices, Healthcare Information Technology, Biotechnology, Clean Technology
Portfolio Companies: Afriex, Bite Squad, Brilliant, Celcuity, Cryosa, Eternal, Flipgrid, Flyr Labs, Gravie, Homespotter, Intact Therapeutics, Miromatrix, Mosaic, Versus Game, Viosera, Vori Health, Wasabi, Xplore

Key Executives:
David Dalvey, Partner
e-mail: david@brightstonevc.com
Directorships: Homespotter, Definity Health, App Tec Laboratories, Navarre Corp, chf Solutions, Agiliti, Nature Vision, Celcuity, Bite Squad
Patrick O'Shaughnessy, Partner
e-mail: patrick@brightstonevc.com

305 BROADHAVEN CAPITAL PARTNERS

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e-mail: info@broadhaven.com
web: broadhaven.com

Mission Statement: Broadhaven Capital Partners is an independent investment bank and growth equity investor serving the financial technology sector.

Fund Size: $100 million
Founded: 2009
Average Investment: $5 - $15 million
Investment Criteria: Early-Stage, Growth Equity, Buyout
Industry Group Preference: Financial Services, Technology
Portfolio Companies: Binary Event Network, Mantara, UNX

Other Locations:
155 North Wacker Drive
Chicago, IL 60606
Phone: 312-621-9800

Key Executives:
Gerard von Dohlen, Co-Founder/Partner
Education: BS, Industrial Engineering, Columbia University; MBA, Columbia Business School
Background: Managing Director, Investment Banking, Goldman Sachs; UBS Investment Bank; Credit Suisse First Boston
Greg Phillips, Co-Founder/Partner
Education: BA, Economics, University of Chicago
Background: M&A Group, UBS Investment Bank; Wasserstein Perella & Co.
James T. Denton, Partner
Education: BA, Economics & Languages, Rutgers College; MBA, Columbia Business School
Background: Co-Head, Financial Institutions Group, Rothschild
Michael Deleray, Partner
Education: BA, History, University of California, Berkeley
Background: Founder, Bendigo; President, US Equity Services, Computershare
Todd G. Owens, Partner
Education: Williams College
Background: Fifth Street Finance Corp.
John H. Simpson, Partner
Education: Williams College; Harvard Law School

Background: CTO, Mohr Davidow Ventures; Project Manager, Electronics Research Lab, Volkswagen
Brian Byun, Operating Partner
e-mail: bb@khoslaventures.com
Education: SB, Electrical Engineering & Computer Science, MIT
Background: Rhapsody Networks; AOL; Netscape; HP; VMware

902 KICKSTART FUND

2750 East Cottonwood Parkway
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Cottonwood Heights, UT 84121

web: www.kickstartfund.com

Mission Statement: Kickstart is a seed venture fund dedicated to kickstart companies in the Mountain West by aligning technology creators, industry, entrepreneurs, and capital sources behind the funding and mentoring of seed investments.

Geographic Preference: Mountain West
Fund Size: $480 million
Founded: 2008
Investment Criteria: Pre-Seed, Seed, Early-Stage
Industry Group Preference: Fintech, Software, Healthcare, Marketplaces, SaaS
Portfolio Companies: Alianza, Artemis, Banyan, Big Squid, Blyncsy, Bookly.co, Brainstorm, Bubble, Catheter Connections, C7 Data Centers, Capshare, Chargeback, Chatbooks, CoNextions, Converus, Cotopaxi, DirectScale, Disco, EcoScraps, Estify, Galileo, Grow, Havenly, Hire Vue, Idaciti, Infusion Soft, In Go, Jack Rabbit, Janiis, Juxta Labs, Lineagen, Lucid Software, Mainframe, Market Dial, Nav, Needle, Nuvi, Omadi Mobile Management, Operational Results, Panoptic Security, Pebble Post, Penblade, PhotoPharmics, Podium, Pop Art, Power Practical, qZZR, Rackware, Radiate Media, Robotic Skies, Room Choice, Ryvers, Sage Bin, Sales Rabbit, Savonix, Self Lender, Simple Citizen, SpinGo, Stance, Studio Design, Suralink, T3S Technologies, Taskeasy, Teal, Teem, Veritract, VidAngel, Vutara, Vutiliti, Wave, ZenPrint, Cheddar Up, Homie, Monarx, Mountain Hub, Nanobox, Reaction, Trilumina, Zerista, GroSocial, eVisit, Wavelet, Fixes 4 Kids, JSK Therapeutics, Campus Founders Fund, ConexED, Blue Matador, Rags, Cake, Vence, Wastewater Compliance Systems, Fuze Network

Key Executives:
Gavin Christensen, Founder & General Partner
Education: BSc, Brigham Young University; MBA, Kellogg School of Management
Background: Principal, vSpring; Vertical Strategy Associate, Google
Directorships: Chargeback Guardian, Fuze Network, Grosocial, Jackrabbit Systems, Juxta Labs, NanoMR, Panoptic Security, Symbiot, Zenprint, Zerista
Dalton Wright, General Partner
Education: BA, Finance, University of Utah; MA, International Studies, Lauder Institute; MBA, Wharton School, University of Pennsylvania
Background: Alta Ventures
Directorships: Big Squid, DirectSale
Alex Soffe, General Partner & CFO
Education: BSc, University of Utah
Background: Director of Finance, vSpring/Signal Peak

903 KIDD & COMPANY

1455 East Putnam Avenue
Old Greenwich, CT 06870

Phone: 203-661-0070
web: www.kiddcompany.com

Mission Statement: A principal investment firm that designs businesses that transform their industry segments combined with the hands-on involvement required to successfully execute those strategies.

Founded: 1976
Minimum Investment: $10 million
Investment Criteria: LBO
Industry Group Preference: Industrial Services, Consumer Products
Portfolio Companies: Chatham Technologies, Colerain RV, Imaginetics, iPacesetters, Logistyx Technologies, Nexcore Technology, Numet

Key Executives:
William J Kidd, Founding Partner
e-mail: wkidd@kiddcompany.com
Education: BA, MBA, Cornell University
Gerard A Debiasi, Partner
e-mail: gdebiasi@kiddcompany.com
Education: BA, Economics, Summa Cum Laude, Dartmouth College; MBA, Harvard Business School
Background: Chatham Technologies
Matthew A Cook, Principal
e-mail: mcook@kiddcompany.com
Education: BSc, Accounting & Business Administration, Villanova Univeristy; MBA, Yale University
Background: MHT Partners; Canaccord Adams; Braemar Energy Ventures; PricewaterhouseCoopers
James G Benedict, Principal
e-mail: jbenedict@kiddcompany.com
Education: BA, Baylor University; PhD, International Economics, Columbia University
Background: Senior Managing Director & Chief Talent Officer, Spencer Trask; Managing Director, Diversified Search Companies
Kenneth J Heuer, Principal
e-mail: kheuer@kiddcompany.com
Education: BS, Civil Engineering, Lehigh University; MBA, NYU Stern School of Business
Background: Managing Director, Spencer Trask; Investment Banker, JPMorgan

904 KINETIC VENTURES

Two Wisconsin Circle
Suite 660
Chevy Chase, MD 20815

Phone: 301-652-8066
web: www.kineticventures.com

Mission Statement: Seeks partnerships with entrepreneurs dedicated to building the leading companies in high-growth market segments.

Geographic Preference: United States
Fund Size: $100 million
Founded: 1985
Average Investment: $7 million
Minimum Investment: $2 million
Investment Criteria: Early, Growth, Seed, Late-Stages
Industry Group Preference: Internet Technology, Information Technology, Communications, Clean Technology
Portfolio Companies: 9Lenses, AnyPresence, APX, Calix, Cardlytics, Clear Standards, Coraid, Cyan, Genband, HotSchedules, Instant, InterModal Data, ITC Capital Partners, Kwater, Lease Term Solutions, Logic Blox Predictix, Navistone, PlumSilce, ProctorFree, Schoox, Seasoned Staq, Tower Cloud, Vertical Acuity, Virtual Instruments, Vizbee, Weather Analytics, Zift Solutions

Other Locations:
75 Fifth Street NW
Suite 3515
Atlanta, GA 30308
Phone: 404-995-8811

Key Executives:
Jake Tarr Jr., Managing Director
Education: BA, Roanoke College; MBA, Harvard Business School
Background: Goldman, Sachs and Company; Bank of New York
Directorships: Mycotech

Partners LP; Partner, AT&T Ventures; AT&T; Lucent Technologies
Randall Brouckman, Operating Partner
Education: BS, University of Michigan; MS, Electrical Engineering, Stanford University
Background: CEO, EdgeConneX; Founder, Wade Capital Group

1481 TEAKWOOD CAPITAL

106 N Denton Tap Road
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Coppell, TX 75019

Phone: 214-865-9404
web: www.teakwoodcapital.com

Mission Statement: Teakwood Capital is a private equity firm, investing in profitable companies and strong management teams seeking growth.

Geographic Preference: Texas, Arizona, Arkansas, New Mexico, Louisiana, Oklahoma, Tennessee
Average Investment: $2 million
Investment Criteria: Growth, Buyouts, Recapitalization, Corporate Divestitures
Industry Group Preference: Technology-Enabled Services, Software
Portfolio Companies: Prodagio Software, SigmaFlow, Long Range Systems, Clockwork Solutions, MyOpenJobs, InReach, TWG Plus

1482 TECH COAST ANGELS

5270 California Avenue
Irvine, CA 92617

web: tcaventuregroup.com

Mission Statement: Tech Coast Angels is an angel investment organization consisting of over 300 members in five networks across California. TCA focuses on funding startups in a number of industries, including life sciences, information technology, media, consumer products, financial, software, retail and Internet.

Geographic Preference: Southern California
Founded: 1997
Investment Criteria: Startups, Early Stage
Industry Group Preference: Life Sciences, Biotechnology, Information Technology, Services, Retail, Consumer & Leisure, Internet, Software, Media, Consumer Products & Services, Technology, Industrial, Clean Technology
Portfolio Companies: Accuscore, Active Live Scientific, Adventrx Pharmaceuticals, Aggregage, AgileNano, Airborne1, Airsis, Akiva, Allylix, Althea, AnaBios Corporation, Angstrom, AnyMeeting, Apeel Sciences, Ascendant Spirits, Atlas Apps, Avaxia Biologics, Axitron, Banshee Bungee, Beacon Healthcare, Benchmark Revenue Management, BikeStation, Bitvore Corporation, Bizbuyer, Bluebeam Software, Brain X, BrandAmerica, Business Backers, CardioCreate, CargoTech, CaseStack, Cashie Commerce, Cognition Therapeutics, Continental Windpower, Controltec, Cosemi Technologies, Crisi Medical Systems, Cyber Rain, Dax Solutions, DealCurrent, DermTech International, Dispatch Tracking Solutions, Docufide, EDN, Edufii, Eefoof, eGuardian, ElephantDrive, Enstigo, eTeamz, Etronica, ExtendCredit, EZ Apps, Fitn, Garden Organics, GazelleLab, Gemmus Pharma, GetThis, Ginni Designs, Gremln, GroundMetrics, H2O Audio, H2Scan, Heartland Resources, HitFix, Image Searcher, Immuno Gum, InfoBionic, Inhance Media Audiolife, Inlustra, Innozen, IPourIt, ISpeech, Iyia Technologies, JobSync, JointlyHealth, Kalyra, Landroller, Language Weaver, Larada Sciences, Leaselock, LeisureLink, Lendamend, Liquid Grids Swarmology, Luxim, Make It Work, Makucell, Mamoca, Masher Media, Media Matchmaker, Micropower, Mindbody Software, Mobile Cause, MobileXL, Mogl, MojoPages, Molecular Detection, MyShape, Neural Analytics, Nine Star, Ninja Metrics, Numira Biosciences, Olfactor Laboratories, Olive Medical, Ombitron, One Stop Systems, Opposing Views, Opticon Medical, Optionease, Orfid, Organic Go, Orion Data Analysis, P4RC, Paradigm Select Assets, Parcel Pending, Park Tours, Pedalign, Pediatric Biosciences, Perfectna, PharmaSecure, Phone Halo, Portfolium, Practice Technologies, Procore, Property Bureau, Proxy Debt Buyer, Ranker, Respiratory Motion, RetroSense Therapeutics, Ring Router, Rock My World, Rx Timer Cap, Savara, Schlep Fetch, SeniorQuote, ShareDesk, Sleepsafe Drivers, Social Rewards, Sockwa, Soda Head, Somabar, Sonoma Beverage Works, Sponge Tech, TextPower, TradeYa, TrueVault, TrustEgg, V-Enable, Vigilistics, Virtual Metrix, Vokle, Voyager Systems, Wasatch Microfluids, Wispry, Wonder Technologies, Yapert, YouMail, Yowza

1483 TECHNOLOGY CROSSOVER VENTURES

250 Middlefield Road
Menlo Park, CA 94025

Phone: 650-614-8200
web: www.tcv.com

Mission Statement: Technology Crossover Ventures (TCV) invests in public companies through private and public transactions. In evaluating technology companies, TCV looks for proven business models, demonstrated revenue traction and a solid path to profitability.

Geographic Preference: United States, Canada
Fund Size: $3.3 billion
Founded: 1995
Average Investment: $35 million
Minimum Investment: $15 million
Investment Criteria: Expansions, Late Stage
Industry Group Preference: Information Technology, Internet, Software, Fintech, Infrastructure
Portfolio Companies: Act-On, Actifio, Adknowledge, Alarm.cOm, Appnexus, Dollar Shave Club, Dough.com, eBags, eHarmony, Electronic Arts, Elevate Credit, ExtraHop Networks, Facebook, Genesys, Go Daddy, iPipeline, IQMS, Just Fabulous, K12, kgb, Merkle Group, Minted, Netflix, New Voice Media, NexTag, Open English, Origin Holdings, OSIsoft, Rapid7, Rent the Runway, Sitecore Corporation, SiteMinder, Spotify, Swagbucks, Tastytrade, TechTarget, TheStreet.com, Think Finance, ThinkingPhones, TradingScreen, Travelport, VICE Media, Webroot Software

Other Locations:
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Phone: 212-808-0200

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Key Executives:
Jay Hoag, Founding General Partner
650-614-8200
Fax: 650-475-1229
Education: BA, Economics and Political Science, Northwestern University; MBA, University of Michigan
Background: Managing Director, Chancellor Capital Mangement
Rick Kimball, Founding General Partner & Senior Advisor
650-614-8200
Fax: 650-475-1229
Education: Cum Laude, AB degree History, Dartmouth College; MBA Finance, University of Chicago
Background: Managing Director, Montgomery Securities
John Drew, General Partner & Senior Advisor
650-614-8200
Fax: 650-475-1229
Education: BS, United States Military Academy; MS, Columbia University

Background: Phoenix Aktiengesellschaft
Directorships: Tobler AG, Polytec Holding AG
Boris Zoller, Investment Director
e-mail: info@capvis.com
Education: lic. oec. publ., University of Zurich, Switzerland
Background: Procter & Gamble SA in Geneva, Volkswagen de México S. A. de C. V. in Puebla/Mexico, Siemens Business Services AG in Zurich-Kloten and Heidrick & Struggles AG in Zurich

2167 CARLYLE ASIA INVESTMENT ADVISORS LIMITED Carlyle Group

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Queensway 88
Hong Kong

Phone: 852-28787000 **Fax:** 852-28787007
e-mail: inquiries@carlyle.com
web: www.carlyle.com

Mission Statement: Actively seeking new investments.

Geographic Preference: U.S., Europe, and Asia
Fund Size: $400 Million
Founded: 1987
Investment Criteria: Buyouts, venture capital, real estate and leveraged finance
Industry Group Preference: Aerospace, Defense and Government, Automotive, Consumer Services, Healthcare, Industrial Services, Real Estate, Technology, Telecommunications, Media, Transportation, Retailing, Business to Business
Portfolio Companies: Actelis Networks, Inc., AcuFocus, Adesso Systems, Inc., Aerostructures Corporation, Airport Technology Center, Ballston Plaza II, Belden & Blake Corporation, Beru AG, Bfinance, Blackboard, Inc., BNX Systems, Boto International, CAMECA, Canes.

Key Executives:
Tamotsu Adachi, Managing Director
Julia Adam, Associate Director

2168 CARMEL VENTURES

12 Abba Eban Avenue
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Herzeliya 46725
Israel

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e-mail: info@carmelventures.com
web: www.carmelventures.com

Mission Statement: Carmel Ventures helps build great ideas into exceptional companies and talented entrepreneurs into genuine leaders. As investors with a significant track record, we have individually and collectively gone through every stage of the company building lifecycle, and our perspective - drawn from both sides of the investment equation - is based on real life experiences.

Fund Size: $235 million
Founded: 2000
Investment Criteria: Early-Stage
Industry Group Preference: Semiconductors, Communications, Software, SaaS, Internet, Media, Wireless Technologies, Mobile
Portfolio Companies: Abe's Market, Amadesa, Axxana, bTendo, C2 Microsystems, Clarizen, cVidya Networks, DesignArt Networks, eXelate, Group Commerce, Imagine Communications, ironSource, Kampyle, Kontera Technologies, LiveU, Multiphy, MyThings, OpTier, Optimal Test, Outbrain, Oversi Networks, Payoneer, Perfecto Mobile, Personetics, RealMatch, Red Bend Software, SAManage, Shunra Software, Skybox Security, SundaySky, Tapingo, TradAir, Wanova, YCD-Multimedia

Key Executives:
Eylon Penchas, General Partner
e-mail: sdovrat@carmelventures.com
Background: Co-Founder, Viola Group
Directorships: Outbrain, GroupCommerce, cVidya, eXelate, ECI Telecom, Amadesa, Wanova

2169 CASS ENTREPRENEURSHIP FUND Cass Business School

106 Bunhill Row
London EC1Y 8TZ
United Kingdom

Phone: 44-02070408600
e-mail: jan.reoch.1@city.ac.uk
web: www.cass.city.ac.uk

Mission Statement: The Cass Entrepreneurship Fund is a £10 million venture capital fund, providing growth equity to start-up and early stage companies. Established in 2010, The Fund has already financed a number of Cass entrepreneurs, as well as providing general support and incubation facilities.

Geographic Preference: United Kingdom
Fund Size: £10 million
Founded: 2010
Average Investment: £50, 000 - £500, 000
Investment Criteria: Early-Stage, Startup
Portfolio Companies: Alva, Cloud Business, Contego Fraud Solutions, Accutrainee, BuildaBrand

Key Executives:
Cliff Oswick, Chairman
e-mail: jane.reoch.1@city.ac.uk

2170 CASTROL INNOVENTURES

Castrol Technology Centre, Whitchurch Hill
Pangbourne
Berkshire RG8 7QR
United Kingdom

Phone: 44-1189843311

Mission Statement: Building on Castrol's strengths and heritage we want to invest in and create material businesses beyond lubricants. Our focus is on developing innovative technologies and business models in: Smart Mobility, Responsible Castrol, Next Gen Engineering and Intelligent Operations.

Founded: 2010
Industry Group Preference: Mobility, Sustainability, Technology

Key Executives:
Roy Williamson, Founder
Education: Herriott Watt University
Background: Global Market Space Manager, Castrol; Unilever

2171 CATAGONIA CAPITAL

Rosenthaler Str. 42
Berlin 10178
Germany

Phone: 49-30398313030 **Fax:** 49-30398213031
web: www.catagonia.com

Mission Statement: We invest in software and service companies that make use of online and mobile technologies. In so doing, we rely on disruptive business ideas with the potential to redefine established markets. We actively support our founding teams with resources and comprehensive knowledge. We also apply our experiences to founding our own new companies in the areas of mobile Internet, social and local network applications, as well as other online business models.

Founded: 2009
Investment Criteria: Start-Up, Early-Stage
Industry Group Preference: Internet, Mobile
Portfolio Companies: Tynec, Deutsche Messe Interactive, BeLocal, Jamii, Autoda, Ubertweek, Bio.Logis

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